APPENDIX - 1: Questionnaire used on farmers.

HEIFER INTERNATIONAL – KENYA

IMPACT ASSESSMENT ON FARMERS’ MILK COOLING PLANT – OL’KALOU DAIRY LTD.

Date of Interview: _____/_____/2007.

Introduction
• Greet the respondent, introduce yourself and explain why you are conducting the interview.
• Mention confidentiality of the information.

1. Name of Farm __________________________ Location __________________________

2. What is the total size of your farm _______ acres?

3. How much of your land size is used to raise animals now? _______ acres.

4. What type of cattle do you keep?
[ ] Pure breeds [ ] Cross Breed [ ] Any other type

5. (a) Are you a member of the Dairy? (If Yes go to number 6) [ ] Yes [ ] No
   (b) If No, why?

6. How long have you been a member of the Dairy?

7. (a) What is the Average quantity of milk that you sell per day/Month? _______ Kgs
    (b) What has been your highest ever _______ Kgs, Lowest ever _______ Kgs

8. (a) Do you sell your milk to buyers other than the Dairy plant? (If no go to number 10)
   [ ] Yes [ ] No ( ) or Both
    (b) If Yes, why? ____________________________________________________________
9. Would you be willing to supply milk to the dairy plant? [ ] Yes [ ] No
Give your main reasons

10. (a) How many cows for milking did you keep before establishment of the dairy plant?
(b) How many do you have now? ________ (If the two above are different)
(c) Reason for increase/decrease

11. Were you able to sell all your milk before establishment of the dairy plant? [ ] Yes
   If [ ] No, Why?

12. (a) What other income generating activities do you undertake apart from Dairy farming?
       (b) In comparison to Dairy farming which one do you prefer most and why?

13. (a) Do you have access to Animal feed? [ ] Yes [ ] No
       (b) What are the average costs per month?

14. (a) Do you have access to Animal Drugs/Treatment? [ ] Yes [ ] No
       (b) What are the average costs per month?

15. Is there a farm input store that you have access to? [ ] Yes [ ] No

16. How far is it located from your farm?

17. Are there community animal health workers and vets available? [ ] Yes [ ] No

18. Do you have a system in place to ensure milk safety and quality? [ ] Yes [ ] No

19. List some of the basic steps you take to ensure milk safety and quality:
   •
20. Where and when did you receive the training? ________________________________

21. Have you ever received training on dairy production from the dairy plant? [ ] Yes [ ] No.

22. How often do you experience milk rejection at the cooling plant? [ ] Once in a while [ ] All the time [ ] Never at all

23. Give reasons for your choice above?

24. (a) Do people complain about animal farming in your community? [ ] Yes [ ] No

(b) If Yes, Why? ____________________________________________________________

(c) Main measure you think can reduce this problem? __________________________

25. Has the dairy been able to pay you in time? [ ] Yes [ ] No

26. How is your income from Dairy mainly used? ________________________________

27. (a) Have you secured a loan through the dairy to finance your farm operations? (If no go to number 29) [ Yes ] [ No ]

(b) If Yes, how much did you receive? __________________________

(c) Have you been able to keep up with your loan repayments? [ ] Yes [ ] No

(d) If No, Why? ___________________________________________________________
28. What other services offered by the Dairy plant do you use?
•
•
29. (a) What are the major constraints in dairy farming?
________________________________________________________________________
________________________________________________________________________
________________________________________________________________________
(b) What are the major constraints in marketing?
________________________________________________________________________
________________________________________________________________________
________________________________________________________________________
30. Are there any improvements you would wish to see in the services offered by the Dairy plant?
________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

**END**

_Thank the respondent once again._
APPENDIX – 2: Questionnaire used on milk plant’s management.

HEIFER INTERNATIONAL – KENYA

IMPACT ASSESSMENT ON FARMERS’ MILK COOLING PLANT – OL’KALOU DAIRY LTD.

Date of interview: _____/_____/2007.

Introduction
• Greet the respondent, introduce yourself and explain why you are conducting the interview.
• Mention confidentiality of the information.

Questionnaire for the Dairy Plant Management.

1. When was the company established? ________________

2. Why was the company established? ________________________________

   ________________________________

   ________________________________

   ________________________________

   ________________________________

3. Who are the shareholders of the company? ________________________________

   ________________________________

   ________________________________

   ________________________________

4. What are the requirements for membership?
   •
   •
   •
   •

5. (a) How many members did the company have when it was established? ________

   (b) How many members does the company presently have?

   (c) How many are active? Men ________ Women ________
6. (a) What are the marketing arrangements for the company’s products? 

(b) How has it assisted in marketing the company’s products?

7. Does the dairy see expansion in the near future? If Yes/No, please explain

9. What areas can the dairy improve on?

10. What are the market/marketing constraints affecting the Dairy plant?

11. List any major strengths of the dairy plant

12. List any major weakness of the dairy plant
13. List any major opportunities for the dairy plant __________________________

____________________________

____________________________

14. List any major threat(s) for the dairy plant __________________________

____________________________

____________________________

15. (a) Do the members receive their membership dividend? [ ] Yes [ ] No.

(b) What is the rate of dividend? ______________

16. How many women benefit from the project? ____________

17. How many women are in Management/Directorship position in this dairy? ________

18. Which incentives do you provide farmers to sell their milk to the plant? ______________

____________________________

____________________________

19. (a) How successful can you say you have been in helping local farmers market their milk? Please explain. __________________________

____________________________

____________________________

____________________________

(b) In delivery of other services that you provide to the farmers? ______________

____________________________

____________________________

____________________________
20. What new business/income generating activities have emerged as a result of the setting up of the milk cooling plant in the community? Give numbers __________________

________________________________________________________________________

________________________________________________________________________

21. Are there some other facilities/services that have now become available to the community here as a result of the new dairy plant? ________________________________

________________________________________________________________________

________________________________________________________________________

22. How do you compare yourself to other milk marketing agents in your location? _____

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

END

*Thank the respondent once again.*