



# BULLETIN

NEWS ABOUT NEW ENGLAND CIRCLE

1991/1992

## The Struggle of a Lifetime is Honored

*Sisulus presented 1991 Catherine A. Dunfey Award*

Brian Gillman



The Dunfey family salutes the Sisulus: (left to right) Nadine Hack, Jack Dunfey, Eleanor Dunfey Freiburger, Walter Sisulu, Albertina Sisulu, Jerry Dunfey, Kay Dunfey, Bob Dunfey, Eileen Dunfey Robinson. Eleanor quoted Robert Kennedy's 1966 Capetown, South Africa speech: "...each time a person stands up for an ideal or acts to improve the lot of others or strikes out against injustice, he or she sends forth a tiny ripple of hope, ...those ripples build a current which can sweep down the mightiest walls of oppression and resistance."

**N**ew England Circle and the Dunfey family presented the annual Catherine A. Dunfey Award to **Walter and Albertina Sisulu** of the African National Congress (ANC) on October 9, 1991. **Walter Sisulu** is the deputy president of the ANC and a close political associate of **Nelson Mandela**, with whom he was imprisoned for 26 years. **Albertina Sisulu** is an executive committee member of the ANC and president of its Women's League. Every member of the Sisulu family has been either

imprisoned or banned for many years during the past three decades in their struggle against apartheid.

**Eleanor Dunfey Freiburger** recognized the Sisulus for their family, "...one that embraces all the people whose struggle is your own. A family you nourished with hope, despite bans and prison bars; a family you guided with determination, despite separations and setbacks; a family you've graced with courage, despite cruelty and oppression." Walter Sisulu said it was grati-

fying to be honored by the Circle, which has noted the achievements of other South Africans including former ANC president, now chairman, **Oliver Tambo**.

New York Times columnist Anthony Lewis facilitated a discussion with the Sisulus and Circle attendees on the continuing struggle to transform South Africa into a non-racial democracy. According to the Sisulus, the greatest challenge facing the nation is whether a new constitution extending democratic rights to all of its inhabitants can be peacefully negotiated. They outlined plans for negotiations between South Africa's political parties to begin with the Convention for a Democratic South Africa (CODESA) to establish the process by which a new constitution is written, create the structure for a future government and ultimately implement the transition process.

The Sisulus, the Mandelas and other key ANC leaders have emphasized the need for an interim government to be brought about by CODESA within six months, a concept with worldwide support. **Frank Ferreri**, senior vice president of the African American Institute, stressed that it is generally recognized that the CODESA process is the critical vehicle for a democratically governed South Africa.

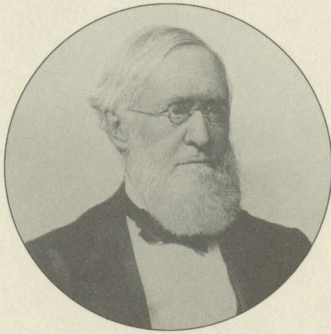
The Award is given to persons who exemplify the courage, commitment and compassion of Catherine Dunfey, mother, grandmother and great grandmother of the Dunfey family. Recipients will demonstrate leadership, reflecting a significant, positive impact on a pressing human or social condition, and show the capacity to work with women and men of different races, ideologies, and professions while striving to bring about constructive change in the world.

**Dorothy A. Clark**  
*The Boston Herald*

**PAST RECIPIENTS:** 1988—**Dr. Marian Wright Edelman**, Founder & President, Children's Defense Fund; 1989—**Dr. Charles Clements**, Executive Director of SatelLife, a health information satellite service to third world countries; 1990—**Henry Hampton**, Producer, "Eyes on the Prize," a documentary about the Civil Rights Movement of the 1950s-1980s.



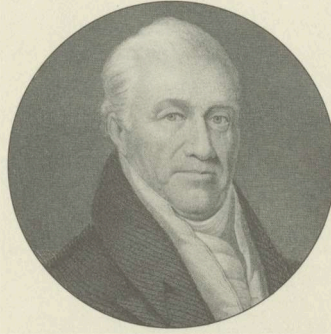
# The Circle Connects...



**Ebenezer Rockwood Hoar**  
U.S. Attorney General



**Horace Gray**  
Associate Justice  
Massachusetts Supreme Court



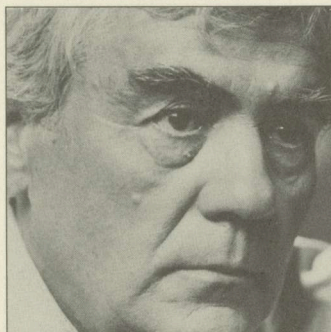
**Benjamin Pierce**  
New Hampshire Governor



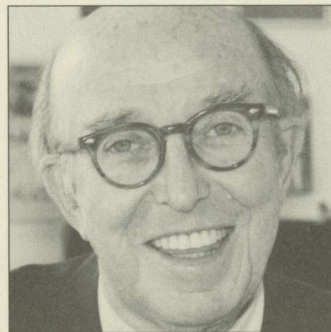
**Booker T. Washington**  
American Educator

Historic Photos: The Boston Athenaeum

Beginning in the nineteenth century, some of the prominent thinkers of the time gathered regularly to discuss the pressing issues of the day, calling themselves The Saturday Club. Today's New England Circle expands on that honorable tradition by assembling a broader and more diverse group of discussion participants.



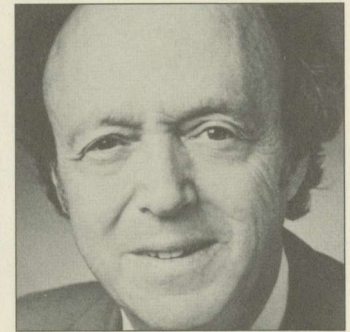
**Jimmy Breslin**  
Journalist and Author  
New York Newsday



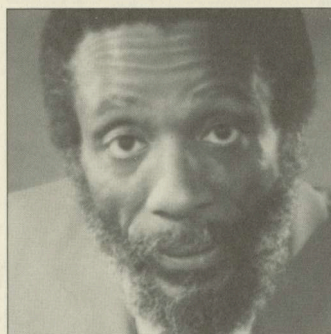
**James Rouse**  
Chairman  
The Enterprise Foundation



**Dianne Wilkerson**  
General Counsel  
NAACP, Boston Branch



**Anthony Lewis**  
Columnist and Author  
New York Times



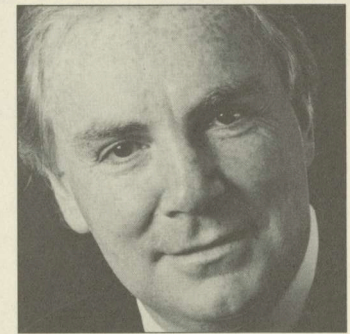
**Dick Gregory**  
Human Rights Activist  
and Nutritionist



**Mubarak Awad**  
Executive Director  
Nonviolence International



**Judy Jarvis**  
Talk Show Host  
WBZ-AM; WXTK-FM



**Anthony J. F. O'Reilly**  
Chairman and CEO  
H.J. Heinz Company

**I**t's hard for me to believe that almost twenty years have passed—February 26, 1974, to be exact—since thirty-five women and men gathered at the Parker House for the inaugural New England Circle. Not since 1902, some 72 years earlier, when **Booker T. Washington** was a guest of The Saturday Club had a group "formally" assembled in the hotel for discussion.

**Oliver Wendell Holmes**, one of The Saturday Club's 11 founding members, noted, "There was no speechifying, no fuss of any kind with the constitution or by-laws and other such encumbrances." The Dunfee family was inspired to rekindle the Club's tradition with its original warmth and informal spirit. Yet Holmes' son, **Oliver Wendell Holmes, Jr.**, had wondered, "...whether the circle was not somewhat tightly closed," and we agreed with him and thought to change that and broaden the participation to reflect all the people and cultures throughout New England and beyond.

Spurred on by the tumult of the '60s, a deep concern for regional, national and international issues and a vision of what might help to bring about constructive change, we elected to revitalize the forum for spirited dialogue. From that point on, the Circle has continued to grow. We thank you for your interest and participation.

*Jerry Dunfee* President

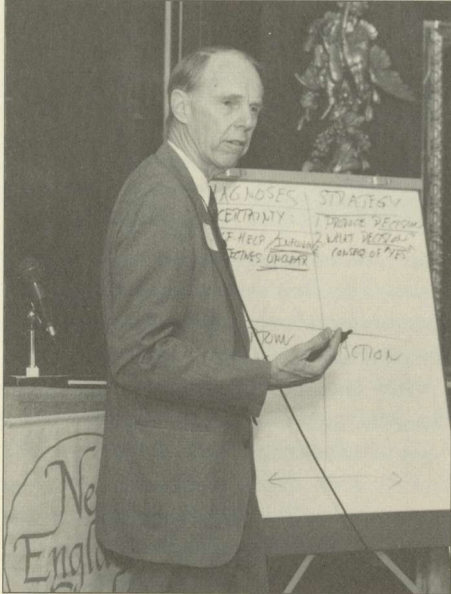


## Alternatives to War

**O**n January 18, 1991, the morning following the breakout of war in the Persian Gulf, **Roger Fisher**, director of the Harvard Negotiation Project, led a Circle discussion on alternatives to resolving the Gulf conflict.

Boston attorney **Dianne Wilkerson** moderated as Fisher shared his preliminary

FAYFOTO



draft of a cease-fire agreement which he had prepared for consideration by the United Nations. Fisher was pessimistic about chances for peace now that war was being waged. "The reason the war will continue," he said, "is that we don't know what the purpose of this war is. So many different rationales for fighting Iraq were given by the Administration that the American public is confused."

If the Administration failed to clarify its objectives, Fisher warned, the goals of the war would continue to escalate since in any war there is a tendency to make the goals worthy of the effort expended. As casualties mount, so might the war's objectives shift from liberating Kuwait to destroying Iraq.

Conditions for a cease-fire must also be clearly stated, Fisher said. It is essential for Saddam Hussein to understand precisely what will happen to him and to Iraq if he chooses to withdraw from Kuwait.

Fisher criticized the Administration for its

inflexibility in setting terms for negotiation, calling it "a policy of political weakness" and not the show of strength which President Bush claims. For Saddam Hussein to accept a call for withdrawal from Kuwait "the consequences of saying 'yes' must seem better to him than the consequences of saying 'no'."

Another vexing question for Fisher was what constituted victory in this war. "The thing that scares me most," he said, "is what does winning look like?"

Will the United States or Allied forces occupy Iraq? Or will they support a puppet leader whose effect may be to empower Muslim fundamentalists?

A myriad of what if questions need attention, Fisher stated. Even if they are not possible to answer at this time, the what if questions at least need to be better defined.

*Melissa Ludtke, Correspondent  
TIME, Boston*

Roger Fisher illustrated diagnoses and strategies of the Gulf War: "The thing that scares me most... what does winning look like?"

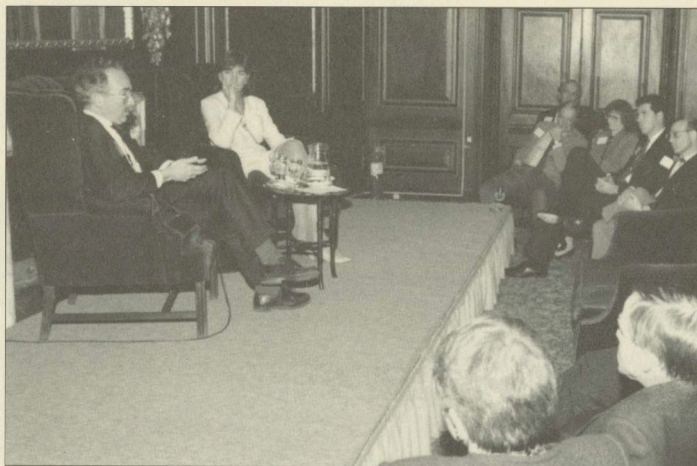
## AIDS: Danger and Opportunity

**D**enial of AIDS remains a pervasive phenomenon ten years after the disease was detected in the United States, said **Dr. Jonathan Mann** to the 90 members who attended the April 11, 1991 Circle. Mann, professor of epidemiology and international health at the Harvard School of Public Health and director of the International AIDS Center of the Harvard AIDS Institute, warned that we're experiencing a loss of interest on the part of the media, individuals and institutions.

The temptation to tame AIDS by renaming it must be avoided, said Mann. Tagging it with a code word such as 'epidemic' makes it easy to say it's "...just another one of those problems," he warned.

According to Mann, the 90's will record ten times the 600,000 worldwide cases documented in the 80's. And, he predicts, 60 percent will be women and children.

As Mann addressed positive advances in Uganda and France, the discussion, moderated by medical reporter and AIDS documentary producer, **Jeanne Blake**, turned to possible immediate solutions for Boston and



FAYFOTO

Jeanne Blake led a discussion with 90 Circle members who took Jonathan Mann's message seriously: "We're at the crossroads with this crisis. It's our opportunity to make health and social change possible."

away from long-term "...grand changes in society." Several times Mann was queried about distribution of condoms in schools. "Distribute condoms? Why not?" said Mann. "But, we must connect distribution with useful information. We have to provide counseling and a supportive social environment. Yes, condoms make sense, but the challenge is to make them make sense."

Mann stressed that AIDS is not operating in a vacuum. It accompanies poverty, preju-

dice, racism, and sexism. To cure AIDS these social issues must be addressed. "The Chinese word for crisis is composed of two elements—danger and opportunity," said Mann. "We're at the crossroads with this crisis. It's our opportunity to make health and social change possible."

*Claire McCarthy, President  
Communications Management  
North Andover, Mass.*



# How Not To Fold Your Newspaper

**T**he metropolitan newspaper business as we have all known it for much of this century is in serious trouble. So agreed two giants of the industry, **Benjamin C. Bradlee** and **Thomas Winship** at the November 12, 1991 Circle.

Addressing 125 "mostly media" members, their discussion focused on the causes of the problem, whether or not it might prove fatal, and what can be done to stem the tide running against daily papers.

Moderator **David Nyhan**, nationally syndicated columnist and associate editor of *The Boston Globe*, set the stage by pointing out that national newspaper circulation has been "stuck" at 63 million for five years, while the number of big-city newspapers continues a seemingly inexorable decline.

According to Winship, president of the Center for Foreign Journalists and former editor of *The Boston Globe*, "Television is what dealt a death blow to print. The only print media that are thoroughly safe are *The New York Times*, *Wall Street Journal*, *USA Today* and *Washington Post*—because they are national publications."

Bradlee, who is vice president and for-



Brian Gillinan

Newspaper editors need to find new ways to attract readers, urged Ben Bradlee and Tom Winship. Pictured from left: Winship, David Nyhan and Bradlee.

mer executive editor of the *Washington Post*, suggested that the problem was even more severe than Winship's downbeat assessment. He pointed out that *USA Today* and the national edition of *The New York Times* aren't profitable. Even at the *Washington Post*, classified ads have been off as much as 70% from a year ago.

The two agreed that newspaper editors need to find new ways to attract readers—substitute more local news for national and

international stories, inject more passion into articles, find ways to attract young television-oriented readers, and provide more investigative journalism.

**Jim Rousmaniere**, editor, *The Keene Sentinel*, said he "...was inspired to get reporters and editors back onto the street."

**David E. Gumpert**, President  
David E. Gumpert Communications, Inc.  
Needham, Mass.

## Principles and Profits

**P**inciples and profits can co-exist within a company. That's the message **Anita Roddick**, founder of the British-based international cosmetic company *The Body Shop*, gave to 85 Circle members on October 8, 1991 in a discussion moderated by **Bo Burlingham**, editor-at-large of *Inc.* magazine.

"The role business has to take is to educate the staff to bond with the community," Roddick proposed. "Business can have a human face and a social conscience. We have to clean up our own mess."

According to Roddick, most cosmetic companies create "packaging and garbage...and sell false hope and fantasy."

Describing her business as "the well-being business ... it's more about health than looks," she believes, "in doing well, by doing good." That includes promoting employee empowerment by encouraging their input and participation in the corporate process.

The Body Shop champions environmental human rights causes and encourages social activism.

This corporate philosophy is promoted in shops with posters protesting rainforest burning and cosmetic testing on animals.

Starting in 1976 selling natural, homemade shampoos and soaps, Roddick needed to make 300 pounds (\$510) a week to survive. Combining necessity, philosophy and creativity, she led a clean-street campaign, then sprinkled strawberry scented oil on her shop's sidewalk to lure customers. By offering discounts on refills, containers were recycled—saving her replacement costs.

Roddick admits, "Most businesses see us as some flaky company." Yet today *The Body Shop* is a 620-shop public company, with 1990 revenues of \$328 million, an increase of 39 percent over the previous year. Some flakes!

Former Vermont governor **Madeleine Kunin**, one of the Circle's participants, summed up the evening: "It is fascinating to see that social mission can be harmonized with the bottom line."

**Laura White**, Journalist  
Boston, Mass.



Brian Gillinan

Anita Roddick responded demonstratively to a question from Bo Burlingham: "Business can have a human face and a social conscience."



## Energy: Use Less, Enjoy More

**A**mority Lovins is a visionary. His ideas are ahead of where most people's are — or might ever be. "He's a trend setter," stated Boston attorney and former energy regulator, **Bernice McIntyre**, after hearing Lovins address 80 members at the May 23, 1991 Circle.

The evening devoted to energy resource and policy issues was moderated by **Gregg Easterbrook**, a nationally-acclaimed environmental writer and contributing editor at *Newsweek*.

Lovins spoke at a machine gun pace which challenged the audience's cognizance. Hard to miss, however, was the physicist's straightforward call to action: Energy, Use it less; enjoy it more.

Using his own super-insulated home in Old Snowmass, Colorado as an example, Lovins explained how to decrease dependence on oil and become a more efficient society. His house produces an average of \$19 worth of saved energy per day.

Utility companies which once viewed Lovins' "end use/least cost" approach as foreign smoke signals are finally recognizing that promoting efficiency to customers is less expensive—hence more profitable—than manufacturing energy. Fuel-efficient cars, for example, shouldn't cost more than their wasteful counterparts. Lovins claims

that there are existing prototypes for cars capable of getting up to 150 mpg. "Why won't Detroit market them? Why isn't the public stampeding to get them?"

Answering his own questions, Lovins explained there are neither the incentives for consumers to buy them nor the needed forward-thinking in the auto industry.

**Philip Wheeler**, a regional director of the United Auto Workers, said that the union wants to protect the environment and that he has been lobbying Congress. He noted, however, that the UAW's independent study about fuel-efficient cars didn't include the prototypes Lovins mentioned. Wheeler said if those mpg statistics could be substantiated, the union could use them to beef up their case to Congress.

*Newsweek's Gregg Easterbrook and Amory Lovins teamed up to tell 80 Circle members how to become a more fuel-efficient society.*



Brian Gillman

McIntyre questioned technology's ability to produce the 150 mpg prototype. "But knowing Amory," she said, "he's probably right. He's usually ahead of technology."

*Claire McCarthy, President Communications Management North Andover, Mass.*

## The Globe According To Reich

**O**n November 29, 1991, **Robert Reich**, professor at the John F. Kennedy School of Government at Harvard University and one of America's foremost political economists led 102 Circle members in a discussion on global economy. Moderator **Lawrence Ingrassia**, Boston bureau chief of the *Wall Street Journal*, kicked off a lively discussion forged by Reich's original and progressive thinking.

Adhering to the philosophy he expounds in his latest book, *The Work of Nations*, Reich stated, "We are living through a transformation that will rearrange the politics and economics of the coming century. There will be no national products or tech-



FAYFOTO

*Wall Street Journal's Larry Ingrassia listened to Robert Reich: "Jobs go wherever they can be performed most efficiently." Right: Jerry Dunfey (rear r) introduced Reich (front l) to Kensaku Hogen, Consul General of Japan, while Circle members Francisco Borges, Connecticut state treasurer (l) and Ron Homer, president and CEO of the Boston Bank of Commerce, looked on.*

nologies, no national corporations, no national industries. There will no longer be national economies, at least as we have come to understand that concept. All that will remain rooted within national borders are the people who comprise a nation."

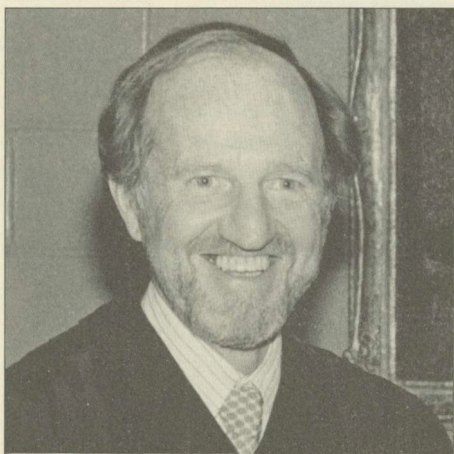
Reich went on to say, "Each nation's primary assets will be its citizens' skills and insights. Each nation's primary political task

will be to cope with the centrifugal forces of the global economy which tear at the ties binding citizens together - bestowing ever greater wealth on the most skilled and insightful, while consigning the less skilled to a declining standard of living."

*Mary Beth Sorgi, Program Director New England Circle*



## Tribute to Three Lives of Service



William L. Dunfey  
1925-1991

### Spirit of Generosity

**W**illiam L. "Bud" Dunfey, a founder of both New England Circle and of Dunfey (now Omni) Hotels died on February 9, 1991.

James D. Ewing, publisher of the Keene Sentinel, editorialized: "Bud Dunfey was perhaps the ablest, most public-spirited citizen-businessman-political leader of his time in New Hampshire. Not everyone knew this because he never sought the lime-light and always made sure others got the praise for jobs well done. He worked hard to advance the causes of peace, human and civil rights and the concept of public service."

Bud coordinated the New England presidential campaigns of John Kennedy in 1960 and Lyndon Johnson in 1964. He also ran Robert Kennedy's northern New England presidential committee in 1968. In 1979, President Jimmy Carter appointed him to the 34th session of the United Nations as a representative of the United States.

**Fred Jervis**, founder of the Center for Constructive Change, expressed his sentiments about Bud in these words: "Bud's dreams soared above the past and the purely petty limits of the present to strive toward future grand goals for us and for the world."

Longtime friend **John Cole** captured Bud's legacy when he wrote, "Like so many of the hundreds of folks whose lives he touched with his giving and bright spirit, I shall miss him for the rest of my days."



Paul J. Dunfey  
1918-1991

### Veteran For Peace

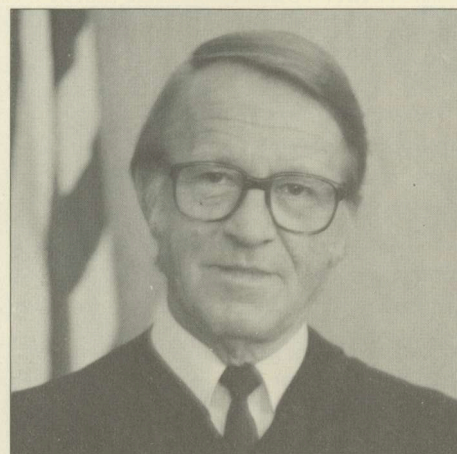
**P**aul J. Dunfey, the second of Catherine and Leroy Dunfey's 12 children, died on August 24, 1991.

He was for many years the owner and operator of the original Dunfey's Restaurant on Broadway in Lowell, Massachusetts.

In a tribute to her father, **Donna Dunfey Downes** recalls: "Love of family and love of country were the cornerstone of Dad's existence....His patriotism took on new meaning when he enlisted in the Marine Corps the day after Pearl Harbor was bombed. A quiet, unassuming man, a man of peace, he nevertheless did what he had to do, and served his country with tremendous courage."

The war experience and a life-threatening wound deepened Paul's commitment to work for peace. In 1987, he returned to Okinawa with fellow marines, their families and their Japanese counterparts to dedicate a unique memorial. He described its profound meaning in a letter: "This is the first memorial erected by both U.S. and Japanese veterans, who were once adversaries on the battlefield. It represents an epic moment in World War II history, standing proudly as a symbol of man's ability to effect a reconciliation from even the most adverse conditions....It is also a tribute to all who ever served in the division, who led the way to this great achievement in international relationships, friendship and peace...."

Paul Dunfey was his family's veteran for peace.



Richard P. Dunfey  
1929-1991

### For The Common Good

**N**ew Hampshire Superior Court Chief Justice **Richard P. "Dick" Dunfey**, who served longer on that court than any other judge, died on November 18, 1991, after a long and courageous battle with cancer.

United States Supreme Court Associate Justice **David Souter**, who served for six years under Dick, returned to New Hampshire to honor the friend who had been "my chief justice." Souter stated, "Dick Dunfey never rested, not in his work for the common good, not in his faithfulness to his friends and not in his honesty in squarely facing what life brought. He never lost heart in the three years of his fight with cancer, and the disease never got close to being a fair match for his courage. I will never forget Dick's bravery or the gift of his friendship. He was one hell of a friend and I'm going to miss him as long as I live."

New Hampshire Bar Association president and Circle member, **Steve McAuliffe** reflected, "He was a good judge who understood the role of advocacy, appreciated a good argument even in a losing case, and was a model of helpful patience to all. To my mind the highest life accolade any person can earn was easily earned by Dick Dunfey: He had many good friends and he left the world a better place than he found it. We will miss him."

On the day of his funeral, over 700 people paid tribute to Dick, flags were at half mast, and courts throughout New Hampshire were closed.



## Circles Past

**F**or eighteen years we have enjoyed a lively and stimulating exchange of views and ideas. Some circle topics and discussion leaders have been:

### INDUSTRY • ECONOMICS • CITIES • NEIGHBORHOODS • FARM CRISIS

Sarah Brady, Jimmy Breslin, Doug Fraser, John Kenneth Galbraith, Senator Tom Harkin, Ed Koch, Stanislav Menshikov, Bill Moyers, Ralph Nader, Jim Rouse, Senator Warren Rudman, N. Pete Shields and Andy Young.

### WORLD PEACE • NUCLEAR ARMS CONTROL

Daniel Berrigan, William Sloane Coffin, Roger Fisher, John Hume, George Kistiakowsky, Henry Cabot Lodge, Congressman Ed Markey and Inga Thorsson.

### FOREIGN AFFAIRS

Ed Asner, Mubarak Awad, Jennifer Casolo, Charlie Clements, Douglas Farah, Paul Fitzgerald, Tom Gibb, Allen Gottlieb, Michael Harrington, Bianca Jagger, Congressman Mickey Leland, Robert McNamara, Michael Manley, Reverend Beyers Naudé, Chris Norton, Clara Lobez Obregon, Yosef Olmert, Tony O'Reilly, Jim Shannon, Frank Smyth, Oliver Tambo, Archbishop Desmond Tutu and William Webster.

### CONGRESS • POLITICS • THE PRESIDENCY

Julian Bond, Hodding Carter, III, Jimmy and Rosalynn Carter, Senator William Cohen, Henry Steele Commager, Governor Ken Curtis, Congressman Barney Frank, Mark Gerzon, Dick Goodwin, Senator Ted Kennedy, Governor Madeleine Kunin, Senator Tom McIntyre, Senate Majority Leader George Mitchell, "Tip" O'Neill, Jody Powell, White House Chief of Staff John Sununu, US Attorney General Dick Thornburgh, Congresswoman Maxine Waters.

### HUMAN RIGHTS

Harry Belafonte, Victoris Garron de Doryan, Marian Wright Edelman, Geraldine Ferraro, Jane Fonda, Dick Gregory, Henry Hampton, Coretta Scott King, Isabel Letelier, Reverend Paul Mayer, Margaret Papandreou, Carmen Saenz de Phillips, Martin Sheen, Mitch Snyder, Gloria Steinem, Susan Wood and Donald Woods.

### Moderators:

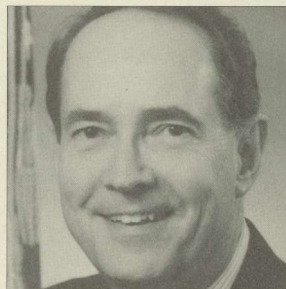
**Cecilia Alvear**, Producer, NBC News, Miami  
**Majorie M. Arons-Barron**, Editorial Director, WCVB-TV, Boston  
**Charles Austin**, Reporter, WBZ-TV, Boston  
**Sheila Banks**, Host Correspondent, WETA-TV, Washington, D.C.  
**Callie Crossley**, Producer, "20/20", ABC News, Boston  
**E. Lovell Dyett**, Executive Assistant to the Police Director, Newark  
**Carmen Fields**, Fellow, Pine Manor College, Boston  
**Marcia Gillespie**, Project Coordinator, Ms. Foundation, New York  
**Tanya Hart**, Host, "Live from LA", Black Entertainment Television, Los Angeles  
**Ellen Hume**, Director, Barone Center, Harvard University, Cambridge  
**Judy Jarvis**, Talk Show Host, WBZ-TV, Boston

**Janet Langhart**, Reporter, "Entertainment Tonight", New York  
**Linda Harris May**, TV Host, Atlanta  
**Sarah McClendon**, Syndicated Columnist, Washington, D.C.  
**Peter Meade**, News Anchor, WBZ-TV, Boston  
**Pam Moore**, Anchor, WKRON-TV, San Francisco  
**Bill Moyers**, Host & Executive Editor, Public Hour Television, New York  
**Jackie O'Neill**, Human Rights Activist, Boston  
**Uma Pemmaraju**, Producer, "Evening Magazine", WBZ-TV, Boston  
**Mary Richardson**, Co-Host, "Chronicle", WCVB-TV, Boston  
**Charles Royer**, Director, JFK Institute of Politics, Harvard University, Cambridge  
**Crocker Snow, Jr.**, Editor-in-chief, The WorldPaper, Boston  
**Liz Walker**, Anchor, "Eyewitness News", WBZ-TV, Boston  
**Brad Willis**, Reporter, NBC News

## Circle Best Sellers

**R**ecently or soon-to-be published books by Circle members, discussion leaders and moderators: **Robert B. Reich's** "economic eye-opener," *THE WORK OF NATIONS, Preparing Ourselves for 21st-Century Capitalism* • **Anita Roddick's** *BODY AND SOUL, Profits with Principles*, the success story of The Body Shop • **Anthony Lewis' MAKE NO LAW, The Sullivan Case and the First Amendment**, an account of a Montgomery, Alabama city commissioner's 1960 libel suit against the New York Times • **Gloria Steinem's** bestseller, *REVOLUTION FROM WITHIN, A Book of Self-Esteem* • **Joyce Ferriabough and Robert Hayden's** *AFRICAN-AMERICANS IN BOSTON: More Than 350 Years*, a chronicle of black contributions to Boston's history • **Jack Stack's** *THE GREAT GAME OF BUSINESS*, edited by **Bo Burlingham**, how to run a business on democratic principles • **Seamus Deane's** *THE FIELD DAY ANTHOLOGY OF IRISH WRITING*, a compendium of the wealth and diversity of Irish literature • **Roger Fisher's** *GETTING TO YES*, the classic book on negotiation, newly revised and updated.

## Circle Spotlight



Former U.S. Attorney General Dick Thornburgh, discussion leader, appointed U.N. Under Secretary General.



Nadine B. Hack, a Circle member, appointed NYC Commissioner for U.N. and Consular Corps.



Mary Beth Sorgi, NEC program director, welcomes ideas for discussion leaders, topics, and participants.



Joanne Wilburn joined Harvard's Institute of Politics as Conference and Development Coordinator.



NEC welcomes two new Board members: William R. Batson (left), Executive Director, Teens as Community Resources; and William J. McNally, Executive Director, American Ireland Fund.





# An Asset to Investing

**C**ircle founders **Jack, Bob, Jerry Dunfey** and Circle chairman **Bill Hart** have always combined social conscience and business acumen, using the resources generated from their business endeavors to support philanthropic efforts and social justice. **Sophia Collier**, founder of Soho Soda, America's first all natural soda, has applied her business success for socially responsible goals. Recently they have formed a partnership to purchase Working Assets Management Company, the oldest and largest socially responsible money market mutual fund in the country.

Working Assets Money Fund was founded ten years ago in San Francisco and has earned a solid reputation both for its investment performance and for the achievement of its social goals in support of peace, a clean environment, economic justice and human rights. It is considered by socially concerned investors to be the most rigorous in its application of social screens. Its research department's most recent report stated, "We believe our founding vision is as relevant today as it was in 1982 ... Economic pressure against South Africa contin-



Jim Howe

## WORKING ASSETS MANAGEMENT COMPANY:

Front: William B. Hart, Jr., Sophia Collier. Rear: Robert J. Dunfey, Jerry Dunfey, John P. Dunfey.

Working Assets a stronger coast-to-coast identity and provide a greater opportunity for socially-minded east coast investors.

"Looking over the list of Working Assets' shareholders," said Collier, "I saw almost 23,000 progressive organizations, unions,

church groups, individuals and businesses, representing a wide spectrum of interests and backgrounds, joining forces by depositing their money in a common treasury dedicated to a better world."

The new team plans to actively expand the Fund, making it an ever more effective agent for social change.

**Paul Cobb**  
Oakland Post  
Oakland, CA

ues to be a necessary force for change; the nuclear power industry threatens to make a comeback recharged as 'environmentally friendly'; workplace discrimination continues while Congress considers a Civil Rights Bill."

The new owners have made a firm commitment to keep Working Assets Money Fund on the cutting edge of the nation's socially responsible investment funds. An east coast office has been opened in Portsmouth, New Hampshire to afford

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