<table>
<thead>
<tr>
<th>REDI Communities</th>
<th>population-1995</th>
<th>Employers</th>
<th>Workers Employed</th>
<th>Est.#Small Bus'</th>
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<tbody>
<tr>
<td>Auburn</td>
<td>4,311</td>
<td>74</td>
<td>2,201</td>
<td>58</td>
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<tr>
<td>Bedford</td>
<td>15,500</td>
<td>622</td>
<td>6,693</td>
<td>484</td>
</tr>
<tr>
<td>Candia</td>
<td>3,643</td>
<td>65</td>
<td>1,886</td>
<td>51</td>
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<tr>
<td>Derry</td>
<td>31,564</td>
<td>493</td>
<td>16,558</td>
<td>384</td>
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<tr>
<td>Goffstown</td>
<td>15,177</td>
<td>217</td>
<td>7,675</td>
<td>169</td>
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<tr>
<td>Hooksett</td>
<td>9,198</td>
<td>294</td>
<td>4,850</td>
<td>229</td>
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<tr>
<td>Londonderry</td>
<td>20,810</td>
<td>528</td>
<td>10,799</td>
<td>411</td>
</tr>
<tr>
<td>Manchester</td>
<td>101,900</td>
<td>2,842</td>
<td>51,828</td>
<td>2,211</td>
</tr>
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</table>

26% of labor force are employed by small business; 77.8% of businesses in NH employ under 20 employees*

*1997NH Business Resource Directory
July'97Vol.14,No.7

G. Robert Smith
031-28-7579
## Budget - REDI Micro-Small Business Training and Loan Program

### INCOME - 1999

<table>
<thead>
<tr>
<th>Description</th>
<th>1999</th>
<th>2000</th>
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<tr>
<td>Grant - Ch. Of Comm.</td>
<td>20,000.00</td>
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<tr>
<td>Grant - HUD (CDBG)</td>
<td>100,000.00</td>
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<tr>
<td>Memberships - 400@$100.00</td>
<td>40,000.00</td>
<td>30,000.00</td>
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<tr>
<td>Loan Servicing Income - 9 months</td>
<td>7,312.50</td>
<td>30,225.00</td>
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<tr>
<td>Total Income</td>
<td>147,312.50</td>
<td>160,225.00</td>
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### EXPENSES

#### Personnel

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<th>Description</th>
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<th>2000</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Outreach Person - 1/2 time - 11 mos (14K)</td>
<td>6,416.66</td>
<td>7,000.00</td>
<td>7,000.00</td>
</tr>
<tr>
<td>Training/Admin. Asst. - FullTime - 11 mos (20K)</td>
<td>18,333.33</td>
<td>20,000.00</td>
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<tr>
<td>Clerical - 1/4 time - 11 mos (16K)</td>
<td>3,666.66</td>
<td>4,000.00</td>
<td>4,000.00</td>
</tr>
<tr>
<td>Exec. Director Full Time - 12 mos (35K)</td>
<td>35,000.00</td>
<td>35,000.00</td>
<td>35,000.00</td>
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<tr>
<td>Total Salary Exp.</td>
<td>63,416.65</td>
<td>66,000.00</td>
<td>66,000.00</td>
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<tr>
<td>Benefits Etc. Exp. (20%)</td>
<td>12,683.33</td>
<td>13,200.00</td>
<td>13,200.00</td>
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<tr>
<td>Total Personnel Expense</td>
<td>76,099.98</td>
<td>79,200.00</td>
<td>79,200.00</td>
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#### Operating

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<th>2000</th>
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</thead>
<tbody>
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<td>Rent - $200. Per month</td>
<td>2400.00</td>
<td>2400.00</td>
<td>2400.00</td>
</tr>
<tr>
<td>Utilities - $100. Per Mo.</td>
<td>1,200.00</td>
<td>1,200.00</td>
<td>1,200.00</td>
</tr>
<tr>
<td>Printing/Copies, etc. $250. mo.</td>
<td>3,000.00</td>
<td>3,000.00</td>
<td>3,000.00</td>
</tr>
<tr>
<td>Equipment- leased at $226. Mo. - 11 mos.</td>
<td>2,486.00</td>
<td>2,712.00</td>
<td>2,712.00</td>
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<tr>
<td>Supplies $75. Mo. - 11 mos.</td>
<td>825.00</td>
<td>900.00</td>
<td>900.00</td>
</tr>
<tr>
<td>Postage $100. Mo.</td>
<td>1,200.00</td>
<td>1,200.00</td>
<td>1,200.00</td>
</tr>
<tr>
<td>Telephones $88. Mo.</td>
<td>1,056.00</td>
<td>1,056.00</td>
<td>1,056.00</td>
</tr>
<tr>
<td>Operating total</td>
<td>12,167.00</td>
<td>12,468.00</td>
<td>12,468.00</td>
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<tr>
<td>Sub-total Expenses</td>
<td>88,266.98</td>
<td>91,668.00</td>
<td>91,668.00</td>
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<tr>
<td>Miscellaneous - 3% of total expenses</td>
<td>2,648.01</td>
<td>2,750.04</td>
<td>2,750.04</td>
</tr>
<tr>
<td>Sub-total Expenses incl misc.</td>
<td>90,914.99</td>
<td>94,418.04</td>
<td>94,418.04</td>
</tr>
<tr>
<td>Overhead to Gr. Man. C of C. audit, admin. etc. - 15% of overall budget</td>
<td>13,637.25</td>
<td>14,162.71</td>
<td>14,162.71</td>
</tr>
<tr>
<td>Grand Total- Expenses</td>
<td>104,552.24</td>
<td>108,580.75</td>
<td>108,580.75</td>
</tr>
<tr>
<td>Excess Income over Expenses</td>
<td>42,760.26</td>
<td>51,644.25</td>
<td>(24,955.75)</td>
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### Cash in bank

<table>
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<th>Description</th>
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<th>2000</th>
<th>2000</th>
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</thead>
<tbody>
<tr>
<td>G. Robert Smith 031-28-7579-Micro</td>
<td>42,760.26</td>
<td>94,404.51</td>
<td>69,448.76</td>
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<tr>
<td>Loan Originations-1998 March</td>
<td>Apr.</td>
<td>May</td>
<td>June</td>
</tr>
<tr>
<td>------------------------------</td>
<td>------</td>
<td>-----</td>
<td>------</td>
</tr>
<tr>
<td>Micro</td>
<td>25,000</td>
<td>25,000</td>
<td>25,000</td>
</tr>
<tr>
<td>Small Bus.</td>
<td>40,000</td>
<td>40,000</td>
<td>40,000</td>
</tr>
<tr>
<td>Cumulative @mo.#2</td>
<td>65,000</td>
<td>65,000</td>
<td>65,000</td>
</tr>
<tr>
<td>Serv. Income @ .25%</td>
<td>162.50</td>
<td>325.00</td>
<td>487.50</td>
</tr>
<tr>
<td>3.00 annually divided by 12</td>
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<td></td>
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</table>

No provision was made for reductions in principal intentionally.

<table>
<thead>
<tr>
<th>Memberships-new</th>
<th>48</th>
<th>44</th>
<th>44</th>
<th>44</th>
<th>44</th>
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<th>44</th>
<th>44</th>
<th>44</th>
<th>400</th>
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<tbody>
<tr>
<td>at $100.00 each</td>
<td>4800.00</td>
<td>4400.00</td>
<td>4400.00</td>
<td>4400.00</td>
<td>4400.00</td>
<td>4400.00</td>
<td>4400.00</td>
<td>4400.00</td>
<td>4400.00</td>
<td>4400.00</td>
<td>40000.00</td>
</tr>
</tbody>
</table>

| Business Ed. Classes         |      |     |     |     |     |     |     |     |     |     |       |
| classes offered              | 4    | 8   | 8   | 8   | 8   | 8   | 8   | 8   | 8   | 8   | 68    |
| participants                 | 32   | 64  | 64  | 64  | 64  | 64  | 64  | 64  | 64  | 64  | 544   |
| certificates issued          | 16   | 32  | 32  | 32  | 32  | 32  | 32  | 32  | 32  | 32  | 272   |

G. Robert Smith 031-28-7579 Micro
<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Micro</td>
<td>25,000</td>
<td>25,000</td>
<td>25,000</td>
<td>25,000</td>
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<tr>
<td>Small Bus.</td>
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<td>Cumulative</td>
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<td>910,000</td>
<td>975,000</td>
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<td>Serv.Inc.0025</td>
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<tbody>
<tr>
<td>Micro</td>
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<tr>
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<tr>
<td>Cumulative</td>
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<td>1,560,000</td>
<td>1,625,000</td>
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<td>1,755,000</td>
<td>1,820,000</td>
<td>1,885,000</td>
<td>1,950,000</td>
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INCOME FROM OPERATIONS FOR THE FULL YEARS 1999 AND 2000 - Grant Income not included

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<td>64</td>
<td>64</td>
<td>768</td>
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<tr>
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<td>32</td>
<td>656</td>
</tr>
</tbody>
</table>

Program Tot. 1040

G. Robert Smith 031-28-7579
Micro
WEB SITE —REDI
(The Regional Economic Development Initiative)

1. DESCRIPTION OF NEED

My project is related to the greater Manchester, NH economy. I am working with the Chamber of Commerce to bring 8 towns together to form a Regional Economic Development Initiative. Part of the REDI project is the development of a Chamber web page known as http://www.manchester-chamber.org/. This page is intended to be an information piece, which would encourage new industry to locate in this area. It contains information about the weather, economy, crime, quality of life, and demographic information and business opportunities. A researcher would be able to access local business people including realtors, banks, accountants and the like directly from this site. I am including with the hard copy of my homework some of the pages reprinted from that site. As part of my CED project I am attempting to link the towns included in the REDI effort to this site or a similar one for the Regional Economic Development piece. When this is accomplished, researchers interested in the area will be able to access information from a larger area, which includes 7 smaller towns surrounding Manchester. At this time those communities can not afford to advertise and promote economic development on a large scale unless it is on a shared basis like this regional effort. Bringing new business and industry to these communities will help in replacing the 7,000 employees that are laid off in these communities and are forced to seek new employment annually.

2. DESCRIPTION OF THE APPLICATION

The application is a web site that will pull together the resources available in each of the eight communities. The cover page will headline the GREATER MANCHESTER CHAMBER of COMMERCE. The services a viewer will be able to “click on” include Business and Residential Relocation, Visitors Guide, (Chamber) Member Services, Member Directory, Cities and Towns, Map of Area, Chamber Calendar, Community Events and a Map Locator. Information will be available for each of the individual communities. Basically the site is intended to provide “one-stop shopping” for a business looking to relocate in the area. Demographics on each individual town, available commercial and industrial sites, property tax information, and so forth. We are intending to provide links to other services within the State. It is important to connect the browser with information regarding opportunities for obtaining capital for growth. Therefore, linked sites will include the various state agencies such as the Department of Resources and Economic Development, Small Business Administration, and other lending institutions. A link will also be available to the Board of Realtors for inquiries about residential and commercial and industrial sites. Four of the eight towns have their own web sites; they will be linked to this page also. Access to the above mentioned sites are linked to a State of NH site which I have found very valuable, it can be reached at http://webster.state.nh.us/.
3. PARTICIPANTS and INVOLVEMENT

The towns of Auburn, Bedford, Candia, Derry, Hooksett, Goffstown, Londonderry and Manchester are the communities presently involved and interest has been generated in the towns of Litchfield and Merrimack. These additional two towns have been included in the site design and we expect they will be joining us shortly. The following towns already have sites: Derry, known as http://www.derry.nh.us/ Goffstown, known as http://www.goffstown.com/; Londonderry, known as http://www.netis.com/members/Londonderry/ and the Manchester site posted above. The individual towns will be responsible to maintain their own sites by keeping the information current. At the town level, the individual responsible for economic development will be the contact person designated to accept inquiries about their town. At the Chamber office, Bill Hamilton, the Vice President of the chamber has the responsibility of coordinating the design of the Home Page for our site. He and Jack Messer, the Executive Director for REDI are working together at the Chamber office coordinating the information from the towns and businesses for the site. Jack is responsible for economic development in the entire region. The other staff person at the chamber office involved with the project is the young lady who edits the monthly newsletter. She will be responsible for putting the newsletter up once a month. She will coordinate this with Grolen Communications, the network service provider. She will also be responsible for all updates on the Web page with respect to chamber memberships and activities. This will be a monthly project and it is anticipated it will take four hours per month. David Guilmette is the design coordinator at Grolen. They can be viewed at http://www.grolen.com. I have budgeted two full days every month for both Jack and Bill while the site is under construction. After the site is up and running, demands on their time will be much less. Building the site seems to be time consuming, full of delays and behind schedule. The site is presently hidden from browsers because it is not ready. I have the address, and have included the designers’ page concept in this report, however it is not intended for access except for authorized viewers. Please do not disclose the address. The site is scheduled to be up and running by December 19, 1997.
4. **SWOT ANALYSIS**

**Strengths:**

Grolen Communications has a good reputation for building sites. 
The staff at the Chamber office and the REDI staff are enthusiastic and very supportive of the project and are managing it well. 
The local economic development officers are supporting the project. 
The Chamber and REDI organization are well funded and have an allocated budget for the completion of the project. 
The REDI executive director has worked with a well-organized strong Economic Development Initiative in South Carolina. He brings that strength to NH.

**Weaknesses:**

It is a new venture and many staff members at both the Chamber and REDI office lack training and expertise at the computer and website accessibility. 
There is a deluge of information already available at other websites, especially at the State level. 
The REDI executive director has moved here from South Carolina and it will take six months for him to become acclimated to the area.

**Opportunities:**

This site could be more useful if a caucusing site were set up to answer inquiries and speak to REDI staff. 
Great opportunity to promote smaller communities who would otherwise not have access to this type of promotion. 
Individual towns have an opportunity to attract business and industry through a sophisticated network of economic development team members.

**Threats:**

Funding for REDI project is limited to three years, this is the first year, however a plan should be implemented to carry the project forward afterward during the second year.
5. BUDGET

The budget for REDI is being funded from private sources, donations pledged over a three-year period for a total of $702,000.00. The Chamber budget is funded from memberships and fundraising events during the year. The web site budget is broken down as follows:

Payable to GROLEN Communications

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Initial Web Site retrieval and setup</td>
<td>$195.95</td>
</tr>
<tr>
<td>12 month web hosting @$35/month</td>
<td>420.00</td>
</tr>
<tr>
<td>12 months Unlimited Internet access plus 10 email boxes @$35/month</td>
<td>420.00</td>
</tr>
<tr>
<td>Domain Name registration, modification and DNS setup</td>
<td>99.95</td>
</tr>
<tr>
<td>One hour of web site design and Modification each month @$59.95/hr</td>
<td>719.40</td>
</tr>
<tr>
<td>Database integration with 2 search queries</td>
<td>799.95</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$2,655.25</strong></td>
</tr>
</tbody>
</table>

GROLEN has worked out a special offer for the Chamber, they are accepting half of the payment in trade for Chamber services, therefore the cash outlay is only $1327.62 for the project and they are already paying $35.00 per month for internet services, therefore the difference is $75.63 per month.

The calculated budget or actual cost to the Chamber/REDI is as follows:

<table>
<thead>
<tr>
<th>Equipment:</th>
<th>Monthly</th>
<th>Annual</th>
</tr>
</thead>
<tbody>
<tr>
<td>One new computer including modem</td>
<td>$166.67</td>
<td>$2,000.00</td>
</tr>
<tr>
<td><strong>Staff:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bill Hamilton @$65,000.00 annually</td>
<td>500.00</td>
<td>6,000.00</td>
</tr>
<tr>
<td>$1,250.00. wk.(2days=$1,250./5 =$250.day) 2 days per month</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jack Messer @$65,000.00 annually</td>
<td>500.00</td>
<td>6,000.00</td>
</tr>
<tr>
<td>$1,250.00. wk.(2days=$1,250./5 =$250.day) 2 days per month</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Editor @$28,000.00 annually</td>
<td>53.84</td>
<td>646.15</td>
</tr>
<tr>
<td>$538.46 wk.($107.69 per day) 1/2day/month</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Network Services (above)</strong></td>
<td>221.27</td>
<td>2,655.25</td>
</tr>
<tr>
<td><strong>Total Budget</strong></td>
<td>$1,441.78</td>
<td>$17,301.40</td>
</tr>
</tbody>
</table>
The calculated budget or actual cost to the Chamber/REDI is as follows after year-end when the system is up and involvement on behalf of Bill and Jack is limited:

<table>
<thead>
<tr>
<th>Equipment:</th>
<th>Monthly paid for and depreciated over 12 months</th>
</tr>
</thead>
<tbody>
<tr>
<td>One new computer including modem</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Staff:</th>
<th>Monthly</th>
<th>Annual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bill Hamilton @ $65,000.00 annually</td>
<td>125.00</td>
<td>1,500.00</td>
</tr>
<tr>
<td>$1,250.00. wk. ($1,250./5 = $250/day-1/2 day $125.) 1/2 day per month</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jack Messer @ $65,000.00 annually</td>
<td>125.00</td>
<td>1,500.00</td>
</tr>
<tr>
<td>$1,250.00. wk. ($1,250./5 = $250/day-1/2 day $125.) 1/2 day per month</td>
<td></td>
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</tr>
<tr>
<td>Editor @ $28,000.00 annually</td>
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<td>646.15</td>
</tr>
<tr>
<td>$538.46 wk. ($107.69 per day) 1/2 day/month</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Network Services (above) 221.27 2,655.25
Total Budget 525.11 6,301.40

Bandwidth at GROLEN is a full 1.544 megahertz; they are the network servicer for the program. Support information is available through the software provided by GROLEN. The package provides up to date detail on the number of hits to the page, which browser provided the hits, the number of hits per menu item and so forth. This type of tracking is beneficial to a user for marketing purposes. The software is a great management tool; it prints in many formats, including colored graphs and charts.
This is the body of the document. Place all information here.
Area Map

For a larger, Full Screen version of this map click here.

Population
To get you oriented, here is some information that will give you background on the Manchester Region and its relationship to the state, New England, and the nation.

<table>
<thead>
<tr>
<th>Category</th>
<th>Manchester</th>
<th>Hillsborough County</th>
<th>NH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total(1000s)</td>
<td>101.1</td>
<td>341.3</td>
<td>1127.2</td>
</tr>
<tr>
<td>% of US</td>
<td>0.0403</td>
<td>0.1361</td>
<td>0.4495</td>
</tr>
<tr>
<td>Median Age</td>
<td>32.3</td>
<td>32.2</td>
<td>32.8</td>
</tr>
<tr>
<td>18-24 Years</td>
<td>11.8</td>
<td>10.1</td>
<td>117.4</td>
</tr>
<tr>
<td>35-34 Years</td>
<td>20.5</td>
<td>19.5</td>
<td>205.9</td>
</tr>
<tr>
<td>35-49 Years</td>
<td>18.8</td>
<td>22.6</td>
<td>253.9</td>
</tr>
<tr>
<td>50 &amp; Up</td>
<td>25.6</td>
<td>22.0</td>
<td>253.9</td>
</tr>
<tr>
<td>Households</td>
<td>41.2</td>
<td>124.2</td>
<td>415.7</td>
</tr>
</tbody>
</table>

Source: U.S. Census Bureau 1990

Climate Profile

- **Average temperatures** range from 14.8 F in January to 70 F in July, with an annual average of 40 F.
- **Rainfall** varies from an average of 2.66 inches in February to 3.62 inches in July, with an annual monthly average of 3.38 inches.
- **Annual snowfall** averages 60.6 inches and average year round humidity is moderate.
- **The Merrimack River system** drains an area of about 5,000 square miles from the western slopes of the White Mountains to the sea at Newburyport Massachusetts.
All New Technology!
Live Statistics Interface!
Scaleable Enterprise Wide operation!
More Hands Free/Hassle Free than ever!
Perfect for ISPs and Corporate sites alike!
Even More Reports!
IIS, Netscape, Web Site Pro plus more!
Inbound/Outbound Click Thru Tracking!
Statistics Server 4.0 Overview!
Existing Customers Q&A!
Click to Preview Statistics Server 4.0!
Written Agreement with GroLen Communications, Inc. and the Greater Manchester Chamber of Commerce

Web site Hosting and setup:
GroLen Communications, Inc. will setup and reconfigure the current web site on our commercial web server. Hosting is for 1 year. The manchester-chamber.org will be modified to exist on GroLen's DNS servers.

Database Services:
The Chamber will now be able to offer a live search option direct from their web site. We can utilize your existing MS Access Database and visitors to the Chamber's site will be able to search for Chamber members by either business name or business category. This includes designing 2 custom searches for the database, designing the results pages, as well as integrating the database with our SQL database server. Your entire member database can be put online! Monthly updates to the database will be supplied to GroLen, by the Chamber, and uploaded by GroLen.

Email and Internet Access:
The Chamber will have 1 Unlimited Internet access account with 10 email boxes for a period of 12 months.

Web Site Modifications:
Up to 1 hour of web site design and modification will be provided monthly to allow for updates to the site and member directory. Additional design time available at the rate of $59.95 per hour.

Software:
Advanced logging, tracking and real-time reporting software will be supplied by GroLen to the Chamber. This allows you to monitor number of hits, where they came from, what browser is used, how they got here.....etc.
Other Features:
Any member who would like a web site to be designed/rebuilt and hosted by GroLen Communications will receive a 10% discount off our regular rates, as long as they are a member of the Chamber.

Any member with a current web site that wishes to have a link from the Chamber’s web site to their site will be billed an annual fee of $25 payable to The Chamber of Commerce. The Chamber will be responsible for billing and maintaining the database of links.

Terms:
This agreement is in effect from July 17, 1997 until July 16, 1998. Fee for services outlined above (for the 12 month period) total $2655.25. GroLen Communications agrees to a 50% cash 50% trade arrangement. Cash amount of $1327.62 can be paid either in full or at a monthly rate of $110.63. Monthly payments are due on or before the 1st of each month. GroLen will use the $1327.62 of Chamber Trade for services offered by The Chamber.

Bill Hamilton, Vice President
Greater Manchester Chamber

Eric Peterson
GroLen Communications
CHAMBER OF COMMERCE WEB SITE / INTERNET SERVICES

Initial Web site retrieval and setup: $195.95

12 month web hosting @ $35/month: $420.00

12 months Unlimited Internet access plus 10 email boxes @ $35/month: $420.00

Domain Name registration, modification and DNS setup: $99.95

1 hour of web site design and modification each month @ $59.95/hr: $719.40

Database integration with 2 search queries: $799.95

TOTAL: $2655.25

Half cash half trade: $1327.62 cash

Monthly cash: $110.63 / month cash

already paying $35 a month for Internet and email accounts. Difference is: $75.63 / month cash
Derry, NH
Town Government Web

--- A Time to Talk

Property Tax Database is back up, and faster and more reliable than ever!

We're back! Check out the What's New page.

Search the Web site!

Complete Site Directory

The Web Site
  What's New?
  About the Web Site
  About the Quotes
  Search the Web Site

Town Information
  Derry Demographics

Town Departments
  Derry Town Hall
Welcome to the

TOWN OF

GOFFSTOWN, NEW HAMPSHIRE

The Town of Goffstown is located in Hillsborough County in the southern section of the state of New Hampshire. It is a community of 15,000 persons and a diversified business base. Goffstown is bordered by the following towns: Bedford, Dunbarton, Hooksett, Manchester, New Boston, and Weare. Among these towns, Goffstown is second only to the city of Manchester in population. The 1997 Master Plan, developed by citizen volunteers, is an example of citizen interest and participation in guiding Goffstown's future. The document emphasizes preservation and enhancement of its historical features and character while encouraging managed economic development.

It is a scenic town with twin mountains, forested hills, winding rivers, and an attractive New England village center. Recreational opportunities abound including hiking, swimming, boating, fishing, snowmobiling, skating, etc. By 1998 the town will add a privately constructed public golf course to its assets. Goffstown is only an hour from Boston, Massachusetts, and an hour from New Hampshire's White Mountains or seacoast. Its proximity to major north-south and east-west routes, the state's largest airport, and to southern New Hampshire's major municipalities and business centers makes it an attractive business location. Goffstown is a pleasant community in a convenient location -- an enviable place to live or work.

Town Information  Education

Town of Goffstown, Planning & Economic Development Office
16 Main Street, Goffstown, NH 03045 (603)497-8991, fax:(603)497-xxxx
Welcome to the Town of LONONDERRY
NEW HAMPSHIRE

This is a free service to our community from RKT Technologies, Inc., a consulting and technical services company to electronics and software design and manufacturing firms since 1978; and The New England Technology Information Service (NETIS), providing flat-rate, very-low-cost Internet access to Southern New Hampshire since 1993.

Much of the text that you will find during your visit here comes from "Londonderry, New Hampshire", published by the Londonderry Chamber of Commerce, and "Londonderry, New Hampshire", an information brochure published by the Town of Londonderry Planning Board. We thank the Londonderry Chamber of Commerce and the Town of Londonderry for their assistance in preparing this service. Other information is furnished by the individual organizations described.

- Londonderry Chamber of Commerce
  - Elaine St. Jean
  - 3 Orchard View Dr
  - Londonderry NH 03053-3322
  - (603-434-7438)
- Town of Londonderry
  - Peter C. Lowitt
  - 50 Nashua Rd
  - Londonderry NH 03053-3416
  - (603-432-1100 EXT 134)
  - (CIS 103504,1377)

This Portfolio for the Town of Londonderry is updated periodically. Select one of the following to continue your visit to Londonderry.

The new Londonderry Leach Library is now officially open and ready to serve this expanding community. The new wing allows greatly increased space and additional shelves, and a separate childrens' room. An index is provided to take you immediately to the category which interests you first. You are invited to browse through all categories, and then return to this screen for additional information about Londonderry, both as a place to live and work and a place to visit.

Londonderry's Apple Way a designated New Hampshire Scenic and Cultural Byway, winds past orchards, old farmhouses and local landmarks, reminding residents and visitors alike of our
GroLen Communications has complete Internet access... NOW WITH 56K DIALUP!! We also have our own Online Service called EveryBaudys Online! Send Email, chat with friends, play games online, browse the web and lots of other great stuff. Click here to connect now using WorldGroup.

COMPUTER SYSTEMS

GroLen Communications custom builds high quality computers at the area's lowest prices. All computers are built on-site at our Manchester, NH facility. Check out some of our low priced computer systems or hardware components, by clicking on the image to the right. Or stop by our 814 Elm Street showroom and see for yourself.
WEB WEAVERS

Placing your company or product on the World Wide Web is currently the hottest craze in advertising. Let GroLen Communication's Web Experts, create and design a marketing campaign tailored to your needs. Your web page can be as simple as a company logo with product information, or as complex as three dimensional moving images with video and audio presentation. We can put you on the WEB for a fraction of the cost of prices quoted elsewhere. Check out some of our WEB CLIENTS.

NETWORKING

Novell, Lantastic, Windows NT, Windows 95 and more. We support all formats and phases... cabling, software, system configuration and hardware. Whether you're networking 2 computers or 2000, we'll save you time and we'll definitely save you money. Click here to email us for more networking info.

EDUCATION

We now offer Computer Training Classes available at our 814 Elm Street Education Center. We offer classes on Windows 95, The Internet, Web design, Word, Excel and more. Click on the image to the right for more class information.

QUICK LINKS

Feeling lost in the Internet jungle? This page is full of links to a variety of great websites. We also pick a different site weekly for our "Web Pick of the Week". Submit your favorite link to be added to our growing list.

You are visitor # 146440 to our website.

Best experienced with

Click here to start.

GROLEN COMMUNICATIONS, INC.
CLASSIFIED CATEGORIES:

- ANNOUNCEMENTS
- BUSINESS OPPORTUNITIES
- EMPLOYMENT
- MANUFACTURED HOMES
- MARINE
- MERCHANDISE
- REAL ESTATE FOR RENT
- REAL ESTATE FOR SALE
- SERVICES
- TRANSPORTATION

LEGAL NOTICES

PLACE AN INTERNET CLASSIFIED AD!

Click here for details

NEWSPAPER CLASSIFIED AD INFORMATION

HOW TO CONTACT US RATES & DEADLINES

AutoRover can find the pre-owned vehicle you're looking for. Choose from make, price range and year and get back a list of cars from local area car dealers.

Over 50 Golf Course Communities

Click on a category at the left and keep your eye out for AdRover, your best friend in the internet jungle. If you ask him to, he'll conduct daily classified searches for you and send you the results via email.

With Personals Online Network, meet people from across the street or across the country.
Today's Listings Sunday's Listings

Enter your search criteria below, or leave blank to browse all listings

Listings containing and
but not

[ANNOUNCEMENTS] [BUSINESS OPPORTUNITIES] [EMPLOYMENT] [MANUFACTURED HOMES] [MARINE] [MERCHANDISE] [REAL ESTATE FOR RENT] [REAL ESTATE FOR SALE] [SERVICES] [TRANSPORTATION] [DEATH NOTICES] [LEGALS]

[NAPLES DAILY NEWS ONLINE] [CLASSIFIED FRONT PAGE]
Research and Reviews: I spent time at NHC college library after class searching for material relative to my project. Now I understand what a wonderful resource the Shapiro library can be. I was unable to find any books published on my subject, however there were a number of magazine and newspaper references, which are listed below:

NewsBank NewsFile: record # 01081*19961125*00049 The Tribune Co. Jean Gruss reports on real estate and economic development for the Tampa Tribune P.O. Box 191, Tampa, Fla. 33601. Tel (813) 259-7762 Fax (813) 258-8504 3/10/97 I telephoned him, however he was busy and I have not connected with him at this time.

Internet: http://sbweb2.med.iacnet.com/infot Article A18638835 LI Business News, April 3, 1995 n14p17 (1) UDC to assist HMG expansion; Abstract: The NY State Urban Development Corp. will be providing financial assistance to HMG Digital Technologies Corp. For the expansion of the latter’s operations. HMG’s facility in Hauppauge, L.I. will be expanded from 89,000 sq.ft. to 144,000 sq.ft. The funds will be sourced from the Regional Economic Development Partnership Program and the Industrial Effectiveness, Expansion, Retention and Attraction Assistance Program. Article A17099325

LI Business News, July 3, 1995 n27p21 (2) Waterfront Makeovers expected to boost L.I.’s economy. Abstract: The Long Island Regional Planning Board issued a 1994 study on the state’s regional economic strategic development plan. The study highlighted the value of the state’s $2.3 billion tourism industry, which accounted for 92,000 employees since 1991. Thus, LI officials have considered the restoration and improvement of downtown waterfronts to further boost the industry.


SearchBank/Shapiro Library, NHC, General Business-Nation’s Cities Weekly, June 17, 1996v19n24p14(1) Two Iowa cities fuel economic engines with cooperation; Cedar Rapids, Iowa City forge successful relationships. (regional economic development partnership) Lee R. Clancey
I retrieved both articles, they contain a history of sorts. It tells the story of the Carolinas Partnership, a regional economic development and marketing group representing two states and fourteen counties within the Charlotte region.

Economic Development Review, Fall 1994 v12n4 p92(2)
NADO promotes a regional approach to economic development. (National Association of Development Organizations) (“Organizations in Economic Development”)
Aliceann Wohlbruck (microfilmed copy obtained)

Economic Development Review, Winter 1994 v12n1 p3(1)
Labor pains in the birth of regionalism. (regional cooperation in the promotion of economic development) (E.D. Perspective) Mark D. Waterhouse
(micro-filmed copy obtained)

Shapiro Library/NHC Main College ref. HC107.A11K55c.1 Regional Economic Development CED project report 1989 author: Judy Kaufman
(I have not reviewed at this time)

Telephone contacts
Cedar Rapids Area Chamber of Commerce, Cedar Rapids, Iowa (319) 398-5317
Terri Archibald, Administrative Assistant

Carolina Partnerships, Charlotte/Douglas International Airport, Charlotte, North Carolina
(800) 554-4373 Dee Ann, Administrative Assistant

The National Association of Development Organizations, 444 North Capitol Street, NW, Suite 630, Washington, D.C. 20001(202)624-7806; Fax(202)624-7806
Aliceann Wohlbruck, Executive Director

Garnet Consulting Services, Inc., Pleasant Valley, Connecticut (860)379-7449
Mark D. Waterhouse, C.E.D., FM, President
Telephone contacts

Growth Strategies Organization, Inc., 2211 Vermont Court, Vail, Colo. 81657
(970) 479-9164 Fax (970) 479-0376 M. Ross Boyle, President

Connecticut Economic Resource Center, Inc., 805 Brook Street, Building 4,
Rocky Hill, Ct., 06067-3405 (800) 392-2122 Martha A. Hunt, President

Publications

Connecticut Department of Economic and Community Development brochure
“Help is here”
Connecticut (State brochure) Connecticut’s Select Commercial And Industrial
Properties and Sites
Connecticut Economic Development Association newsletter Fall 1996

Priority One 1994-95 Annual Report; Economic Development subsidiary of The
Cedar Rapids Area Chamber of Commerce, Cedar Rapids, Iowa
Priority One 1995-1996 Annual Report
THROUGH Priority One, Cedar Rapids area Chamber of Commerce
Priorities, Volume 3 Issue 4 1996, Cedar Rapids Area, Chamber of Commerce

Membership Applications

American Economic Development Council, Rosemont, Illinois 60018-4726
(847)692-9944 Fax (847) 696-2990

The Economic & Demographic Trends Newsletter, Vail, Colo. 81657
(970) 479-9164 Fax (970) 479-0376

National Association of Development Organizations, Washington, D.C. 20001
(202) 624-7806 Fax (202) 624-7806

Legal Documents / Organizational Materials

BYLAWS of THE CONNECTICUT ECONOMIC RESOURCE CENTER, INC.
CED PROJECT

My interviews were conducted with:

Ronald C. Hilfiker, Executive Director of DERRY DEVELOPMENT and PRESERVATION CORPORATION Derry, New Hampshire

Jeffrey M. Pollock, President of NEW HAMPSHIRE BUSINESS DEVELOPMENT CORPORATION Manchester, New Hampshire

I used the same format for both interviews and omitted questions when not applicable.

Both answered all questions honestly and without hesitation. The gentleman from Derry asked me to help him write a loan policy for his corporation and consider joining the board in the near future.

Mr. Pollock was extremely interesting, his agency is a for profit corporation, they are very visible, well connected and the conversation led to other discussions regarding Venture Capital, Mr. Bill Wetzel of venture capital fame, a meeting with Mr. Wetzel to discuss my project and hopefully another meeting with Mr. Pollard and help with my project.

G. Robert Smith 031-28-7579
CED PROJECT

1. When was the agency established?

2. What is your purpose, do you have a mission statement?

3. How does your corporation function relative to client or borrower contact? Do you advertise, openly solicit use radio advertising or other sources?

4. What is your fee structure? Are you compensated by interest rates and origination fees?

5. Does your corporation use its own capital to make loans or borrowed funds?

6. What is your rate structure, credit criteria and collateral requirements?

7. Could I have a copy of your organizational chart?

8. Do you have a Board of Directors? Who are they? How often do you meet?

9. How many clients does your organization interview on an annual basis?

10. How many loans are generated annually?

11. What are your total loans outstanding?

12. Do you track the number of jobs created with each loan closed and on an annual basis?

13. What role do you play with regard to other lenders, specifically the banks in the state?

14. Is the organization “for profit”?

15. Are you supported by the state or local government?

16. If supported by state or local government, is your funding being threatened?
CED PROJECT

My proposed project would involve the entire State of New Hampshire as my “community.”

The state had a population of 1,137,000 residents in 1994. As a comparison, Middlesex County in Massachusetts has a population of approximately 1,100,000 residents. I make the comparison to point out the fact that N.H.’s population is spread out through the state with few towns densely populated.

New Hampshire’s population growth ranked 37th in the United States when measuring growth from 1989 to 1994 at 2.9%; the other New England states ranked lower with the single exception being Vermont which ranked 28th with a growth rate of 3.9% for the same period.

The population is concentrated in the southern tier with the two counties of Hillsborough and Rockingham accounting for 597,981 residents or 52.6% of the entire population. The remaining 47.4% is spread among the remaining eight counties.

Per capita income for the state is $23,680, which ranks 8th nationally and 3rd in New England.

**New Hampshire’s Economic Scoreboard for 1995**

<table>
<thead>
<tr>
<th>Categories</th>
<th>N.H.’s National Rank</th>
<th>N.H.’s Rank in N.E.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Child and family well being (Annie E. Casey, 1995)</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Healthiest state (Morgan Quinto 1995)</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Favorable tax climate</td>
<td>3</td>
<td>1</td>
</tr>
<tr>
<td>Safest state (Morgan Quinto 1995)</td>
<td>4</td>
<td>1</td>
</tr>
<tr>
<td>Standard of living (by poverty rate)</td>
<td>7</td>
<td>2</td>
</tr>
<tr>
<td>Most livable state (Morgan Quinto, 1995)</td>
<td>8</td>
<td>1</td>
</tr>
</tbody>
</table>
Per capita income (1994) 8 3
High School graduation rate 9 1
Growth in personal Income (Q1'94-Q1-'95) 15 1
Civilian labor force 628,000
Unemployment 4.6% (up1.1% since 1989)
Non Agricultural Employment 522,000
Manufacturing Employment 101,000
Non Manufacturing Employment 421,000 (up1.4% since 1989)
New single family housing building permits down 32.4% since 1989
Total new dwelling building permits including single family down 40.4% since 1989
(all data as at year end 1994)

New Hampshire has no state income tax or state sales tax, however real estate taxes are higher than in most other New England states and I would anticipate they are higher than the average across the U.S.

Environmentally, N.H. ranks very high, air quality is 49th in the country and non compliance with water quality ranks 22nd with respect to surface water polluting natural waterways.

Energy costs in the state are extremely high at 11.32 cents per kilowatt hour ranking 50th in the U.S.

N.H. experienced a severe downturn in its economy in 1989 which continued into 1994. The N.H. recession was marked by failing businesses and banks. The economy that had been booming for five years prior to 1989 and began to free fall as a result of over building in the housing sector
which included condominiums and also retail space and office buildings. Supply overshadowed demand and prices and values dropped. Businesses began to fail, personal and business bankruptcies increased and as a result of bank regulatory pressure, local banks were failed. In a small state like N.H. these problems created a domino effect and even solvent businesses were effected and individuals found themselves in the unemployment line.

Since 1994 the economy has been much improved, interest rates and inflation have remained low and business has improved.

Most of the unemployed have found new jobs or started their own companies. Banks however have not been as liberal at financing new businesses, especially start ups or financing the expansion of lesser capitalized existing business as they have been prior to the recession. This negative movement or overly cautious behavior on behalf of the banks is a natural phenomeon in as much as bank regulators are suggesting caution and with much justification as the county can not afford another banking crisis. Furthermore banking regulations especially those judging the conduct and behavior of directors and officers provide heavy penalties, both civil and monetary for non compliance.

So what do we do with the entrepreneur with the great idea, strong back and poor family?

The state has 49 banks today and they are dwindling by the month due to mergers and acquisitions.

New Hampshire businesses are small as evidenced by a report I completed for BayBank Boston in August, 1995. Based on available information for Q1, 1994 there were 34,920 businesses in the state, 88.9% employed (19) nineteen or less people; 59.1% employed (4) four or less people. Although I lack current data, my discussions and readings would indicate that those statistics
continue to be valid today. At that time my calculated estimate was that 44% of business in the
state were receiving some of their financing from sources outside New Hampshire.

There are a number of agencies granting credit to businesses in N.H. that are not banks, they
include various state and local development agencies both for profit and not for profit.

There are also a number of venture capital corporations incorporated in N.H. and outside the state
attempting to service entities in N.H.

There is a movement by various state agencies such as DRED and BIA to improve the flow of
capital in N.H. in order to create jobs and grow the local economy.

There is a greater move to facilitate the growth of the entrepreneur.

My objective would be to work with one of the venture capital groups to bring more capital to the
state’s small business people, work with the banks and other financial organizations to meet the
growing need for credit.

We need marketing and sales people in this initiative so the public is aware that capital is
available, we need more tailors in the finance industry. I mean we do not have off the rack
commercial loans for MOM and POP ventures, they need to be designed.

Look at the balance sheets for banks these days, there are more investments than in the past, loans
are going elsewhere, there needs to be a stronger effort to make good loans to New Hampshire
business people.

It would give me a great deal of satisfaction to have a part in making a venture capital project
become more visual, well organized and productive at promoting business expansion and creating
new jobs for New Hampshire.

Sources: P.S. Company of N.H. 1995 New Hampshire Economic Review


G. Robert Smith 031-28-7579

Prepared by The
New Hampshire Office of State Planning
Date of Publication: August 1997

The Office of State Planning (OSP) is required by Law (RSA 78-A:25) to estimate the population of the State's municipalities on an annual basis. The law stipulates that the estimates be certified to the State Treasurer by August 19th and that they reflect population levels of the preceding year. Further, the law requires that the definition of resident be the same as that of the US Decennial Census.

The accompanying figures are ESTIMATES and are so labeled. Users of these figures should be aware that many of the data used to calculate the estimates were collected by local governmental units or school districts, for purposes other than accounting for population change. The methods which convert these data, such as school enrollments and building permits, into estimated population have been developed to reflect true population insofar as possible.

Some communities may have estimating procedures that are different from the ones used by OSP. Also, some communities have established population figures based on their own enumeration (census) efforts. These local efforts can render highly accurate results. The OSP however uses a uniform estimating system, that is applied equally to all 234 communities. It is likely that if OSP staff were to estimate any one municipality on an individual basis, the resulting estimate would be different than the one contained herein.

Due to the availability of the 1990 US Census, OSP has been able to test methods and the accuracy of data. For over a year OSP "estimated" the 1990 population of all cities and towns. Results of these tests guided OSP in making changes to improve the accuracy of its procedures.

The accompanying table shows the total population of NH's municipalities for 1980, 1990, and OSP's estimate for 1996. These figures are composed of the household population and persons living in group quarters. Group quarters populations consists of persons living in dormitories, some types of nursing homes, prisons, etc. Many municipalities have no group quarters populations. For the convenience of data users, the table shows the 1996 group quarters population that is part of the total estimated population.

Anyone wishing further information regarding these estimates should contact the Office of State Planning, 2 1/2 Beacon Street, Concord, New Hampshire 03301-4497 Tel. (603) 271-2155.
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# New Hampshire Cities & Towns

## Current Unemployment Statistics

### Monthly Rates

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**Prepared By**

**Economic & Labor Market Information Bureau**

**New Hampshire Employment Security**

**32 South Main Street**

**Concord, NH 03301-4857**

**TEL (603) 228-4124 FAX (603) 228-4172**

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### NEW HAMPSHIRE CITIES & TOWNS UNEMPLOYMENT RATES

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New Hampshire Profiles

Select a county for your profile
Summary of the New Hampshire Economy

Fall 1996

CONSTRUCTION
MANUFACTURING
TRANSPORTATION, COMMUNICATIONS, AND PUBLIC UTILITIES
TRADE
FINANCE, INSURANCE AND REAL ESTATE
SERVICES
GOVERNMENT
CONCLUSION

New Hampshire's average unemployment rate in 1995 of 4.0 percent was the lowest in New England and eighth lowest in the nation. The average in 1996 is expected to be even lower than 1995, probably by one- or two-tenths of a percentage point. The entire New England region meanwhile averaged 5.4 percent in 1995, and appears headed toward a 1996 annual average of about 4.7 percent.

Total nonfarm employment of New Hampshire employers continues to outpace previous years. In September 1996 the Current Employment Statistics (CES) program estimated that there were 551,600 nonfarm jobs in New Hampshire, an increase of 4,100 over September 1995.

The Current Population Survey (CPS) of New Hampshire households estimates the residential labor force. Based on the CPS results, the Local Area Unemployment Statistics (LAUS) program has been estimating a smaller civilian labor force. The labor force had been expanding by one to two percent over the past three years. This expansion has ceased. No 1996 labor force estimate since January has been larger than the one in the same month of 1995. The September 1996 civilian labor force was smaller by 1,590 people than the previous year. The August difference was 8,340.

The total number of initial claims filed for regular unemployment insurance benefits in September 1996 fell 1.1 percent from September 1995. Continued weeks claimed increased by 1.1 percent.

Information provided by both the National and the New Hampshire Associations of Realtors revealed a strong real estate market in the first half of 1996. During that time, total existing home sales, seasonally adjusted, increased by 1,700 units over the first half of 1995. The average selling price for a New Hampshire home in the second quarter of 1996 was $115,541, about $1,500 higher than it was a year previously. Total housing permits authorized, as reported in New England Economic Indicators, went from a January low of 222 to 400 for May. In July, the latest available data, there were 371. A tally of county registrations in the Registry Review revealed seven counties with higher numbers in 1996 than in 1995 and one with little change. Only Merrimack and Coos Counties were lagging.

There are, however, signs of a slowdown in real estate. The average interest rate for 30 year fixed mortgages climbed from a January 1996 low of 7.03 percent to 8.23 percent in September. The effect of rising interest rates on housing activity normally is delayed, so less activity may occur during the second half of 1996 and early 1997.

In September new home sales in the northeast, annualized, jumped to 99,000 from 70,000 in August. Nationally, the September number saw almost no movement, but this follows an August number that was a two-year high. Resales of existing homes, in the meantime, dropped 1.6 percent in the northeast and 0.5
percent nationally.

The University of New Hampshire Survey Center's Consumer Confidence Index for the state in September 1996, at 132.9, was at its highest point since the survey was started in 1991. This was 18.8 percent above June's 114.8 and 21.7 percent above the September 1995 level of 109.2. New England rose to 98.6 from the June 1996 reading of 78.3. After remaining flat at the beginning of the year, the national index rose to a six-year high in July 1996. The revised August index for the nation was 112.0; September held at 111.8. All this suggests that consumers are optimistic about their financial prospects and will continue to spend. This may push the economy forward, and could brighten the retailer's outlook for holiday spending. The savings rate rose to 5.2 percent in September, up from 4.2 percent in May, an indicator that consumers have money available.

The job outlook should be slightly better this fall than a year ago. There will be strong hiring in the wholesale and retail trades. According to a study of 16,000 businesses across the economic spectrum by Manpower, Inc., about the same number as last year plan to increase their workforce in the fourth quarter of 1996, but fewer than last year plan staff reductions.

CONSTRUCTION

Construction activity in New Hampshire has been modestly growing. Nonfarm construction employment rose by 3,700 jobs between February and September estimates. All segments of the division appeared to benefit from the growth. The preliminary count of employment from covered employers for second quarter 1996 is even more optimistic. June employment was 21,694 jobs, nearly 900 more than June 1995 and about 600 more than the unbenchmarked nonfarm estimates.

This buildup is evidenced by recruitment efforts for workers with construction related skills. Job orders placed on the NH Works electronic bulletin board for openings in twenty-eight construction occupations nearly doubled from March to September. Help wanted advertising found in various newspapers and in other publications also reflect this need. Since this advertising is an indicator of work planned or in progress, a continuing growth trend should remain in effect until the early 1997 seasonal slowdown.

The New Hampshire Executive Council has authorized: a $13.9 million contract to build a replacement for the Scammell Bridge over the Bellamy River in Dover and to widen Route 4; a $253,835 contract to construct a 1,900 square foot gift shop and multipurpose room addition to the Christa McAuliffe Planetarium; a $639,000 contract to build a warehouse for the Department of Safety; and a $312,216 addition to the Department of Safety automotive and radio communications repair building. Federal community block grants, which may total as much as $5.5 million, are headed toward cities, towns, and counties for projects involving housing, public facilities, and economic development.

In Manchester: a 24,000 square foot small business incubator in the old Jefferson Mill building will be funded by grants from the federal government and New Hampshire College, and will serve to help stimulate economic development and contribute to the redevelopment of the Queen City's historic Millyard; Schleuniger, Inc. is building a two-story, 22,000 square foot facility; Optima Health, Inc., has undertaken a $35 million construction project at Elliot Hospital to consolidate the city's two hospitals and
Fall Summary - 1996

Elsewhere in the state: construction has begun on an $11 million ski-in ski-out conference center in Bartlett; the Greater Manchester YMCA Allard Center in Goffstown has begun construction of a $950,000 swimming pool addition; site work has started on a $2.8 million building addition and renovation project at Kearsarge Regional High School in North Sutton; Hechinger Stores Company has awarded contracts for interior renovation projects at two Home Quarters warehouses; and the Eastman Community Association in Grantham has broken ground on a new $1.4 million community and golf center to replace one which burned to the ground in May 1995.

TOP

MANUFACTURING

Manufacturing employment has continued its slow steady climb from its nadir in 1992. The smallest non-July manufacturing workforce since the mid 1970s was 95,800 in March 1992. June 1996 employment as reported by New Hampshire employers was 104,490. This is a far cry from the 126,100 reported in December 1984, but is better than the stagnant conditions of just three years ago. The unbenchmarked estimates of nonfarm employment understated June 1996 manufacturing employment by 2,090. If this difference holds constant, fall 1996 employment would be expected to hover around the 104,000 mark, an increase of about two-and-a-half percent over the fall of 1995.

Durable goods manufacturing employment from June 1995 to June 1996, as reported by New Hampshire employers, was up nearly 2,000 jobs for a rate of increase about the same as the rate for total private employment. The industrial and commercial machinery and computer equipment industry and the electronic and other electrical equipment and components, except computer equipment industry combined for a 1,761 jobs increase, a 5.0 percent over-the-year increase. According to a published report, the Sanders Group at Lockheed Martin Corporation expanded its workforce by more than 540 jobs this year. They have landed one major contract after another. This activity alone is more than enough to offset reported layoffs at other firms in nondurable manufacturing.

Nondurable goods employment showed losses during the same June to June comparison. Covered employment, as reported by New Hampshire employers, showed fewer than 400 jobs were lost. This compared favorably with the 1,200 job loss reported in unbenchmarked nonfarm estimates. The largest losses in nondurables were in the manufacture of textile mill products and of paper and allied products.

Microbreweries and craft breweries have been gaining popularity all over the country, and New Hampshire is no exception. Recently opened are the Castle Springs Brewery in Moultonborough and the Red Hook Ale Brewery at the Pease International Tradeport. New Hampshire Custom Brewers in Manchester will open soon. These join two other breweries begun in the 1990s, Nutfield Brewing Company in Derry and Smuttynose Brewing Company in Portsmouth. Before the brief rejuvenation of the Frank Jones label in 1992, Anheuser Busch reigned as the only post-1950s brewery in New Hampshire.
A proposed ethanol plant in Alexandria is still under fire from concerned residents of nearby towns, who feel the company has not provided adequate information or plans on plant operations. Ingram-Howell LLC, the developer of the proposed $100 million facility must submit a site plan to the state Site Evaluation Committee. The plant would convert wood chips and municipal solid waste into ethanol, an alternative fuel.

TRANSPORTATION, COMMUNICATIONS, AND PUBLIC UTILITIES

Employment in the transportation, communications, and public utilities division has leveled after four years of sustained growth. All areas in transportation have been showing strength. Two particular areas, the motor freight transportation and warehousing major group and the transportation services major group, have been experiencing record employment. Communications has remained quite constant; public utilities has lost about ten percent of its jobs over the past three years.

Within transportation, Manchester Airport has continued to grow. There were 92,581 air passengers and almost eleven million pounds of air freight in August 1996. Elsewhere, Business Express has moved its maintenance operations from Pease International Tradeport to the Bangor International Airport in Bangor, Maine. The commuter airline is operating under bankruptcy protection. New Hampshire has paid $991,435 out of the state treasury on the Business Express loan. There remains another $16 million to pay over the next twenty years. The airline has decided to continue Lebanon to Boston service. It will be purchasing some 34-seat aircraft to improve service, and to set them apart from other airlines which do not have the larger planes.

At the Pease International Tradeport, the Pease Development Authority has received $3.1 million in grants from the Federal Aviation Administration, to be used for ninety percent of the cost of improvements at the former Air Force Base. Some of the improvements will be noise barriers, runway shoulders, taxi lanes, and runway lights. Emery Worldwide Freight began DC-8 freighter service at Pease in September. The need for increased capacity comes after a more than forty percent increase in freight weight over the past twelve months.

The American Canadian Caribbean Cruise Line will begin docking in Portsmouth as a regular stop on the cruise. Passengers will be offered self-guided walking tours and tours of Strawbery Banke. Plans are to make Portsmouth Harbor available as a stop to all types of cruise lines in the future.

House Bill 1392 was signed into law on May 21, 1996, providing for competition in the state's electric industry. A pilot program got underway in June, with 17,000 electric customers participating. These customers are allowed to choose their electric supplier. As a requirement of the Public Utilities Commission, all utilities are giving a ten percent discount to participants. An offshoot of this action is the evolution of hybrid utilities, offering industrial users both gas and electric power.

Portland Natural Gas Transmission System has submitted plans for a high-volume natural gas pipeline across northern New Hampshire. The path is to run from West Stewartstown to Gorham, positioned close to high volume customers such as Crown Vantage and Wausau Paper Company. The pipeline would continue to Portland, Maine, then reverse through New Hampshire's seacoast and into Massachusetts at Haverhill. If the site plan is accepted and the project is approved by the Federal Energy Regulatory Commission, construction could begin by April 1998.
TRADE

Both wholesale trade and retail trade employment continued to show overall growth. According to June 1996 preliminary employment reports, wholesale trade had a 3.1 percent increase with 831 more employees. Durable goods wholesaling added 679 of those jobs.

Employment in retail trade remained quite constant between June 1995 and June 1996. There were only 644 jobs added, less than half of one percent. The changes within the division were mixed. Employment in eating and drinking places increased by 1,603 jobs; automotive dealers and gas stations were up 435 jobs. All other areas saw declining employment numbers, with apparel and accessory stores down 440, a 6.9 percent decline.

According to the August Federal Reserve "Beige Book," most New England retail contacts were optimistic about the economy and reported higher than expected sales, particularly in August. Some retailers of high-priced apparel and home building materials cited sales increases as high as thirty-seven percent compared to July and August of 1995. Others reported declines of three to nine percent compared to last summer. Respondents were cautiously building inventories for the holiday shopping season and expect two to ten percent sales gains for the balance of the year.

These same retail division employers, however, are anxious about the upcoming holidays. The good news of consumer confidence and savings levels is being tempered by memories of Christmas 1995. Sales, especially in large department stores, were below expectations. The picture for 1996 is cloudy. The cloud is in the form of a piece of plastic. Short term consumer debt, mainly credit card debt, stood at $1.164 trillion nationally as of July 1996. Rising household debt worries economists, who fear it is a drag on the economy. The Federal Reserve now estimates that total consumer and mortgage household debt as a percentage of household income has risen to a record eighty-three percent.

Auto sales, a key component of retail sales, are expected to slow as consumers pay off credit card debt, but sales of cars and light trucks increased 1.7 percent in September 1996 compared to the previous year. On the national scene, used car megastores are one of the hottest things in auto retailing. New Hampshire is about to partake in this trend as Driver's Mart will open one of these used car superstores in Manchester. Driver's Mart plans seven such franchises in New England in the next seven years.

The first phase of a $50 million expansion project at The Mall of New Hampshire came to a conclusion in early September. A two-level Filene's plans a mid-November grand opening in time for the Christmas shopping season. A 40-store wing connecting Filene's with the existing mall is half complete. J.C. Penney plans to open in September 1997 as the mall's fourth anchor store. When the entire project is completed, the size of the mall will double to 900,000 square feet. Settlers' Green, a group of retail stores in North Conway, has proposed a 148,050 square foot addition, which will double the size of the existing facility. They have commitments from apparel, housewares, and hard goods retailers for the proposed space.

Regional chain stores continue to eye New Hampshire for expansion. Einstein Noah Bagel and Boston Market opened in Keene and have together begun construction in Concord. Bruegger's Bagels, a well-known Massachusetts bagel maker, opened in Plaistow, its first New Hampshire store. Some general
merchandise giants, however, continue to struggle. Bradlees announced the planned closing of fourteen stores in New England, resulting in approximately 1,200 layoffs. No New Hampshire stores were among those scheduled for closing. Employees of Rich's Department Store in Concord have been given a reprieve from their announced closing but both the Portsmouth and Rochester facilities are still scheduled to close. This follows the closing of the Nashua store earlier in the year.

FINANCE, INSURANCE AND REAL ESTATE

The Finance, Insurance, and Real Estate (FIRE) sector of the New Hampshire economy has had its share of turbulence in recent years. The collapse of the housing market in the late 1980s led to the collapse of the banking industry. Recent bank consolidations, done to enhance profitability, have led to employment losses. The over-the-year loss of reported employment in the banking industry in June 1996 was only sixty-three jobs. When the third quarter employment is recorded, the shutdown of the Hooksett facility of First NH Bank will subtract hundreds more. The downward slippage in the insurance and real estate areas, however, appears to have halted. As a result, the entire FIRE division has been flirting with the 30,000 figure for employment. That height has not been reached since 1991.

In the health care insurance field, the directors of Blue Cross/Blue Shield of Massachusetts have approved a plan developed with its New Hampshire counterpart to form a regional company to coordinate its health care plans and services across state borders. The jointly-owned entity will provide regional administrative and management services. Its main focus will be on expanding efforts in the growing managed care markets. The move, which began months ago, is similar to other pooling efforts by the "Blues" to help nonprofit companies compete with for-profit managed care companies. Oxford Health Plans, Incorporated, has moved forward with its plans to lease the First NH Bank's operation center in Hooksett. Oxford plans to bring employment to more than 700 people within five years in just the Hooksett facility, and to have 1,900 New Hampshire employees in seven years.

A sector of the real estate market that offers potential growth in the coming months and years, as the general population ages, is housing for senior citizens. Based on a study by the Meridian Construction Company of Laconia, six percent of the nation's elderly housing is in New England. Presently more than 77,000 households, over one-fifth of all the households in New Hampshire, are headed by residents age 65 years and older. The median age of New Hampshire residents has increased 2.0 years since the 1990 census. New Hampshire will have more than its share of some seventy-five million baby boomers, next century's seniors, who are looming on the horizon.

SERVICES

Of sixteen major groups that make up the Services division, thirteen attained new employment highs in 1995. Educational services has added jobs every year for the past seventeen years and doubled in size during that period to 11,656 jobs in 1995. Social services has increased employment for thirteen years and expanded threefold to 13,488 after adding 777 jobs last year. Amusement and recreation services continued to grow with employment increasing to 7,193 in 1995. 248 more jobs than in 1994. Skiing
activity in the state will increase in 1996-97 as Tenney Mountain in Plymouth, closed for three years, will reopen, Ragged Mountain and Loon have added ski trails, and Cranmore and Waterville Valley are expected to expand under their new owner.

The 1995 pacesetting industry within services was engineering, accounting, research, management and related services, up 13.7 percent. With an increase of 1,233 jobs, this industry has surpassed its 1989 high. Management and public relations services contributed 850 of these jobs. Business services had another good year, largely due to the exceptional growth in computer programming, data processing, and other computer related services (up 19.8 percent), and miscellaneous business services (up 24.6 percent).

Health Services, with nearly a third of all employment in services, grew by 4.3 percent in 1995, adding 2,879 jobs. The industry has gained 6,124 jobs since 1991. Hospitals, the largest component of health services, grew by only 1.9 percent in 1995 and their share of the five-year increase was only 772 jobs. Fewer patients are requiring overnight stays after surgical procedures; and the length of stay for some inpatient treatment is shortening. Home health care services employment, by contrast, was up by 8.8 percent, and employment in nursing and personal care facilities increased by 5.4 percent.

Mary Hitchcock Memorial Hospital in Lebanon is in the second year of a three-year plan to cut 350 positions in order to reduce costs to both patients and the hospital. Androscoggin Valley Hospital has applied for a Certificate of Need for a construction project that would improve nearly every department in the hospital but will not create additional beds or add to the hospital's personnel. New London Hospital is working toward an affiliation with the parent company of Concord Hospital. The goal is a reduction of costs by consolidating services. Some positions may be eliminated by early retirement and attrition.

Of the other three major groups, only membership organizations is far from its heyday of employment in 1974. At the current rate of growth it will take at least three years for that industry to reach the number it had twenty-two years ago. The other two, hotels and other lodging places and motion pictures are growing but are still below 1989 employment levels. Hotel employment should increase with the completion of the Hampton Inn in Portsmouth. This will lessen the sting of the announcement by Omni Hotels of its move of corporate headquarters from Hampton to Texas.

GOVERNMENT

When the doors opened for the 1996-97 school year, more students arrived than had been expected. This will likely increase the demand for teachers and staff. Local education employment numbers will surpass 30,000 and, unless there is a mild winter, total local government employment will exceed the record employment of 50,200 in December 1994.

Sixteen New Hampshire school administrative units (SAUs) will be receiving a portion of the $1.3 million given to the state from the Goals 2000 grant. Eighty of New Hampshire's 178 school districts made individual applications to be part of the grant. This was supported by the state Board of Education, which declined to enroll the state in the Goals 2000 program. The majority of the grant recipients will be using the money for new technology, such as computers, software, and Internet access.

The state budget faced a revenue shortfall this year estimated between $60 and $100 million. Business Enterprise Tax payments were shifted from one annual payment to quarterly payments, to bring funds
Enterprise tax payments were shifted from one annual payment to quarterly payments, to bring funds more quickly into the state coffers.

A new law expediting revitalization of brownfields, contaminated sites not eligible for superfund designation, has been passed. Businesses may purchase contaminated sites and develop them. The law provides for a voluntary cleanup program, and, more critically, a covenant not to sue that protects owners from liability for the contamination. The previous owners may not take advantage of this law.

A satellite being developed by UNH students and faculty received a $4 million grant from the Universities Space Research Association. The satellite, known as the Cooperative Astrophysics and Technology Satellite, or CATSAT, will be used to probe the mysteries of gamma-ray and X-ray bursts, unexplained phenomena which produce brief, violent explosions in the universe. The satellite will operate in a polar orbit for one to two years, with a receiving station at UNH that will collect data for analysis.

CONCLUSION

Unemployment is at 4.0 percent and the labor force does not seem to be expanding as rapidly as it has over the past three years. New Hampshire employers are on an ongoing quest to find qualified workers. Marquees, customarily used for advertising space, are being used to proclaim that Help is Wanted. The average weekly wage is trending upward. New Hampshire's 4.6 percent increase in 1995 over 1994 compared favorably with the national rate of 4.1 percent.

Construction employment is reflecting both the strength of the real estate market and government spending on the infrastructure. All segments of the industry are growing, special trades in particular.

High tech manufacturers have led manufacturing employment to a level last seen in 1990.

Transportation has been experiencing record employment, but communications are at a plateau, with public utilities in a downward cycle.

Wholesale trade is spiraling upward, as is, to a lesser degree, retail trade. The largest increases are in eating and drinking places.

Negatives in employment in depository institutions are being offset with positives in other financial services, as well as insurance, especially agents and brokers, and real estate.

Many major groups within the services division are at their all-time high. Health services, with virtually no help from hospital employment, continues climbing steadfastly to higher and higher levels. Business services are close behind in number of new jobs, and the highly compensated engineering, accounting, research, management and related services major group had the largest percentage increase.

Total government employment is up marginally, entirely because of local government. Federal jobs are at a ten-year low and state employment has remained relatively constant since 1992. Local government, however, has been at all-time highs for any given month for most of 1996.

Market Information Bureau Contact: Martin Capodice, Research Analyst (603) 228-4173
Services of NHSL
- Library Catalog
- Reference Desk
- Webster
- Patent and Trademark Depository
- NHAIS
- New Hampshire Almanac
- Family Resource Connection

NHSL Publications
- NH Library Directory
- NH Library Laws

Special Events

Sections of NHSL
- Library Development Services
- Library Services to Persons with Disabilities
- Network Services
- Reference & Information Services

Department, Boards & State Government
- Cultural Affairs Department
- NHAIS
- NH State Library Advisory Committee
- Webster

What's New at NHSL?

The State Library is open to the public Monday - Friday between the hours of 8am-4:30pm. Residents of the state with proper identification may borrow materials.

- 1996 NH Public Library Statistics. Download compressed file of the Lotus 1-2-3 spreadsheets and associated ascii text files
- Information on the Universal Service provision of the Telecommunications Act of 1996
- Library Services and Technology Act, Preliminary State Plan
- Mission Statement
- Publications
- Contact the State Library
- Registration Procedures

Please send any comments, suggestions or recommendations to the State Library

May 1997
http://www.state.nh.us/nhsl

New Hampshire State Library
20 Park Street
Concord, NH 03301
(603) 271-2392
(603) 271-6826 (fax)
Living and Working in New Hampshire

For more than 200 years, New Hampshire has emphasized a conservative self-sufficient approach to government and life in general.

Rooted in the New England Yankee tradition of hard work and independence, New Hampshire’s social and political climate downplays the tendency to over-regulate private business and industry. Policies established at both state and local levels generally attempt to create an atmosphere in which large and small businesses may grow and prosper with limited intrusions from government planners and bureaucrats.

With its four seasons, rich heritage, and close proximity to the services and conveniences of larger metropolitan areas, New Hampshire is also a great place to live. Because Granite State citizens live in one of the most beautiful and unspoiled New England states, they enjoy a lifestyle relatively free of crime and social upheaval. For example, while state laws are especially friendly to businesses that may wish to incorporate within its borders, they are particularly tough on criminals with some of the stiffest anti-drug penalties in the country.

New Hampshire’s constitution - which urges its citizens to practice moderation, temperance, industry, and frugality - also restricts the state government from placing burdensome unfunded mandates on cities and towns in the form of expensive programs and policies which they would otherwise be required to fund themselves. It even requires the state legislature to balance the state budget each year. When the legislature established a "rainy day fund" during the prosperous mid-1980s (whereby state funds were placed in escrow for use whenever the economy might go sour), New Hampshire was well positioned to withstand the economic buffeting when indeed the recession hit in the late '80s and early '90s.

While other New England states went deeply into debt and even had to raise taxes during this period, New Hampshire weathered the hit somewhat better, with minimal effect on its Wall Street bond ratings, and without having to institute either a general sales or income tax (thus remaining one of only two states in the nation still without either levy). In addition to having no general sales or usage taxes and no general personal income tax, New Hampshire does not tax product inventory, capital gains, machinery or equipment. It also has one of the lowest unemployment insurance rates in the nation, and offers tax credits on investment, research and development.


**Education**

New Hampshire has some of the most prestigious private college preparatory schools in the world. Such institutions as Phillips Exeter Academy and St. Paul's School have well-established international reputations. But there is a plethora of other schools offering programs for every interest, from competitive sports, to cutting-edge computer technology, to the progressive avant-garde, to conservative religious disciplines. The state is also friendly to the independent home school movement.

New England has always been famous for its colleges, and the University System of New Hampshire, with its highly-rated graduate and undergraduate programs, is one of most reasonably priced in the country. A network of state-run technical-vocational schools offers an excellent diversity of programs, too. Well-known private colleges, such as Dartmouth and Colby-Sawyer, continue to draw students from around the world.

**Finances**

Due to the New Hampshire's frugal tax structure, its workers take home more each week, affording the Granite State one of the highest rates of private home ownership in the nation. Three-bedroom homes with one and a half baths and a garage typically range from $80,000 to $140,000, depending on location and specific features. (Of course, there are many bargains outside these price ranges as well.) Utility costs (electric and heat) average about $100 per month, while property taxes run about $22.88 per thousand of valuation. Property insurance costs approximately $300-400 per year. Condominiums can be extremely affordable starter homes, with prices as low as $35,000 - and even lower in some areas.

**Recreation**

New Hampshire's four seasons offer a great variety of sports and recreation activities for every age group. Golf and tennis, dining and theater, swimming, skiing and skating are popular with residents and tourists alike. Traditional New England pastimes - like antiquing and visiting the many rural villages and the county fairs held yearly - mesh easily with the accessibility of such major metropolitan areas as Boston, Hartford, and New York. (Boston is within an hour's uncongested travel by car and Manhattan is well within a five-hour drive.)

**Culture**

A rich historical tradition adds texture to New Hampshire's social fabric and culture. The birthplace of such historical figures as the great statesman and Senate orator Daniel Webster and newspaperman Horace Greeley ("Go west, young man"), New Hampshire lays claim to many celebrated individuals. The Granite State has been home, for instance, to such a diverse
group of heroes as Captain John Paul Jones ("I have not yet begun to fight!") and Major Robert Rogers (of Rogers Rangers and Northwest Passage fame); poets John Greenleaf Whittier, Robert Frost, and e.e. cummings; sculptor Augustus Saint-Gaudens (the Lincoln Memorial); art deco painter Maxfield Parrish; movie actor Claude Raines (Casablanca and The Invisible Man); and such modern luminaries as astronaut Alan Shepard (the first U.S. man in space), writers J.D. Salinger and P.J. O'Rourke, and popular documentary filmmaker Ken Burns (Civil War and Baseball).

Government

In government, New Hampshire's roots date to well before the founding of the country. As one of the 13 original colonies, its citizens were among the first to participate in the Revolutionary War. Today, New Hampshire's citizen legislature makes the phrase "keeping government close to the people" more than just an empty cliche. Members of the state's 400-member House of Representatives (the third largest legislative body in the English-speaking world) are paid just $100 per year, serving virtually as volunteers. This informal status makes the state's political leaders uniquely accessible to the average citizen. New Hampshire's famous "first in the nation" Presidential Primary brings national political leaders from each major party and many media celebrities to the Granite State on a regular basis.

State officials, from the governor down, take pride in helping companies and entrepreneurs overcome the various legal and permitting hurdles that doing business in New Hampshire now requires.

With its mix of mountains and rural charm, its comfortable modern cities and economic stability, New Hampshire has something for everyone. Its quality of life saw it recently voted the most livable and healthiest of the 50 states. Robert Frost, in his poem "New Hampshire" called the Granite State "a restful state" with "a touch of gold." A place it seems with "...one each of everything as in a show-case..."

And that it is.
STATE OF NEW HAMPSHIRE

Division of Economic Development - Economic Development Matching Grant Program

The Economic Development Matching Grants Program provides funds for municipalities and counties to enhance economic development within their communities and bring new businesses to the state of New Hampshire. Any incorporated city, town or county that promotes sites for industrial and business location and expansion is eligible to apply for an economic development matching grant. The program encourages the development of high-quality out-of-state promotion projects. This program is administered by the Department of Resources and Economic Development's Division of Economic Development.

If you have any questions or would like to receive an application or additional information, e-mail Carrie French at the Division of Economic Development or call 603.271.2341. We look forward to hearing from you.

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New Hampshire Economic Development Resources

Many New Hampshire agencies and organizations are assisting in the Economic Development of our state.

State Resources

Department of Resources and Economic Development (DRED)
Information on the various programs of the Department.

Division of Economic Development
The division of DRED responsible for bringing increased jobs and revenues to the State of New Hampshire.

Office of Business & Industrial Development
Information about the services offered to businesses. The Office offers a "one-stop shop" approach of information directed to business.

Office of International Commerce
Information and services on international trade promotion.

NH Economic Development Data Systems (NEDDS)
The NEDDS database includes an inventory of all industrial properties available in New Hampshire. Developed by Office of Business & Industrial Development to help you find available buildings, sites and industrial parks to locate your business.

Vendor Matching Program
A program of the Office of Business & Industrial Development to link manufacturers with potential buyers of a product.

Business Finance Authority
Information on the programs and loan guarantees offered by the Authority to small businesses in New Hampshire.

Employment Security Department
Employment information for applicants and employers including the NH Works system.

New Hampshire Economic and Labor Market Information
Economic Information from New Hampshire Employment Security.

Office of State Planning
Administers Community Development Block Grants for economic development.

Pease International Tradeport
Revenue Administration Department.
Information on the laws and regulations affecting businesses in the State of New Hampshire.

State by State Comparison
How does New Hampshire compare with other states in terms of unemployment compensation, taxes, education and labor?

Local Resources

Berlin Economic Development Council, Berlin, NH
New Hampshire Economic Development Sites

Exeter Area Chamber of Commerce
Greater Concord Chamber of Commerce
Greater Dover Chamber of Commerce
Greater Manchester Chamber of Commerce Online
Greater Nashua Center for Economic Development
Greater Peterborough Chamber of Commerce
Greater Portsmouth Chamber of Commerce
Hudson's Chamber of Commerce
Keene Economic Development and Revitalization Corp
Littleton Area Chamber of Commerce
Milford/Amherst Chamber of Commerce
New Hampshire Quad Project
   Dover, Your Business Connection
   Rochester, Your Business Connection
   Somersworth, Your Business Connection
   Pease International Tradeport
NH Small Business Development Center

Connect with other New Hampshire businesses and organizations on the Internet by subject or a complete alphabetical list. Links are provided to businesses or organizations that have a physical presence in New Hampshire as a public service. The State of New Hampshire does not endorse the products, services or viewpoints contained on these outside links.

Please email the New Hampshire State Library to request a link or make a comment or suggestion about this site.

Official Web Site of New Hampshire State Government

Send all comments and suggestions to the
NH State Library, Web Site Administrators
http://www.state.nh.us/subject/ecodev.html
August 1997
The Office of State Planning (OSP) is a part of the Executive Department within the Office of the Governor. The Director of OSP is appointed by and serves at the pleasure of the Governor. The Office has a total of 44 permanent full time positions (1996).

The Office of State Planning is required by RSA 4-C to:

- Plan for the orderly development of the state and the wise management of the state's resources.
- Compile, analyze, and disseminate data, information, and research services as necessary to advance the welfare of the state.
- Encourage and assist planning, growth management, and development activities of cities and towns and groups of cities and towns.
- Encourage the coordination and correlation of state planning by agencies of state government.
- Participate in interstate, regional, and national planning efforts.
- Administer federal and State grant-in-aid programs assigned to the Office by statute or executive order.
- Participate and advise in matters of land use planning regarding lakes and rivers management programs.
- Perform such other duties as the Governor may assign.

In response to these duties and responsibilities, OSP undertakes a number of programs and activities. Financial support for these programs comes from federal grants as well as from the State's General Fund.

- Municipal and Regional Planning Assistance
- State Development Plan
- Council on Resources and Development (CORD)
- Federal Programs, Intergovernmental Review Process
- NH GRANIT - Geographic Information System
- Land Conservation Investment Program
- State Comprehensive Outdoor Recreation Planning Program
- Scenic and Cultural Byways Program
- Water Protection Assistance Program
- NH Coastal Program
- Community Development Block Grant Program (CDBG)
agencies to balance the preservation of natural resources of the coast with the social and economic needs of this and succeeding generations. OSP's Coastal Program activities include:

- Serving as a contact point and information service for agencies and the general public regarding interests and concerns about coastal resources.
- Providing technical assistance for coastal communities dealing with land use, wetlands, shoreline erosion, and marsh protection and restoration, and nonpoint pollution control.
- Maintaining a Coastal Program Office in Portsmouth, which houses Coastal Program staff.
- Monitoring and reviewing federal agency activities for consistency with coastal policies.
- Providing financial assistance to State, regional, local and nonprofit agencies.
- Providing public information and participation through workshops, conferences, community projects and newsletters.

Funds are provided under the federal Coastal Zone Management Act, through the Department of Commerce. Competitive funding is available to municipalities, nonprofit organization, state agencies and universities on a 50/50 matching basis through an annual grant cycle.

COMMUNITY DEVELOPMENT BLOCK GRANT PROGRAM

The Community Development Block Grant Program (CDBG) is federally funded through the United States Department of Housing and Urban Development (HUD). New Hampshire's annual allotment of approximately $10 million is granted directly to the State of New Hampshire for administration by the Office of State Planning (OSP). The National objectives of the program are: to benefit low and moderate income persons; to eliminate slums and blighting influences; and to eliminate serious and immediate threats to a community's health and welfare.

Three categories of grants made are:

- **Housing** - includes rehabilitation, replacement and the formation of housing cooperatives.
- **Public Facilities** - includes the upgrading and expansion of public water and sewer systems, streets, sidewalks, daycare centers, senior/community centers, open space and recreation areas.
- **Economic Development** - funds are provided through an annual set aside of up to one-half of the Community Development Grants for activities that create and retain employment through business financing, the provision of public facilities or other economic development efforts. Applications for these monies are accepted on a year-round basis.

*Feasibility Studies:* Up to $100,000 may be granted to NH communities to study and analyze any eligible activity including architectural and engineering preliminary design, which may lead to the preparation of a full Community Development application. The grants are awarded in the same three grant categories; housing, public facilities and economic...
development in amounts up to $12,000. Grant rounds are announced by the OSP Director each spring.

Emergency Grants: A set aside of $500,000 is allocated for emergencies and unanticipated events that fall outside of the regular funding cycle. These include: emergencies resulting from natural disasters, unanticipated events which endanger public health and safety, and unanticipated actions which have resulted in plant closures or permanent layoffs of employees jeopardizing the economic stability of the community.

Eligibility: All incorporated cities, towns and counties, except Dover, Manchester, Nashua, Portsmouth and Rochester, which are entitlement cities that receive their assistance directly from HUD.

☐ An eligible municipality may apply on behalf of village districts, school districts, counties, housing authorities and non-profit corporations.
☐ Joint applications are permitted with one community taking the lead for the project.
☐ Eligible municipalities/counties must show evidence of at least 51 percent of the requested funds directly benefiting low and moderate income persons.

DATA MANAGEMENT

OSP prepares population projections for future years to the year 2015 for the state, counties and municipalities and estimates of current population for these same units of government. OSP maintains and disseminates socio-economic, natural resource, and other data and maps to the public. OSP also coordinates with federal and other State agencies to improve data collection procedures and data availability.

GOVERNOR'S RECYCLING PROGRAM

Tel. 271-1098

The Governor's Recycling Program (GRP) is directed at furthering the use of recycling as a form of solid waste disposal in New Hampshire. The Recycling Program concentrates on providing technical assistance and education.

GRP provides technical assistance to municipal officials, businesses and schools as they develop or improve their recycling programs. The "New Hampshire Recycling Database" provides annual recycling information for all 234 municipalities and 3 operational solid waste districts. GRP promotes expansion of marketing of recyclables through the NH Buy Recycled Challenge which assists private, public, and not-for-profit organizations to purchase products containing recycled materials.

The GRP's education program includes an annual conference with presentations and exhibit sessions which enable recyclers from throughout the state to share and learn about recycling. Tours, workshops and technical bulletins also are used to educate the public, school children and municipalities.
CURRENT UNEMPLOYMENT RATES

New Hampshire's preliminary seasonally adjusted unemployment rate for September 1997 was 2.8 percent. This rate was 0.1 percentage points higher than the August rate which remained at 2.7 percent with revision. The seasonally adjusted September rate a year ago was 4.3 percent.

Seasonally adjusted labor force estimates for September 1997 placed the number of employed residents at 633,840, down 1,430 from the previous month and up 40,070 from September 1996. The estimate of unemployed residents increased by 330 over-the-month to 18,170. This was 8,340 fewer unemployed than in September 1996. The estimate of the total labor force fell to 652,010, a decrease of 1,090 persons from August. This was 31,740 more than in September 1996.

New Hampshire's unadjusted September 1997 unemployment rate was 2.6 percent, unchanged from the August rate which did not change with revision. The September 1996 unadjusted rate was 4.0 percent.

The seasonally adjusted national unemployment rate for September 1997 was 4.9 percent. This was unchanged from the August rate and down 0.3 percentage points from the September 1996 rate. The national unadjusted rate for September was 4.7 percent, down 0.1 percentage points from the August rate and, as with the adjusted rate, down 0.3 percentage points from the September 1996 rate.

The seasonally adjusted preliminary estimate of September nonfarm wage and salary employment with New Hampshire employers decreased by 3,600 jobs from August to 572,600. The decline was solely in the service producing divisions. Private service producers lost 1,800 jobs and total government employment fell by 2,300. The goods producers, on the other hand, saw employment increase, albeit only a total of 500 jobs.

Among the goods producing divisions, construction employment expanded by 300 jobs to 21,600. A slight increase in jobs among durable goods manufacturers was responsible for the upward ratcheting to 107,000 in manufacturing employment. Mining likewise nudged forward a small amount.
to 600 jobs.

All of the service producing divisions experienced declining employment. Transportation, communications, and public utilities fell to 19,500 jobs, 600 fewer than in August. Wholesale trade lost 500 jobs, falling to 26,400. Employment in finance, insurance, and real estate at 28,000 was 400 below the previous month. Retail trade decreased by 200 jobs to 123,300 and the services division contracted slightly to 165,900. Total government counted 80,300 jobs, 2,300 below August.

Nonfarm employment increased by 9,300 jobs over-the-year, 8,100 in private employment and 1,200 in government. The goods producing divisions rose by 2,300 jobs. Of those, 1,900 were counted in durable goods manufacturing, primarily the manufacture of electronic and other electrical equipment and components, except computer equipment. Construction chipped in with 300 additional jobs.

The private service producing divisions combined to add 5,800 jobs over-the-year. All but 900 of that growth was in retail trade. Eating and drinking establishments and miscellaneous retail led the division in growth. Of the other service producers, only the services divisions expanded over-the-year. It experienced 1,200 additional jobs since September 1996 as employment increases in both business services and health services carried the division.

Low rates were spread throughout most of the state as twelve of the eighteen labor market areas (LMA) had unemployment rates between 2.0 percent and 3.0 percent. Both the Lebanon area (the New Hampshire portion of the Hartford-Lebanon, VT-NH, LMA), with 1.2 percent unemployment and the Plymouth LMA, registering 1.9 percent, were below 2.0 percent. Three of the four LMAs above 3.0 percent were those shared with Massachusetts.

Seasonally adjusted unemployment rate:

United States ................................................. 4.9%
New Hampshire ............................................. 2.8%

Not seasonally adjusted unemployment rate by area:

United States .................................................. 4.7%
New Hampshire ................................................ 2.6%
Berlin LMA ...................................................... 2.5%
Boston, MA-NH PMSA ....................................... 3.5%
Claremont LMA ................................................. 2.2%
Colebrook LMA ................................................ 2.4%
Concord LMA .................................................... 2.1%
Conway LMA ..................................................... 2.1%
Hartford-Lebanon, VT-NH LMA ............................. 1.4%
Keene-Brattleboro, NH-VT LMA ............................ 3.0%
Keene Area, NH Portion Keene-Brattleboro NH-VT LMA . 2.8%
Laconia LMA .................................................... 2.3%
Lancaster LMA .................................................. 3.1%
Lebanon Area, NH Portion Hartford-Lebanon VT-NH LMA . 1.2%
Littleton LMA .................................................. 2.7%
Lawrence, MA-NH PMSA .................................... 5.2%
Lowell, MA-NH PMSA ........................................ 4.2%
Manchester PMSA ............................................. 2.5%
Nashua PMSA ................................................... 2.5%
Pelham Town, NH Portion Lowell MA-NH PMSA .......... 4.1%
Current Unemployment Rates

- Peterborough LMA: 2.5%
- Plymouth LMA: 1.9%
- Portsmouth-Rochester, NH-ME PMSA: 2.2%
- Portsmouth-Rochester Area, NH Portion Ports-Roch NH-ME PMSA: 2.5%
- Salem-Derry Area, NH Portion Lawrence MA-NH PMSA: 4.4%
- Seabrook, South Hampton Towns, NH Portion Boston MA-NH PMSA: 4.1%

Return to ELMI Page
### Unemployment Rates by State

**Prepared By**

**Economic & Labor Market Information Bureau**

**New Hampshire Employment Security**

**32 South Main Street**

**Concord, NH 03301-4857**

**TEL (603) 228-4124 FAX (603) 228-4172**

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**UNEMPLOYMENT RATES BY STATE - RANKED**

plus United States, Puerto Rico, and the District of Columbia

Month of September 1997

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UNITED STATES

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Hawaii

Alaska

New York

West Virginia

California

New Mexico

Louisiana

Tennessee

Texas

Florida

Maryland

Montana

Rhode Island

Alabama

Idaho

Kentucky

Washington

Arkansas

Pennsylvania

Texas

Oregon

New Jersey

Pennsylvania

Washington

Arkansas

Alabama

Mississippi

New Mexico

California

West Virginia

New York

Alaska

UNITED STATES

 District of Col

Puerto Rico

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NH Employment Opportunities

NHES Publications

NHES News Releases

Veterans Information

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Links to Resources

Links to NH Sites

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NEW HAMPSHIRE LOCAL AREA UNEMPLOYMENT STATISTICS (LAUS)

Prepared By
Economic & Labor Market Information Bureau
New Hampshire Employment Security
32 South Main Street
Concord, NH 03301-4857
TEL (603) 228-4124 FAX (603) 228-4172

NEW HAMPSHIRE LOCAL AREA UNEMPLOYMENT STATISTICS (LAUS)

New Hampshire Local Area Unemployment Statistics provide a monthly measure of civilian labor force levels based on place of residence. Each month estimates are produced on the number of individuals employed and unemployed, and then summed to obtain the estimated labor force. Additional calculations apportion the employment, unemployment, and the labor force totals to the counties, labor market areas, and cities and towns. The unemployment rate is a calculation of the estimated number of unemployed divided by the estimated labor force number. The statistical table below (displaying labor force, employment, unemployment, and unemployment rate data) contains unadjusted estimates, preliminary for the current month, revised for the previous month and year-to-year. The order of display is seasonally adjusted estimates for the United States and the State of New Hampshire; followed by the unadjusted data for New Hampshire and its counties, Metropolitan Statistical Areas and Labor Market Areas, cities and selected towns, the New England states and the United States.

MONTHLY SEASONALLY ADJUSTED LAUS ESTIMATES *
September 1997 August 1997 September 1996

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Seasonally adjusted rates are not available for subareas

MONTHLY NOT SEASONALLY ADJUSTED LAUS ESTIMATES

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It's time we started minding our own business.
The Need

Business diversity and job growth are vital to a region's long-term economic health. It's not uncommon, however, for an area economy to lose 10% to 15% of its jobs each year through merger, acquisition, business relocation, bankruptcy and downsizing. That means that over 7,000 jobs are at risk of disappearing each year in the Manchester region. That number is more than half the total resident population of the Town of Bedford.

Our region has a pressing need to protect these jobs, replace them if necessary and attract new ones. However, current local economic development efforts are not designed to be effective on a regional scale. In other words, no one is paying attention to the big picture of job retention and job creation across our entire region. This must change.

If our region is to grow and prosper in the years ahead, we, as private-sector employers and business owners, must take the lead in forging an effective, long-term cooperative program focusing exclusively on strengthening the economic fabric of our region through business and job expansion. We can no longer leave job retention and the creation of new jobs to chance.

Many communities nationwide which compete with us for jobs have sophisticated and successful economic development programs. We need one also, and the time to start is now. It's up to all of us to help make it happen.

The Solution

The Greater Manchester Chamber of Commerce is spearheading a collaborative effort to implement an aggressive, forward-thinking economic development program for our region, which includes the communities of Auburn, Bedford, Candia, Derry, Goffstown, Hooksett, Londonderry and Manchester. This cooperative program will be organized, managed and funded exclusively by the private sector; yet it will work closely with area municipal authorities. Because this program will be a private enterprise, absolutely NO taxpayer money will be involved. It will be run like a business, by business people, for the benefit of our communities.
The program will be staffed by a seasoned economic development professional and support staff. Their focus will be on job retention, creation and expansion in our region. Their action plan calls for them to:

- **Concentrate** on regional job retention and business initiatives, including the current business visitation program.
- **Identify** and inventory the people and resources used in the existing economic development efforts of surrounding communities, state agencies and similar purpose organizations such as the BIA and the Southern New Hampshire Regional Planning Commission, and serve as the primary contact with these agencies in building and running our collaborative program.
- **Create** and maintain a data base for our entire region to include demographic and economic information, infrastructure assessments and information on available commercial and industrial properties.
- **Plan** and implement a coordinated marketing program to target businesses with potential to relocate to our area.
- **Act** as an informational resource to area businesses seeking to expand and/or relocate into our area. Serve as a liaison between those businesses and existing municipal economic development programs.

- **Expand** the international trade program.

### How You Can Help

We are seeking investments from area businesses to underwrite this very important program. The Chamber has made a commitment of $25,000 to lead this process. It is necessary to raise an additional $600,000 to fund the program for the first three years. We are asking for your financial support to reach our goal and make this vital initiative a reality.

A healthy and growing economy benefits all businesses. We all prosper when our region prospers. We are asking that you make an investment in the future of your business and in the future of our region by supporting this very important economic development program. It is up to us in the private sector to ensure the future economic vitality of our communities. It is too important to be left to chance or to the other "guy". What we need is a focused, collaborative job-retention and job-creation effort for the entire region. We are counting on your help to make it happen. Only then have we really started to mind our own business.
The Regional Economic Development Initiative is a collaborative effort which includes the following communities:

REGIONAL ECONOMIC DEVELOPMENT INITIATIVE

889 Elm Street, Manchester, New Hampshire 03101 • (603) 666-6600
Yes. We Support the Regional Economic Development Program.

We hereby commit to a total investment of $___________ to the REGIONAL ECONOMIC DEVELOPMENT PROGRAM payable over a period of three (3) years. We prefer to invest in the REGIONAL ECONOMIC DEVELOPMENT PROGRAM with a one-time payment of $___________.

Name: Please list your company name as you would like it to appear on reports.

Address:

City/State/Zip:

Telephone: FAX:

Date of first payment: Preferred subsequent billing dates:

Signature: Title: Date:
You can count on us to make it happen.
Excitement is building for the economic outlook throughout Auburn, Bedford, Candia, Derry, Goffstown, Hooksett, Londonderry and Manchester. That excitement was greatly nurtured and encouraged by the following individuals whose time and talents have helped the Regional Economic Development Initiative become a reality.

The following companies not only believe that a healthy and growing economy benefits all businesses, they also believe that it’s up to all of us to make it happen.

Thanks to their belief in “minding their own business”, the following corporate investments in the Regional Economic Development Initiative ensure the success of a focused, collaborative job-retention and job-creation effort for the entire region.
A healthy, growing economy benefits all of us.

Regional Economic Development Initiative

Serving the communities of:
Auburn
Bedford
Candia
Derry
Goffstown
Hooksett
Londonderry
Manchester

We’ve made it happen, thanks to you!
Jakob ("Jack") Messer, III  
201 Hibriten Ave., SW  
Lenoir, NC 28646  
Home (704) 754-1107  
Office (704) 728-0768

SUMMARY  
Over 20 years experience in domestic and international economic development. Successful at recruiting new businesses, industry retention and expansion, economic incentive programs, grant writing, management skills, and coordinating efforts with local, state, federal and international governments.

BUSINESS EXPERIENCE

1993-present  
Executive Director, Caldwell County Economic Development Commission, Lenoir, NC. Recruited $249 million in new and expanded businesses to county. Major accomplishments: Merchants Distributors, Inc. (MDI) 1 million square feet under one roof, and approximately $77 million investment. Created certified industrial site program. Initiating certified retirement program. Purchased short rail from Norfolk Southern Railroad, using state and federal grant monies.

1992-1993  
President, Interbrain (USA), Charlotte, NC. Created American operations for several Swiss enterprises, including computer software, computer cleaning and watches. Successfully introduced products into American market.

1986-1992  
Director, International Development, Charlotte Chamber of Commerce, Charlotte, NC. Directed all international economy activities for Charlotte and surrounding region. Major accomplishments: Recruited over 100 new firms to region. Initiated and negotiated Lufthansa air service from Charlotte to Frankfurt, Germany. Developed trade programs for Charlotte, making the Chamber the focal point of all international activities. Received Governor's Award for exporting.
1980-1986  
**Vice President/Manager, International Department, First National Bank of South Carolina, Columbia, SC.**  
**Vice President, First National Bank of South Carolina, Greenville, Spartanburg and Anderson Region, Greenville, SC.**  
**Assistant Vice President, International Department, American Security Bank, Washington, DC.**  
Brought First National to first place from third, for international banking services in the state. Recruited 27 European companies to open operations in SC, and moved an additional 37 international companies to First National from competing banks. Managed Industrial Revenue Bonds (IRB’s), opened foreign exchange lines, and financed various trade transactions for customers at First National Bank and American Security Bank.

1971-1980  
**Swiss Foreign Service, Washington, DC and Bern, Switzerland.** Responsible for procuring, evaluating and disseminating all relevant financial and economic data sought and utilized by governments, banks and industry.

**EDUCATION**

1986  
International Banking School, Union Bank of Switzerland, Zurich, Switzerland

1983  
International Banking School, Boulder, Colorado

1978  
MA, International Relations, University of Maryland, College Park, Maryland

1969  
BA, Business Administration and Commercial Economics, Kaufmannische Berufsschule, Bern, Switzerland

1966  
Languages, Ecole Benedict, Neuchatel, Switzerland

**PERSONAL**

Married, two children, Episcopalian. Interests include coaching soccer, mountain sports and United States Swim referee. Fluent in several languages: French, German and Swiss German

**MEMBERSHIPS**

Founding Board Member, Northwest Chapter, NC World Trade Association  
Member, North Carolina Economic Developers Association  
State Board Member, Regional Director and Tournament Director, Odyssey of the Mind  
Vice President, Lenoir Soccer Association
Regional Economic Development Initiative

Mission

To coordinate the efforts of ongoing economic development plans, allowing Auburn, Bedford, Candia, Derry, Goffstown, Hooksett, Londonderry and Manchester to think in a collaborative way, enabling us to better compete at all economic levels.

This initiative will rely solely on private funds to bring new business and job growth to the Greater Manchester area.
<table>
<thead>
<tr>
<th>Last Name</th>
<th>First Name</th>
<th>Company</th>
<th>Phone Number</th>
<th>Fax Number</th>
<th>Attendance - Y / N</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cholette</td>
<td>Bob</td>
<td>Optima Healthcare</td>
<td>( ) 626-8901</td>
<td>( ) 626-3498</td>
<td></td>
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<tr>
<td>Cleveland</td>
<td>Alan</td>
<td>Sheehan, Pinney, Bass &amp; Green</td>
<td>( ) 627-8149</td>
<td>( ) 641-2338</td>
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</tr>
<tr>
<td>Danielson</td>
<td>Dave</td>
<td>The Prudential HABS Realtors</td>
<td>( ) 472-5242</td>
<td>( ) 472-9834</td>
<td></td>
</tr>
<tr>
<td>Demers</td>
<td>Rich</td>
<td>EnergyNorth</td>
<td>( ) 625-4000</td>
<td>( ) 625-2220</td>
<td></td>
</tr>
<tr>
<td>DiBrigida</td>
<td>Joe</td>
<td>Sheehan, Pinney, Bass &amp; Green</td>
<td>( ) 668-0300</td>
<td>( ) 627-8121</td>
<td></td>
</tr>
<tr>
<td>Eckhaus</td>
<td>Larry</td>
<td>Derry Dev. &amp; Preservation Corp.</td>
<td>( ) 432-2333</td>
<td>( ) 432-0977</td>
<td></td>
</tr>
<tr>
<td>Falvey</td>
<td>Jack</td>
<td>Intermark</td>
<td>( ) 432-5715</td>
<td>( ) 432-1580</td>
<td></td>
</tr>
<tr>
<td>Fitts</td>
<td>Jim</td>
<td>Key Bank</td>
<td>( ) 622-1151</td>
<td>( ) 669-0340</td>
<td></td>
</tr>
<tr>
<td>Frain, Jr.</td>
<td>Bill</td>
<td>PSNH</td>
<td>( ) 634-2787</td>
<td>( ) 634-2213</td>
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</tr>
<tr>
<td>Garron</td>
<td>Andre</td>
<td>Goffstown Planning &amp; Development</td>
<td>( ) 497-8991</td>
<td>( ) 497-8993</td>
<td></td>
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<tr>
<td>Gormley</td>
<td>Bob</td>
<td>Citizens Bank</td>
<td>( ) 634-7500</td>
<td>( ) 668-9534</td>
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<tr>
<td>Gustafson</td>
<td>Richard</td>
<td>New Hampshire College</td>
<td>( ) 645-9631</td>
<td>( ) 645-9717</td>
<td></td>
</tr>
<tr>
<td>Hess</td>
<td>David</td>
<td>Hall Hess Kenison Stewart Murphy &amp; K</td>
<td>( ) 669-8080</td>
<td>( ) 669-0903</td>
<td></td>
</tr>
<tr>
<td>Hood</td>
<td>Jim</td>
<td>Peabody &amp; Brown</td>
<td>( ) 628-4000</td>
<td>( ) 628-4040</td>
<td></td>
</tr>
<tr>
<td>Lowitt</td>
<td>Peter</td>
<td>Town of Londonderry</td>
<td>( ) 432-1134</td>
<td>( ) 432-1128</td>
<td></td>
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<tr>
<td>Massey</td>
<td>Mike</td>
<td>Landmark Title</td>
<td>( ) 624-1303</td>
<td>( ) 624-6750</td>
<td></td>
</tr>
<tr>
<td>McDonald</td>
<td>Bob</td>
<td>Bank of NH</td>
<td>( ) 695-3430</td>
<td>( ) 695-3098</td>
<td></td>
</tr>
<tr>
<td>McGee</td>
<td>Pat</td>
<td>OGBE-McGee Public Relations</td>
<td>( ) 669-8865</td>
<td>( ) 669-8025</td>
<td></td>
</tr>
<tr>
<td>Mcintock</td>
<td>Donna</td>
<td>Greater Manchester C of C</td>
<td>( ) 666-6600</td>
<td>( ) 626-0910</td>
<td></td>
</tr>
<tr>
<td>Messer</td>
<td>Jack</td>
<td>Grtr Manchester C of C</td>
<td>( ) 666-6600</td>
<td>( ) 626-0910</td>
<td></td>
</tr>
<tr>
<td>Onksen</td>
<td>Peter</td>
<td>IPD Associates</td>
<td>( ) 672-8470</td>
<td>( ) 672-8471</td>
<td></td>
</tr>
<tr>
<td>Prior</td>
<td>Dan</td>
<td>Autofair Automotive Corp.</td>
<td>( ) 624-1800</td>
<td>( ) 625-1337</td>
<td></td>
</tr>
<tr>
<td>Rich</td>
<td>Frank</td>
<td>Action Equipment Co., Inc.</td>
<td>( ) 483-2900</td>
<td>( ) 483-0299</td>
<td></td>
</tr>
<tr>
<td>Schwieger</td>
<td>Tom</td>
<td>Grtr Manchester C of C</td>
<td>( ) 666-6600</td>
<td>( ) 626-0910</td>
<td></td>
</tr>
<tr>
<td>Sklar</td>
<td>Dan</td>
<td>Peabody &amp; Brown</td>
<td>( ) 628-4000</td>
<td>( ) 628-4040</td>
<td></td>
</tr>
<tr>
<td>Tanner</td>
<td>John</td>
<td>East Coast Utilities Corp.</td>
<td>( ) 624-7448</td>
<td>( ) 424-1195</td>
<td></td>
</tr>
<tr>
<td>Taylor</td>
<td>Jay</td>
<td>Manchester Eco. Development Office</td>
<td>( ) 624-6505</td>
<td>( ) 624-6308</td>
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</tbody>
</table>
Auburn, NH 03032

Click on the map to select a new map center, or on the border to pan in that direction

[ Driving Directions | Locate Businesses | New Address | Print Preview | Mail a Map ]

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CID NUMBER: 802
COUNTY: Rockingham
LABOR MARKET AREA: Manchester

DISTANCE TO:
Manchester, NH 7 miles
Boston, MA 57 miles
New York, NY 241 miles
Montreal, Canada 263 miles

ELEVATION: 258 feet
TEMPERATURE (°F):
Annual Average 46.3°
January Average 21.8°
July Average 69.5°

PRECIPITATION: Annual Average 39.8 in.

LABOR FORCE
Total Number of Employers: (1990) 74
Total Workers Employed: 2,201
Labor Force Participation Rate: Male: 86.1%
Female: 68.2%
Labor Force Education Levels:
- High School and Higher Graduates: 81.0%
- Bachelor's Degree and Higher: 21.8%

EMPLOYMENT BY OCCUPATIONAL GROUP
(1990)
- Executive/Administrative/Managerial: 325
- Professional Specialty: 271
- Technician/Related Support: 151
- Sales Workers: 205
- Administrative Support/Clerical: 406
- Services, Other: 23
- Protective Service: 193
- Precision Production/Craft/Repair: 296
- Machine Operators/Assemblers: 128
- Transportation/Material Moving: 128
- Handlers/Helpers/Laborers: 56

INCOME
Per Capita Income: 17,321
Median Household Income: 49,986
Average Weekly Wage: 431

LARGEST EMPLOYERS
<table>
<thead>
<tr>
<th>PRODUCT/Service</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Builders Insulation Company</td>
<td>45</td>
</tr>
<tr>
<td>Haron Corporation</td>
<td>42</td>
</tr>
<tr>
<td>Daniels</td>
<td>27</td>
</tr>
<tr>
<td>ARC Inc.</td>
<td>25</td>
</tr>
<tr>
<td>NH Blacktop Sealers</td>
<td>20</td>
</tr>
<tr>
<td>Manchester Foundations</td>
<td>19</td>
</tr>
<tr>
<td>Pelmac</td>
<td>18</td>
</tr>
<tr>
<td>Merrimack Pallet Co.</td>
<td>17</td>
</tr>
<tr>
<td>Tri-State Sprinkler Corp</td>
<td>12</td>
</tr>
<tr>
<td>Seal Pro/Frocoat</td>
<td>11</td>
</tr>
</tbody>
</table>

TAXES
Local Property Tax Rate (per thousand): 2.038
Assessment Ratio: 1.00
Full-Value Property Tax (per thousand):
- Residential: 0.038
- Commercial: 0.017
- Other: 0.013

HOUSING
Single-Family Units: 26,984
- Number of Building Permits: 1,177
Multi-Family Units: 8,970
- Number of Building Permits: 3,127
Mobile Homes: 267
- Median Gross Rent: 3,988
- Median Housing Costs: 2,988

MUNICIPAL SERVICES
Town Hall Hours: Selectmen
Type Of Government: 95
Fiscal Year: 1996/97
Budget (Annual): 1,375,034
Expenditure/Capita: 341.79
Planning Board: Appointed
Industrial Plans Reviewed By: Planning Board
Zoning: 1967/93
Master Plan: 1990
Capital Improvement Plan: 1993
Full-Time Police Department: Yes
Full-Time Fire Department: No
Town Fire Insurance Rating: 5/9
### Utilities

- **Electric Supplier:** PSNH/NH Electric Coop
- **Natural Gas Supplier:** EnergyNorth
- **Water Supplier:** Private Wells

**Sanitation**
- **Sewer Source:** Private Wells
- **Excess Capacity:** 1000 gal/day

**Municipal Treatment Plant**
- **Coverage:** Private Wells
- **Capacity:** 1 million gal/day
- **Load (percent of capacity):**

**Telephone Company**
- **Switching:** Digital
- **Cellular Phone Access:** Yes

**Cable Television**
- **EDUCATIONAL FACILITIES**

<table>
<thead>
<tr>
<th>Schools</th>
<th>Grades</th>
<th>Enrollment</th>
<th>Vocational Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>R-8</td>
<td>594</td>
<td></td>
</tr>
</tbody>
</table>

**TRANSPORTATION/ACCESS**
- **Road Access:** Federal Routes: 121,101
- **State Routes:** 1-93, Exit 7
- **Nearest Interstate:** 7 miles
- **Railroad:** None
- **Public Transportation:** Manchester
- **Nearest Airport:** Manchester
- **Runway:** 7000 feet
- **Lighted:** Yes
- **Navigational Aids:** Yes
- **Nearest Commercial Airport:** Manchester
- **Distance:** 7 miles

**MEDICAL & HEALTH**
- **Nearest Hospital:** Catholic Medical Ctr/Elliot, Manchester
- **Distance:** 7 miles
- **Total Number of Doctors Living in Town:** Beds: 497

**COMMUNITY SERVICES & RECREATION**
- **Protestant Churches:** 2
- **Catholic Churches:** 1
- **Synagogues:**
- **Other:**

- **Hotels/Motels:**
- **Bed/Breakfast Establishments:**
- **Total Overnight Rooms:**

<table>
<thead>
<tr>
<th>Shopping Centers/Malls</th>
<th>Cinemas</th>
<th>Live Theater</th>
<th>Museums</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**FOR MORE INFORMATION, CONTACT:**

- **Auburn Board of Selectmen**
- **PO Box 309**
- **Auburn, NH 03032-0309**
- **Telephone:** (603) 483-5052
- **Fax Number:** (603) 483-0518
- **E-Mail:** http://www.

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NH Department of Resources & Economic Development
Office of Business & Industrial Development
PO Box 856, Concord, New Hampshire 03302-0856
(603) 271-2591

For additional copies, contact:
SOICC of New Hampshire
(603) 228-3349
UPDATED 10/97
1997 New Hampshire Community Profile for...

AUBURN

CID Number: 802
County: Rockingham
Labor Market Area: Manchester

DISTANCE TO:

Manchester, NH 7 miles
Boston, MA 57 miles
New York, NY 241 miles
Montreal, Canada 263 miles
Elevation: 258 feet

TEMPERATURE (F):

Annual Average 46.3
January Average 21.8
July Average 69.5

Precipitation: Annual Average 39.8 in.

DEMOGRAPHICS

Community 4,311 4,085 2,883 2,035
County 254,721 245,845 190,345 138,951

1990 Population by age:

5 and under 437
6 to 17 810
18 to 29 557
30 to 59 1,922
60 to 69 202
70 and Over 157

INCOME (1990)

Per Capita Income: 17,331
Median Household Income: 49,986
Average Weekly Wage: 431

LABOR FORCE (1990)
Total Number of Employers: 74
Total Workers Employed: 2,201
Labor Force Participation Rate:
  Male: 86.1%
  Female: 68.2%

Labor Force Education Levels:
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  Bachelor's Degree and Higher: 21.8%

EMPLOYMENT BY OCCUPATIONAL GROUP (1990)
Executive/Administrative/Managerial: 325
Professional Specialty: 271
Technician/Related Support: 151
Sales Workers: 205
Administrative Support/Clerical: 406
Private Household: 0
Protective Service: 23
Services, Other: 193
Farming/Forestry/Fishing: 19
Precision Production/Craft/Repair: 296
Machine Operators/Assemblers: 128
Transportation/Material Moving: 128
Handlers/Helpers/Laborers: 56

COMMUTING PATTERNS (1990)
Mean Travel Time To Work (minutes): 25.56
Percent of Residents Working In Community: 13.6%
Percent of Residents Commuting Elsewhere: 86.4%
Percent of Nonresidents Commuting In: 59.0%
Largest Employers

<table>
<thead>
<tr>
<th>Company</th>
<th>Product/Service</th>
<th>Employees</th>
<th>Estab.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Builders Insulation Company</td>
<td>Insulation installation</td>
<td>45</td>
<td>1981</td>
</tr>
<tr>
<td>Haron Corporation</td>
<td>Sand Pit</td>
<td>42</td>
<td>1977</td>
</tr>
<tr>
<td>Daniels</td>
<td>Commercial repair service</td>
<td>27</td>
<td>1987</td>
</tr>
<tr>
<td>ARC Inc.</td>
<td>Painting</td>
<td>25</td>
<td>1950</td>
</tr>
<tr>
<td>NH Blacktop Sealers</td>
<td>Construction</td>
<td>20</td>
<td>1992</td>
</tr>
<tr>
<td>Manchester Foundations</td>
<td>Foundation installation</td>
<td>19</td>
<td>1984</td>
</tr>
<tr>
<td>Pelmac</td>
<td>Security Alarm</td>
<td>18</td>
<td>1987</td>
</tr>
<tr>
<td>Merrimack Pallet Co.</td>
<td>Wooden pallets &amp; skids</td>
<td>17</td>
<td>1964</td>
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<tr>
<td>Tri-State Sprinkler Corp</td>
<td>Sprinkler Installation</td>
<td>12</td>
<td>1988</td>
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<tr>
<td>Seal Pro/Procoat</td>
<td>Manufacturing seals</td>
<td>11</td>
<td>1989</td>
</tr>
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</table>

MUNICIPAL SERVICES

Town Hall Hours:
Type Of Government: Selectmen
Fiscal Year: 1995
Budget (Annual): $1,375,034
Expenditure/Capita: 341.79

Planning Board:
Industrial Plans Reviewed By: Planning Board
Zoning: 1967/93
Master Plan: 1990
Capital Improvement Plan: 1993
Full-Time Police Department: Yes
Full-Time Fire Department: No
Town Fire Insurance Rating: 5/9

TAXES (1994)

Local Property Tax Rate (per thousand): $23.85
Assessment Ratio: 0.98
Full-Value Property Tax (per thousand): $23.37
1994 Valuation:
   Residential: 94.11%
   Commercial: 5.06
   Other: 0.83

HOUSING (1995)
Single-Family Units: 1,368
Number of Building Permits: 27
Multi-Family Units: 65
Number of Building Permits: 0
Mobile Homes: 27
Median Gross Rent: 556
Median Housing Costs: 139,500

UTILITIES

Electric Supplier: PSNH/NH Electric Coop
Natural Gas Supplier: EnergyNorth
Water: Private Wells
Supplier: Private
Source:
Average Usage (1000 gal/day):
Excess Capacity (1000 gal/day):

Sanitation
Sewer: Private
Coverage:

Municipal Treatment Plant
Treatment Plant Type:
Capacity (million gal/day):
Load (percent of capacity):

Telephone Company: NE Tel./Granite State Tel.
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

TRANSPORTATION/ACCESS
Federal Routes: 121,101
State Routes: I-93, Exit 7
Nearest Interstate: 7 miles
Distance: None
Railroad: None
Public Transportation: None
Nearest Airport: Manchester
Runway: 7000 feet
Lighted: Yes
Navigational Aids: Yes
Nearest Commercial Airport: Manchester
Distance: 7 miles

MEDICAL & HEALTH

Nearest Hospital:
Catholic Medical Ctr./Elliot, Manchester
Distance: 7 miles
Beds: 497
Total Number of Doctors Living in Town:

EDUCATIONAL FACILITIES

<table>
<thead>
<tr>
<th>Schools</th>
<th>Grades</th>
<th>Enrollment</th>
<th>Vocational Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>1</td>
<td>R-8</td>
<td>594</td>
</tr>
<tr>
<td>Middle/Junior High</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>High School</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private/Parochial</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

If No Schools, District Students Attend: Pinkerton Academy, Derry; Manchester Memorial
Distance: 8 miles, 7 miles

Nearest Comm/Tech College: Manchester Comm/Tech College
Nearest College/University: White Pines/Hesser/UNH-Manchester/Notre Dame

COMMUNITY SERVICES & RECREATION

Protestant Churches: 2
Catholic Churches: 1
Synagogues: None
Hotels/Motels: None
Bed/Breakfast Establishments: None

Total Overnight Rooms: None
Shopping Centers/Malls:

Cinemas:

Live Theater:

Museums:

Library:  Griffin Free Public

Municipal Parks:

YMCA/YWCA:

Indoor/Outdoor Swimming:

Indoor Skating Rinks:

Tennis Courts:

Golf Courses:

Bowling Centers:

Nearest Ski Areas:

McIntyre Ski Area

Other Recreation:

Little League/basketball & soccer/playground

FOR MORE INFORMATION, CONTACT:

Auburn Board of Selectmen  Phone:  (603) 483-5052
PO Box 309  Fax:  (603) 483-0518
Auburn, NH 03032-0309  E-Mail:  http://www.

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UPDATED: 1/10/97

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SOICC of NH, 64 Old Suncook Road, Concord, NH 03301-7317
Phone: 603.228.3349, Fax: 228.3209, Email: soiccnh@aol.com

Return to Alphabetical Listing of Community Profiles.

Go To Top
Bedford, NH 03110

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CID NUMBER: 603  
COUNTY: Hillsborough  
LABOR MARKET AREA: Manchester

DISTANCE TO:
- Manchester, NH: 5 miles
- Boston, MA: 57 miles
- New York, NY: 233 miles
- Montreal, Canada: 266 miles

ELEVATION: 325 feet
TEMPERATURE (°F):
- Annual Average: 46.3°
- January Average: 21.6°
- July Average: 69.5°

PRECIPITATION:
- Annual Average: 39.8 in.

DEMOGRAPHICS
- Population:
  - 1995: 15,500
  - 1990: 12,563
  - 1980: 9,481
  - 1970: 5,859
- Community:
  - 1995: 349,804
  - 1990: 336,073
  - 1980: 276,608
  - 1970: 223,941

1990 Population by age:
- 5 and under: 1,010
- 6 to 17: 2,612
- 18 to 29: 1,395
- 30 to 59: 5,914
- 60 to 69: 834
- 70 and Over: 798

LABOR FORCE:
- Total Number of Employers: 622
- Total Workers Employed: 6,693
- Labor Force Participation Rate:
  - Male: 81.3%
  - Female: 66.1%
- Labor Force Education Levels:
  - High School and Higher Graduates: 89.7%
  - Bachelor's Degree and Higher: 43.0%

EMPLOYMENT BY OCCUPATIONAL GROUP
- Executive/Administrative/Managerial: 1,504
- Professional Specialty: 1,464
- Technician/Related Support: 453
- Sales Workers: 1,336
- Administrative Support/Clerical: 1,062
- Private Household: 35
- Protective Service: 54
- Services, Other: 382
- Farming/Forestry/Fishing: 50
- Precision Production/Craft/Repair: 352
- Machine Operators/Assemblers: 101
- Transportation/Material Moving: 88
- Handlers/Helpers/Laborers: 112

INCOME
- Per Capita Income: 25,883
- Median Household Income: 68,187
- Average Weekly Wage: 519

LARGEST EMPLOYERS
- Bedford School District
- Macy's
- Sheraton Tara Wayfarer Inn
- Car Components Technology
- Montgomery Ward
- Harvey Construction
- Kelly Services
- Somerville Lumber
- Caldor's
- Continental P.E.T.

PRODUCT/SERVICE EMPLOYEES ESTAB.
- Public schools: 245
- Retail: 199
- Hotel/restaurant/convention center: 185
- Manufacturing: 196
- Retail: 115
- Construction: 100
- Temporary employment agency: 100
- Retail building materials: 100
- Retail: 97
- Research/Manufacturing: 100

MUNICIPAL SERVICES
- Town Hall Hours: M-F 8:00-4:30pm
- Type Of Government: Manager & Council
- Fiscal Year: 1994
- Budget (Annual): 9,122,876
- Expenditure/Capita: 698.96
- Planning Board: Appointed
- Industrial Plans Reviewed By: Planning Board
- Zoning: 1953/94
- Master Plan: 1990
- Capital Improvement Plan: 1994
- Full-Time Police Department: Yes
- Full-Time Fire Department: Yes
- Town Fire Insurance Rating: 5/9

TAXES
- Local Property Tax Rate (per thousand): $17.76
- Assessment Ratio: 1.14
- Full-Value Property Tax (per thousand): $20.25
- 1996 Valuation:
  - Residential: 77.94%
  - Commercial: 20.84%
  - Other: 1.22%

HOUSING
- Single-Family Units: 4385
- Number of Building Permits: 132
- Multi-Family Units: 284
- Number of Building Permits: 6
- Mobile Homes: 32
- Median Gross Rent: 760
- Median Housing Costs: 199,500
BEDFORD

**UTILITIES**

Electric Supplier: PSNH
Natural Gas Supplier: EnergyNorth

Water Supplier: Manchester Water Works
Source: Pennichuck W.W.
Average Usage (1000 gal/day): 
Excess Capacity (1000 gal/day): 
Sanitation Sewer: City of Manchester
Coverage: 7.50
Municipal Treatment Plant
Treatment Plant Type: Activated Sludge
Capacity (million gal/day): 
Load (percent of capacity): 

**TRANSPORTATION/ACCESS**

Road Access: Federal Routes: 3
State Routes: 101
Nearest Interstate: I-93, Exit 4
Distance:
Local Access: Boston & Maine
Railroad: 
Public Transportation: 
Nearest Airport: Manchester
Runway: 7000 feet
Lighted: Yes
Navigational Aids: Yes
Nearest Commercial Airport: Manchester
Distance: 5 miles

**MEDICAL & HEALTH**

Nearest Hospital: Catholic Medical Ctr/Elliot, Manchester
Distance: 5 miles
Beds: 497
Total Number of Doctors Living in Town: 81

**EDUCATIONAL FACILITIES**

<table>
<thead>
<tr>
<th>Schools</th>
<th>Grades</th>
<th>Enrollment</th>
<th>Vocational Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>2</td>
<td>K-4</td>
<td>1199</td>
</tr>
<tr>
<td>Middle/Junior High</td>
<td>1</td>
<td>5-8</td>
<td>950</td>
</tr>
<tr>
<td>High School</td>
<td>0</td>
<td>9-12</td>
<td>698</td>
</tr>
<tr>
<td>Private/Parochial</td>
<td>2</td>
<td>K-8</td>
<td>220</td>
</tr>
</tbody>
</table>

If No Schools, District Students Attend: Manchester West High School
Distance: 5 miles

**COMMUNITY SERVICES & RECREATION**

Protestant Churches: 5
Catholic Churches: 1
Synagogues: 
Other: 
Hotels/Motels: 2
Bed/Breakfast Establishments: 
Total Overnight Rooms: 
Shopping Centers/Malls: 3
Cinemas: 4
Live Theater: 
Museums: 
Other: 

Library: Bedford Public
Municipal Parks: 2
YMCA/YWCA: 
Indoor/Outdoor Swimming: 1
Indoor Skating Rinks: 
Tennis Courts: 4
Golf Courses: 1
Bowling Centers: 
Nearest Ski Areas: 
Pats' Peak
Other Recreation: 
Camp/Hike/Bike/ XC Ski

**FOR MORE INFORMATION, CONTACT:**

Karen White, Town Planner
24 North Amherst Road
Bedford, NH 03110

Telephone: (603) 472-5242
Fax Number: (603) 472-5774

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(603) 228-3349
UPDATED 12/12/96
74 High St, Candia, NH

Click on the map to select a new map center, or on the border to pan in that direction

[ Driving Directions | Locate Businesses | New Address | Print Preview | Mail a Map ]

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1997 New Hampshire Community Profile for...

BEDFORD

CID Number: 603
County: Hillsborough
Labor Market Area: Manchester

DISTANCE TO:

Manchester, NH 5 miles
Boston, MA 57 miles
New York, NY 233 miles
Montreal, Canada 266 miles
Elevation: 325 feet

TEMPERATURE (F):

Annual Average 46.3
January Average 21.8
July Average 69.5
Precipitation: Annual Average 39.8 in.

DEMOGRAPHICS

Community 15,500 12,563 9,481 5,859
County 349,804 336,073 276,608 223,941

1990 Population by age:

5 and under 1,010
6 to 17 2,612
18 to 29 1,395
30 to 59 5,914
60 to 69 834
70 and Over 798

INCOME (1990)

Per Capita Income: 25,000
Bedford, NH Community Profile for 1997

Median Household Income: 68,187
Average Weekly Wage: 519

LABOR FORCE (1990)

Total Number of Employers: 622
Total Workers Employed: 6,693
Labor Force Participation Rate:
   Male: 81.3%
   Female: 66.1%

Labor Force Education Levels:
   High School and Higher Graduates: 89.7%
   Bachelor's Degree and Higher: 43.0%

EMPLOYMENT BY OCCUPATIONAL GROUP (1990)

Executive/Administrative/Managerial: 1,504
Professional Specialty: 1,464
Technician/Related Support: 153
Sales Workers: 1,336
Administrative Support/Clerical: 1,062
Private Household: 35
Protective Service: 54
Services, Other: 382
Farming/Forestry/Fishing: 50
Precision Production/Craft/Repair: 352
Machine Operators/Assemblers: 101
Transportation/Material Moving: 88
Handlers/Helpers/Laborers: 112

COMMUTING PATTERNS (1990)

Mean Travel Time To Work (minutes): 21.42
Percent of Residents Working In Community: 26.4%
Percent of Residents Commuting Elsewhere: 73.6%
Percent of Nonresidents Commuting In: 82.7%

Largest Employers

<table>
<thead>
<tr>
<th>Largest Employers</th>
<th>Product/Service</th>
<th>Employees</th>
<th>Estab.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bedford School District</td>
<td>Public schools</td>
<td>245</td>
<td></td>
</tr>
<tr>
<td>Macv's</td>
<td>Retail</td>
<td>199</td>
<td></td>
</tr>
</tbody>
</table>
MUNICIPAL SERVICES

Town Hall Hours: M-F 8:00-4:30pm
Type Of Government: Manager & Council
Fiscal Year: 94
Budget (Annual): 9,122,876
Expenditure/Capita: 698.96

Planning Board: Appointed
Industrial Plans Reviewed By: Planning Board
Zoning: 1953/94
Master Plan: 1990
Capital Improvement Plan: 1994
Full-Time Police Department: Yes
Full-Time Fire Department: Yes
Town Fire Insurance Rating: 5/9

TAXES (1994)

Local Property Tax Rate (per thousand): $17.76
Assessment Ratio: 1.14
Full-Value Property Tax (per thousand): $20.25

1994 Valuation:

Residential: 77.94%
Commercial: 20.84
Other: 1.22

HOUSING (1995)

Single-Family Units: 4385
Multi-Family Units: 284
Number of Building Permits: 132
**Bedford, NH Community Profile for 1997**

- **Number of Building Permits:** 6
- **Mobile Homes:** 32
- **Median Gross Rent:** 760
- **Median Housing Costs:** 199,500

**UTILITIES**

- **Electric Supplier:** PSNH
- **Natural Gas Supplier:** EnergyNorth
- **Water Supplier:** Manchester Water Works
- **Source:** Pennichuck W.W.
- **Average Usage (1000 gal/day):**
- **Excess Capacity (1000 gal/day):**

**Sanitation**

- **Sewer:** City of Manchester
- **Coverage:** 7.50

**Municipal Treatment Plant**

- **Treatment Plant Type:** Activated Sludge
- **Capacity (million gal/day):**
- **Load (percent of capacity):**

**Telephone Company:** NYNEX

- **Telephone Switching:** Digital
- **Cellular Phone Access:** Yes
- **Cable Television:** Yes

**TRANSPORTATION/ACCESS**

- **Federal Routes:** 3
- **State Routes:** 101
- **Nearest Interstate:** I-293, Exit 4
- **Distance:**
- **Railroad:** Boston & Maine
- **Local Access:**
- **Public Transportation:**
- **Nearest Airport:**
  - **Runway:** 7000 feet
  - **Lighted:** Yes
  - **Navigational Aids:** Yes
Nearest Commercial Airport: Manchester
   Distance: 5 miles

MEDICAL & HEALTH

Nearest Hospital:

Catholic Medical Ctr./Elliot, Manchester
   Distance: 5 miles   Beds: 497
   Total Number of Doctors Living in Town: 81

EDUCATIONAL FACILITIES

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<tr>
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<td>220</td>
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</table>

If No Schools, District Students Attend: Manchester West High School
   Distance: 5 miles

Nearest Comm/Tech College: Manchester Comm/Tech College
Nearest College/University: St. Anselm/NH College/Hesser/Notre Dame/UNH-Manchester

COMMUNITY SERVICES & RECREATION

Protestant Churches: 5
Catholic Churches: 1
Synagogues:
Hotels/Motels: 2
Bed/Breakfast Establishments:
   Total Overnight Rooms:
Shopping Centers/Malls: 3
Cinemas: 4
Live Theater:
Museums:
Library: Bedford Public
Municipal Parks: 2
YMCA/YWCA:
Indoor/Outdoor Swimming: 1
Indoor Skating Rinks:
Tennis Courts: 4
Golf Courses: 1
Bowling Centers:
Nearest Ski Areas:
Pat's Peak
Other Recreation:
Camp/Hike/Bike/XC Ski

FOR MORE INFORMATION, CONTACT:

Town of Bedford
Karen White, Town Planner
24 North Amherst Road
Bedford, NH 03110
Phone: (603) 472-5242
Fax: (603) 472-5774

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Phone: 603.228.3349, Fax: 228.3209, Email: soiccnh@aol.com

Return to Alphabetical Listing of Community Profiles

Go To Top
Click on the map to select a new map center, or on the border to pan in that direction.
CID NUMBER: 804
COUNTY: Rockingham
LABOR MARKET AREA: Manchester

DISTANCE TO:
Manchester, NH 7 miles
Boston, MA 55 miles
New York, NY 422 miles
Montreal, Canada 400 miles

ELEVATION: feet
TEMPERATURE (°F):
Annual Average 46.3°
January Average 21.8°
July Average 69.5°

PRECIPITATION: Annual Average 15.0 in.

DEMOGRAPHICS
Community 254,721 245,845 190,345 138,951

1990 Population by age:
5 and under 296
6 to 17 745
18 to 29 478
30 to 59 1,686
60 to 69 196
70 and Over 156

INCOME
Per Capita Income: 16,308
Median Household Income: 47,826
Average Weekly Wage: 324

LARGEST EMPLOYERS
High Speed Technologies
Action Equipment
Swan Plumbing & Heating

PRODUCT/SERVICE Employees
Service/calibration electric motors 30
Lt. & heavy equipment rental 25
Construction 10
Used auto parts 10
Plumbing/Heating 10

LABOR FORCE
Total Number of Employers: 65
Total Workers Employed: 1,886
Labor Force Participation Rate:
Male: 83.8%
Female: 70.7%

EMLOYMENT BY OCCUPATIONAL GROUP
(1990)
Executive/Administrative/Managerial: 263
Professional Speciality: 294
Technician/Related Support: 89
Sales Workers: 165
Administrative Support/Clerical: 404
Private Household: 5
Protective Service: 5
Services, Other: 99
Farming/Forestry/Fishing: 0
Precision Production/Craft/Repair: 335
Machine Operators/Assemblers: 126
Transportation/Material Moving: 57
Handlers/Helpers/Laborers: 44

COMMUTING PATTERNS
(1990)
Mean Travel Time To Work (minutes): 25.82
Percent of Residents Working In Community: 13.0%
Percent of Residents Commuting Elsewhere: 87.0%
Percent of Nonresidents Commuting In: 75.4%

MUNICIPAL SERVICES
Town Hall Hours: M-F 8-3
Type Of Government: Selectmen
Fiscal Year: 96
Budget (Annual): 932,000
Expenditure/Capita: 229.00

Planning Board: Elected
Industrial Plans Reviewed By: Planning Board
Zoning: 1960/95
Master Plan: 1986
Capital Improvement Plan: 1988
Full-Time Police Department: Yes
Full-Time Fire Department: No
Town Fire Insurance Rating: 9/9

TAXES
Local Property Tax Rate (per thousand): $24.05
Assessment Ratio: 1.21
Full-Value Property Tax (per thousand): $29.10
1996 Valuation:
Residential: 93,08%
Commercial: 5.34%
Other: 1.58%

HOUSING
(1995)
Single-Family Units: 1110
Number of Building Permits: 13
Multi-Family Units: 75
Number of Building Permits: 0
Mobile Homes: 61
Median Gross Rent: 522
Median Housing Costs: 136,600
CANDIA

UTILITIES

Electric Supplier: PSNH/NH Electric Coop
Natural Gas Supplier: None
Water Supplier: Private
Source: None
Average Usage (1000 gal/day): None
Excess Capacity (1000 gal/day): None
Sanitation Sewer: None
Coverage: None

Municipal Treatment Plant
Treatment Plant Type: Private
Capacity (million gal/day): None
Load (percent of capacity): None

Telephone Company: NYNEX
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

TRANSPORTATION/ACCESS

Road Access: Federal Routes: 101, 27, 43
State Routes: None
Nearest Interstate: I-93, Exit 7
Distance: 9 miles
Railroad: None
Public Transportation: None
Nearest Airport: Manchester
Runway: 7000 feet
Lighted: Yes
Navigational Aids: Yes
Nearest Commercial Airport: Manchester
Distance: 11 miles

MEDICAL & HEALTH

Nearest Hospital: Catholic Medical Ctr/Elliot, Manchester
Distance: 7 miles
Beds: 497
Total Number of Doctors Living in Town: 1

EDUCATIONAL FACILITIES

Schools
Elementary: 1
Middle/Junior High: R-8
High School: 28
Private/Parochial: 1
If No Schools, District Students Attend: Raymond High School; Manchester Central
Distance: 6 miles, 7 miles

Nearest Technical College: Manchester Comm/Tech College
Nearest College/University: UNH-Manchester/St. Anselm/Hesser/NH College/Notre Dame

COMMUNITY SERVICES & RECREATION

Protestant Churches: 3
Catholic Churches: 1
Synagogues: Municipal Parks: 1
Other: YMCA/YWCA:

Hotels/Motels: Indoor/Outdoor Swimming:
Bed/Breakfast Establishments: Indoor Skating Rinks:
Total Overnight Rooms: Tennis Courts:
Shops/Bowling Centers:
Shopping Centers/Malls:
Other: Golf Courses:
Cinemas:
Live Theater:
Museums:
Nearest Ski Area:
Other Recreation:

FOR MORE INFORMATION, CONTACT:
Candia Selectman’s Office
Carrolle A. Popovich
74 High Street
Candia, NH 03034

Telephone: (603) 483-8101
Fax Number: (603) 483-0252

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1997 New Hampshire Community Profile for...
CANDIA

CID Number: 804
County: Rockingham
Labor Market Area: Manchester

DISTANCE TO:

- Manchester, NH: 7 miles
- Boston, MA: 55 miles
- New York, NY: 428 miles
- Montreal, Canada: 400 miles

Elevation: feet

TEMPERATURE (F):

- Annual Average: 46.3
- January Average: 21.8
- July Average: 69.5

Precipitation: Annual Average 15.0 in.

DEMOGRAPHICS

<table>
<thead>
<tr>
<th>Year</th>
<th>Community</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>1995</td>
<td>3,643</td>
<td>254,721</td>
</tr>
<tr>
<td>1990</td>
<td>3,557</td>
<td>245,845</td>
</tr>
<tr>
<td>1980</td>
<td>2,989</td>
<td>190,345</td>
</tr>
<tr>
<td>1970</td>
<td>1,997</td>
<td>138,951</td>
</tr>
</tbody>
</table>

1990 Population by age:

- 5 and under: 296
- 6 to 17: 745
- 18 to 29: 478
- 30 to 59: 1,686
- 60 to 69: 196
- 70 and Over: 156

INCOME (1990)

Per Capita Income: $16,388
### Median Household Income
- **47,826**

### Average Weekly Wage
- **324**

### LABOR FORCE (1990)
- **Total Number of Employers:** 65
- **Total Workers Employed:** 1,886
- **Labor Force Participation Rate:**
  - **Male:** 83.8%
  - **Female:** 70.7%

### Labor Force Education Levels:
- **High School and Higher Graduates:** 85.0%
- **Bachelor's Degree and Higher:** 21.8%

### EMPLOYMENT BY OCCUPATIONAL GROUP (1990)

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive/Administrative/Managerial</td>
<td>263</td>
</tr>
<tr>
<td>Professional Specialty</td>
<td>294</td>
</tr>
<tr>
<td>Technician/Related Support</td>
<td>89</td>
</tr>
<tr>
<td>Sales Workers</td>
<td>165</td>
</tr>
<tr>
<td>Administrative Support/Clerical</td>
<td>404</td>
</tr>
<tr>
<td>Private Household</td>
<td>5</td>
</tr>
<tr>
<td>Protective Service</td>
<td>5</td>
</tr>
<tr>
<td>Services, Other</td>
<td>99</td>
</tr>
<tr>
<td>Farming/Forestry/Fishing</td>
<td>0</td>
</tr>
<tr>
<td>Precision Production/Craft/Repair</td>
<td>335</td>
</tr>
<tr>
<td>Machine Operators/Assemblers</td>
<td>126</td>
</tr>
<tr>
<td>Transportation/Material Moving</td>
<td>57</td>
</tr>
<tr>
<td>Handlers/Helpers/Laborers</td>
<td>44</td>
</tr>
</tbody>
</table>

### COMMUTING PATTERNS (1990)

- **Mean Travel Time To Work (minutes):** 25.82
- **Percent of Residents Working In Community:** 13.0%
- **Percent of Residents Commuting Elsewhere:** 87.0%
- **Percent of Nonresidents Commuting In:** 75.4%
Largest Employers

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Employees</th>
<th>Estab.</th>
</tr>
</thead>
<tbody>
<tr>
<td>High Speed Technologies</td>
<td>Service/calibration electrc motors</td>
<td>30</td>
</tr>
<tr>
<td>Action Equipment</td>
<td>Lt &amp; heavy equipment rental</td>
<td>25</td>
</tr>
<tr>
<td>Severino Construction</td>
<td>Construction</td>
<td>10</td>
</tr>
<tr>
<td>Car World</td>
<td>Used auto parts</td>
<td>10</td>
</tr>
<tr>
<td>Swain Plumbing &amp; Heating</td>
<td>Plumbing/Heating</td>
<td>10</td>
</tr>
</tbody>
</table>

MUNICIPAL SERVICES

Town Hall Hours: M-F 8-3
Type Of Government: Selectmen
Fiscal Year: 95
Budget (Annual): 932,000
Expenditure/Capita: 229.00

Planning Board: Elected
Industrial Plans Reviewed By: Planning Board
Zoning: 1960/95
Master Plan: 1986
Capital Improvement Plan: 1988
Full-Time Police Department: Yes
Full-Time Fire Department: No
Town Fire Insurance Rating: 9/9

TAXES (1995)

Local Property Tax Rate (per thousand): $24.05
Assessment Ratio: 1.21
Full-Value Property Tax (per thousand): $29.10
1994 Valuation:
- Residential: 93.08%
- Commercial: 5.34
- Other: 1.58

HOUSING (1995)
Single-Family Units: 1110
Number of Building Permits: 13
Multi-Family Units: 73
Number of Building Permits: 0
Mobile Homes: 61
Median Gross Rent: 522
Median Housing Costs: 136,600

UTILITIES

Electric Supplier: PSNH/NH Electric Coop
Natural Gas Supplier: None
Water: Private
Supplier: None
Source:
Average Usage (1000 gal/day):
Excess Capacity (1000 gal/day):

Sanitation
Sewer: None
Coverage:

Municipal Treatment Plant
Treatment Plant Type:
Capacity (million gal/day):
Load (percent of capacity):

Telephone Company: NYNEX
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

TRANSPORTATION/ACCESS
Federal Routes:
- 101, 27, 43
State Routes:
- 1-93, Exit 7
Nearest Interstate:
- I-93, Exit 7
Distance:
- 9 miles
Railroad:
- None
Public Transportation:
Nearest Airport:
- Manchester
Runway:
- 7000 feet
Lighted:
- Yes
Navigational Aids:
- Yes
Nearest Commercial Airport:
- Manchester
Distance:
- 11 miles

MEDICAL & HEALTH

Nearest Hospital:
Catholic Medical Ctr./Elliot, Manchester
Distance: 7 miles
Beds: 497
Total Number of Doctors Living in Town: 1

EDUCATIONAL FACILITIES

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If No Schools, District Students Attend: Raymond High School; Manchester Central
Distance: 6 miles, 7 miles

Nearest Comm/Tech College: Manchester Comm/Tech College
Nearest College/University: UNH-Manchester/St. Anselm/Hesser/NH College/Notre Dame

COMMUNITY SERVICES & RECREATION

Protestant Churches: 3
Catholic Churches: 1
Synagogues:
Hotels/Motels:
Bed/Breakfast Establishments:

Total Overnight Rooms:
Shopping Centers/Malls: 1
Cinemas: 
Live Theater: 
Museums: 1
Library: Smyth Public

Municipal Parks: 1
YMCA/YWCA: 
Indoor/Outdoor Swimming: 
Indoor Skating Rinks: 
Tennis Courts: 
Golf Courses: 1
Bowling Centers: 
Nearest Ski Areas: McIntyre

Other Recreation: 

FOR MORE INFORMATION, CONTACT:

Candia Selectman's Office  Phone: (603) 483-8101
Carrolle A. Popovich  Fax: (603) 483-0252
74 High Street  E-Mail: 
Candia, NH 03034  http://www.

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Phone: 603.228.3349, Fax: 228.3209, Email: soiccnh@aol.com

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Derry, NH 03038

Click on the map to select a new map center, or on the border to pan in that direction

[ Questions, comments and suggestions | FAQs | Need Help ]
CID NUMBER: 808
COUNTY: Rockingham
LABOR MARKET AREA: Lawrence, MA-NH

DISTANCE TO:
- Manchester, NH: 13 miles
- Boston, MA: 39 miles
- New York, NY: 223 miles
- Montreal, Canada: 269 miles

ELEVATION: 225 feet
TEMPERATURE (°F):
- Annual Average: 46.3°
- January Average: 21.8°
- July Average: 69.5°

PRECIPITATION:
- Annual Average: 39.8 in.

DEMOGRAPHICS
Population:

1990 Population by age:
- 5 and under: 3,523
- 6 to 17: 5,039
- 18 to 29: 6,597
- 30 to 59: 12,235
- 60 to 69: 1,230
- 70 and Over: 1,179

INCOME
- Per Capita Income: 16,990
- Median Household Income: 48,156
- Average Weekly Wage: 389

LARGEST EMPLOYERS
- Derry Cooperative School System
- HCA Health Services of NH
- Hadco Corp.
- TMC Group
- Electronics Corporation
- Standard Sash & Door Co.
- McCord Winn & Textron, Inc.
- Eastern Rainbow, Inc.

PRODUCT/SERVICE
- Education
- Health care administration
- Printed circuit boards
- Fragrance & seasonal gifts
- Industrial controls
- Door & window units
- Automotive components
- Color separations

EMPLOYEES
- Education: 850
- Health care administration: 850
- Printed circuit boards: 525
- Fragrance & seasonal gifts: 200
- Industrial controls: 100
- Door & window units: 100
- Automotive components: 100
- Color separations: 80

ESTAB.
- 1972
- 1960
- 1971
- 1982
- 1977

MUNICIPAL SERVICES
- Town Hall Hours: 7am-4pm
- Type Of Government: Town Admin/Council
- Fiscal Year: 97
- Budget (Annual): 21,933,393
- Expenditure/Capita: 694.87
- Planning Board: Appointed
- Industrial Plans Reviewed By: Planning Board
- Zoning: 1946/96
- Master Plan: 1994
- Capital Improvement Plan: 1996
- Full-Time Police Department: Yes
- Full-Time Fire Department: Yes
- Town Fire Insurance Rating: 5/9

TAXES
- Local Property Tax Rate (per thousand): $41.41
- Assessment Ratio: 0.99
- Full-Value Property Tax (per thousand): $41.00
- 1996 Valuation: Residential 79.18%, Commercial 19.45%
- Other: 1.37%

HOUSING
- Single-Family Units: 6264
- Number of Building Permits: 11
- Multi-Family Units: 5607
- Number of Building Permits: 0
- Mobile Homes: 573
- Median Gross Rent: 567
- Median Housing Costs: 138,000

(1994)
(1995)
DERRY

UTILITIES

Electric Supplier: PSNH/NH Electric/Granite State
Natural Gas Supplier: None

Water Supplier: Derry Water Works
Source: Gravel Pack Well
Average Usage (1000 gal/day): 75
Excess Capacity (1000 gal/day): 8.70

Sanitation Sewer: Municipal
Coverage: 33%

Municipal Treatment Plant
Treatment Plant Type: Aerated Lagoon
Capacity (million gal/day): 4.20
Load (percent of capacity): 42.90%

Telephone Company: NYNEX
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

EDUCATIONAL FACILITIES

Elementary
Middle/Junior High
High School
Private/Parochial

If No Schools, District Students Attend:

Nearest Technical College: Manchester Comm/Tech College; Nashua Comm/Tech College
Nearest College/University: UNH-Manchester/White Pines/Castle/Hesser/NH College

COMMUNITY SERVICES & RECREATION

Protestant Churches: 4
Catholic Churches: 1
Synagogues: 1
Other: 1

Hotels/Motels: 1
Bed/Breakfast Establishments: Total Overnight Rooms: 2
Shopping Centers/Malls: 2
Cinemas: 1
Live Theater: 1
Museums: 1
Other: 3

Library: Derry Public, Taylor Library
Municipal Parks: 3
YMCA/YWCA: 1
Indoor/Outdoor Swimming: 3
Indoor Skating Rinks: 1
Tennis Courts: 8
Golf Courses: 1
Bowling Centers: 1
Nearest Ski Areas: 1
McIntyre
Other Recreation: Athletic Fields, Public Beach

FOR MORE INFORMATION, CONTACT:

Derry Planning Department
George H. Sioras, Planning Director
48 East Broadway
Derry, NH 03038
Telephone: (603) 432-6148
Fax Number: (603) 432-6130
E-Mail: http://www

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NH Department of Resources & Economic Development
Office of Business & Industrial Development
PO Box 856, Concord, New Hampshire 03302-0856
(603) 271-2591

For additional copies, contact:
SOICC of New Hampshire
(603) 228-3349
UPDATED 12/12/96
1997 New Hampshire Community Profile for...
DERRY

CID Number: 808
County: Rockingham
Labor Market Area: Lawrence, MA-NH

DISTANCE TO:
- Manchester, NH: 13 miles
- Boston, MA: 39 miles
- New York, NY: 223 miles
- Montreal, Canada: 269 miles
- Elevation: 285 feet

TEMPERATURE (F):
- Annual Average: 46.3
- January Average: 21.8
- July Average: 69.5
- Precipitation: Annual Average: 39.8 in.

DEMOGRAPHICS

<table>
<thead>
<tr>
<th>Year</th>
<th>Population</th>
</tr>
</thead>
<tbody>
<tr>
<td>1995</td>
<td>31,564</td>
</tr>
<tr>
<td>1990</td>
<td>29,603</td>
</tr>
<tr>
<td>1980</td>
<td>18,875</td>
</tr>
<tr>
<td>1970</td>
<td>11,712</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Age Group</th>
<th>1990 Population</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 and under</td>
<td>3,523</td>
</tr>
<tr>
<td>6 to 17</td>
<td>5,039</td>
</tr>
<tr>
<td>18 to 29</td>
<td>6,397</td>
</tr>
<tr>
<td>30 to 59</td>
<td>12,235</td>
</tr>
<tr>
<td>60 to 69</td>
<td>1,230</td>
</tr>
<tr>
<td>70 and Over</td>
<td>1,179</td>
</tr>
</tbody>
</table>

INCOME (1990)

Per Capita Income: $6,000
Derry, NH Community Profile for 1997

Median Household Income: 48,156
Average Weekly Wage: 389

LABOR FORCE (1990)

Total Number of Employers: 493
Total Workers Employed: 16,558
Labor Force Participation Rate:
Male: 87.9%
Female: 73.1%

Labor Force Education Levels:
High School and Higher Graduates: 86.3%
Bachelor's Degree and Higher: 25.0%

EMPLOYMENT BY OCCUPATIONAL GROUP (1990)

Executive/Administrative/Managerial: 2,333
Professional Specialty: 2,659
Technician/Related Support: 906
Sales Workers: 2,165
Administrative Support/Clerical: 2,778
Private Household: 6
Protective Service: 174
Services, Other: 1,332
Farming/Forestry/Fishing: 109
Precision Production/Craft/Repair: 2,100
Machine Operators/Assemblers: 965
Transportation/Material Moving: 635
Handlers/Helpers/Laborers: 396

COMMUTING PATTERNS (1990)

Mean Travel Time To Work (minutes): 29.62
Percent of Residents Working In Community: 20.2%
Percent of Residents Commuting Elsewhere: 79.8%
Percent of Nonresidents Commuting In: 51.3%

Largest Employers

Derry Cooperative School System: Education
HCA Health Services of NH: Health care administration

Employees Estab.
850
850
MUNICIPAL SERVICES

Town Hall Hours: 7am-4pm
Type Of Government: Town Admin./Council
Fiscal Year: 97
Budget (Annual): 21,933,393
Expenditure/Capita: 694.87

Planning Board: Appointed
Industrial Plans Reviewed By: Planning Board
Zoning: 1946/96
Master Plan: 1994
Capital Improvement Plan: 1996
Full-Time Police Department: Yes
Full-Time Fire Department: Yes
Town Fire Insurance Rating: 5/9

TAXES (1994)

Local Property Tax Rate (per thousand): $41.41
Assessment Ratio: 0.99
Full-Value Property Tax (per thousand): $41.00
1994 Valuation:

Residential: 79.18%
Commercial: 19.45
Other: 1.37

HOUSING (1995)

Single-Family Units: 6264
Number of Building Permits: 111
Multi-Family Units: 5807
**Number of Building Permits:** 0
**Mobile Homes:** 573
**Median Gross Rent:** 567
**Median Housing Costs:** 138,000

**UTILITIES**

Electric Supplier: PSNH/NH Elec./Granite State
Natural Gas Supplier: None
Water:

**Supplier:** Derry Water Works
**Source:** Gravel Pack Well
Average Usage (1000 gal/day): 75
Excess Capacity (1000 gal/day): 8.70

Sanitation

**Sewer:** Municipal
**Coverage:** 33

**Municipal Treatment Plant**
Treatment Plant Type: Aerated Lagoon
Capacity (million gal/day): 4.20
Load (percent of capacity): 42.90%

Telephone Company: NYNEX
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

**TRANSPORTATION/ACCESS**

**Federal Routes:**
**State Routes:** 102, 28
**Nearest Interstate:** I-93, Exit 4
**Distance:** Local Access
**Railroad:** None
**Public Transportation:**
**Nearest Airport:** Manchester
Runway: 7000 feet
Lighted: Yes
Navigational Aids: Yes
Nearest Commercial Airport: Manchester
Distance: 13 miles

MEDICAL & HEALTH

Nearest Hospital:

Parkland Medical Center
Distance: Local Beds: 86
Total Number of Doctors Living in Town: 47

EDUCATIONAL FACILITIES

<table>
<thead>
<tr>
<th>Schools</th>
<th>Grades</th>
<th>Enrollment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>4</td>
<td>R-5</td>
</tr>
<tr>
<td>Middle/Junior High</td>
<td>1</td>
<td>6-8</td>
</tr>
<tr>
<td>High School</td>
<td>1</td>
<td>9-12</td>
</tr>
<tr>
<td>Private/Parochial</td>
<td>2</td>
<td>K-12</td>
</tr>
</tbody>
</table>

If No Schools, District Students Attend:

Vocational Education
Yes

Distance:

Nearest Comm/Tech College: Manchester Comm/Tech College; Nashua Comm/Tech College
Nearest College/University: UNH-Manchester/White Pines/Castle/Hesser/NH College

COMMUNITY SERVICES & RECREATION

Protestant Churches: 4
Catholic Churches: 1
Synagogues: 1
Hotels/Motels: 1
Bed/Breakfast Establishments:

Total Overnight Rooms:

Shopping Centers/Malls: 2
Cinemas: 1
Live Theater: 1
Museums: 1
Library: Derry Public, Taylor Library
Municipal Parks: 3
YMCA/YWCA: 1
Indoor/Outdoor Swimming: 3
Indoor Skating Rinks: 8
Tennis Courts: 1
Golf Courses: 1
Bowling Centers: 3
Nearest Ski Areas: McIntyre
Other Recreation: Athletic Fields, Public Beach

FOR MORE INFORMATION, CONTACT:
Derry Planning Department Phone: (603) 432-6148
George H. Sioras, Planning Director Fax: (603) 432-6130
Derry, NH 03038

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SOICC of NH, 64 Old Suncook Road, Concord, NH 03301-7317
Phone: 603.228.3349, Fax: 228.3209, Email: soiccnh@aol.com

Return to Alphabetical Listing of Community Profiles

Go To Top
Goffstown, NH 03045

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[ Questions, comments and suggestions, | FAQs | Need Help? ]

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CID NUMBER: 608  
COUNTY: Hillsborough  
LABOR MARKET AREA: Manchester

DISTANCE TO:  
Manchester, NH 10 miles  
Boston, MA 62 miles  
New York, NY 243 miles  
Montreal, Canada 260 miles

ELEVATION: 306 feet  
TEMPERATURE (°F):  
Annual Average 46.3°  
January Average 21.8°  
July Average 69.5°

PRECIPITATION:  
Annual Average 39.8 in.

LABOR FORCE  
Total Number of Employers: 217  
Total Workers Employed: 7,675  
Labor Force Participation Rate:  
Male: 76.9%  
Female: 63.7%

Labor Force Education Levels:  
High School and Higher Graduates 81.7%  
Bachelor's Degree and Higher 20.3%

EMPLOYMENT BY OCCUPATIONAL GROUP  
Executive/Administrative/Managerial: 986  
Professional Specialty: 1,162  
Technician/Related Support: 392  
Sales Workers: 948  
Administrative Support/Clerical: 1,480  
Private Household: 0  
Protective Service: 127  
Services, Other: 768  
Farming/Forestry/Fishing: 79  
Precision Production/Craft/Repair: 873  
Machine Operators/Assemblers: 425  
Transportation/Material Moving: 194  
Handlers/Helpers/Laborers: 241

COMMUTING PATTERNS  
Mean Travel Time To Work (minutes): 22.59  
Percent of Residents Working In Community: 19.6%  
Percent of Residents Commuting Elsewhere: 80.4%  
Percent of Nonresidents Commuting In: 57.3%

LARGEST EMPLOYERS  
Saint Anselm's College  
Education  475  1889  
Town of Goffstown  
Municipal Services  400  1761  
Shaw's Supermarket  
Groceries  200  1974  
Shop-n-Save  
Groceries  200  1993  
Cote Electric  
Electrical  84  1977  
Northeast Sheet Metal  
Ductwork for HVAC systems  60  1976  
Northeast Sheet Metal Inc  
Sheet metal fabrication  40  1976  
Benchmark, Inc  
Hermetic sealing systems for microelectronics  40  1990  
Happy House Amusement  
Arcade Machines  35  1986  
Jutras Signs  
Signs  30  1972

MUNICIPAL SERVICES  
Town Hall Hours: MTF 8:30-4:30; W 8:30-12Th 8:30-6  
Type Of Government: Selectmen  
Fiscal Year: 96  
Budget (Annual): 5,148,004  
Expenditure/Capita: 294.18

Planning Board: Elected  
Industrial Plans Reviewed By: Planning Board  
Zoning: 1961/96  
Master Plan: 1987  
Capital Improvement Plan: 1995  
Full-Time Police Department: Yes  
Full-Time Fire Department: Yes  
Town Fire Insurance Rating: 5/9

TAXES  
Local Property Tax Rate (per thousand): $26.60  
Assessment Ratio: 1.35

Full-Value Property Tax (per thousand):  
1996 Valuation:  
Residential: $35.91  88.75%  
Commercial: 7.65%  
Other: 3.65%

HOUSING  
Single-Family Units: 3634  
Number of Building Permits: 61  
Multi-Family Units: 1402  
Number of Building Permits: 5  
Mobile Homes: 480  
Median Gross Rent: 121,900  
Median Housing Costs: 121,900
Utilities

Electric Supplier: PSNH
Natural Gas Supplier: Energy North (Pinardville)
Water Supplier: Goffstown Village Precinct
Source: Ground Pack Well
Average Usage (1000 gal/day):
Excess Capacity (1000 gal/day):

Sanitation

Sewer: Goffstown Sewer Comm.

Municipal Treatment Plant

Treatment Plant Type: Pump Station
Capacity (million gal/day):
Load (percent of capacity):

Telephone Company: NYNEX/Dunbarton Tel.
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

Educational Facilities

Elementary
Middle/Junior High
High School
Private/Parochial

If No Schools, District Students Attend:
Nearest Technical College: Manchester Comm/Tech College
Nearest College/University: St. Anselm/Hesser/UNH-Manchester/NH College/Notre Dame

Community Services & Recreation

Protestant Churches: 4
Catholic Churches: 1
Synagogues: Other:

Hotels/Motels:
Bed/Breakfast Establishments:

Total Overnight Rooms:
Shopping Centers/Malls: 4
Cinemas: Live Theater: Museums: Other:

For more information, contact:

Goffstown Economic Development Council
Andre Garrant, Planning & Econ Devel Coord
Town Office, 16 Main St
Goffstown, NH 03045
Telephone: (603) 497-8990
Fax Number: (603) 497-8995
E-Mail: AGPHunt
http://www.

Transportation/Access

Road Access: Federal Routes:
State Routes: 114, 13
Nearest Interstate: 1-293, Exit 4
Distance: 11 miles
Railroad: None
Public Transportation: None
Nearest Airport:
Runway: Manchester
Length: 7000 feet
Navigational Aids: Yes
Nearest Commercial Airport: Manchester
Distance: 10 miles

Medical & Health

Nearest Hospital:
Catholic Medical Ctr/Elliott, Manchester
Distance: 10 miles
Beds: 497
Total Number of Doctors Living in Town: 4

Community Development

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1997 New Hampshire Community Profile for...

GOFFSTOWN

CID Number: 608
County: Hillsborough
Labor Market Area: Manchester

DISTANCE TO:

Manchester, NH 10 miles
Boston, MA 62 miles
New York, NY 243 miles
Montreal, Canada 260 miles

Elevation: 306 feet

TEMPERATURE (F):

Annual Average 46.3
January Average 21.8
July Average 69.5

Precipitation: Annual Average 39.8 in.

DEMOGRAPHICS

<table>
<thead>
<tr>
<th>Year</th>
<th>Community</th>
<th>County</th>
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</thead>
<tbody>
<tr>
<td>1995</td>
<td>15,177</td>
<td>349,804</td>
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<tr>
<td>1990</td>
<td>14,621</td>
<td>336,073</td>
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<tr>
<td>1980</td>
<td>13,315</td>
<td>276,608</td>
</tr>
<tr>
<td>1970</td>
<td>9,284</td>
<td>223,941</td>
</tr>
</tbody>
</table>

1990 Population by age:

- 5 and under 1,186
- 6 to 17 2,157
- 18 to 29 3,526
- 30 to 59 5,506
- 60 to 69 1,042
- 70 and Over 1,204

INCOME (1990)
Per Capita Income: 15,039
Median Household Income: 46,275
Average Weekly Wage: 346

LABOR FORCE (1990)

Total Number of Employers: 217
Total Workers Employed: 7,675
Labor Force Participation Rate:
Male: 76.9%
Female: 63.7%

Labor Force Education Levels:
High School and Higher Graduates 81.7%
Bachelor's Degree and Higher 20.3%

EMPLOYMENT BY OCCUPATIONAL GROUP (1990)

Executive/Administrative/Managerial: 986
Professional Specialty: 1,162
Technician/Related Support: 392
Sales Workers: 948
Administrative Support/Clerical: 1,480
Private Household: 0
Protective Service: 127
Services, Other: 768
Farming/Forestry/Fishing: 79
Precision Production/Craft/Repair: 873
Machine Operators/Assemblers: 425
Transportation/Material Moving: 194
Handlers/Helpers/Laborers: 241

COMMUTING PATTERNS (1990)

Mean Travel Time To Work (minutes): 22.59
Percent of Residents Working In Community: 19.6%
Percent of Residents Commuting Elsewhere: 80.4%
Percent of Nonresidents Commuting In: 57.3%
<table>
<thead>
<tr>
<th>Largest Employers</th>
<th>Product/Service</th>
<th>Employees</th>
<th>Estab.</th>
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</thead>
<tbody>
<tr>
<td>Saint Anselms College</td>
<td>Education</td>
<td>475</td>
<td>1889</td>
</tr>
<tr>
<td>Town of Goffstown</td>
<td>Municipal Services</td>
<td>400</td>
<td>1761</td>
</tr>
<tr>
<td>Shaw's Supermarket</td>
<td>Groceries</td>
<td>200</td>
<td>1974</td>
</tr>
<tr>
<td>Shop-n-Save</td>
<td>Groceries</td>
<td>200</td>
<td>1993</td>
</tr>
<tr>
<td>Cote Electric</td>
<td>Electrical</td>
<td>84</td>
<td>1977</td>
</tr>
<tr>
<td>Northeast Sheet Metal</td>
<td>Ductwork for HVAC systems</td>
<td>60</td>
<td>1976</td>
</tr>
<tr>
<td>Northeast Sheet Metal Inc</td>
<td>Sheet metal fabrication</td>
<td>40</td>
<td>1976</td>
</tr>
<tr>
<td>Benchmark, Inc</td>
<td>Hermetic sealing systems for microelectronics</td>
<td>40</td>
<td>1990</td>
</tr>
<tr>
<td>Happy House Amusement</td>
<td>Arcade Machines</td>
<td>35</td>
<td>1986</td>
</tr>
<tr>
<td>Jutras Signs</td>
<td>Signs</td>
<td>30</td>
<td>1972</td>
</tr>
</tbody>
</table>

**MUNICIPAL SERVICES**

| Town Hall Hours:            | MTF 8:30-4:30; W 8:30-12; Th 8:30-6    |
| Type Of Government:         | Selectmen                              |
| Fiscal Year:                | 96                                      |
| Budget (Annual):            | 5,148,004                               |
| Expenditure/Capita:         | 294.18                                  |

| Planning Board:             | Elected                                |
| Industrial Plans Reviewed By: | Planning Board                        |
| Zoning:                     | 1961/96                                 |
| Master Plan:                | 1987                                    |
| Capital Improvement Plan:   | 1995                                    |
| Full-Time Police Department:| Yes                                     |
| Full-Time Fire Department:  | Yes                                     |
| Town Fire Insurance Rating: | 5/9                                     |

**TAXES** (1995)

| Local Property Tax Rate (per thousand): | $26.60 |
| Assessment Ratio:                      | 1.35   |
| Full-Value Property Tax (per thousand):| $35.91 |

1994 Valuation:

- **Residential**: 85.75%
- **Commercial**: 10.60%
- **Other**: 3.65%
HOUSING (1995)

Single-Family Units: 3634
Number of Building Permits: 61
Multi-Family Units: 1402
Number of Building Permits: 5
Mobile Homes: 300
Median Gross Rent: 480
Median Housing Costs: 121,900

UTILITIES

Electric Supplier: PSNH
Natural Gas Supplier: Energy North (Pinardville)
Water:
Supplier: Goffstown Village Precinct
Source: Ground Pack Well
Average Usage (1000 gal/day):
Excess Capacity (1000 gal/day):

Sanitation
Sewer: Goffstown Sewer Commiss.
Coverage:

Municipal Treatment Plant
Treatment Plant Type: Pump Station
Capacity (million gal/day):
Load (percent of capacity):

Telephone Company: NYNEX/Dunbarton Tel.
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

TRANSPORTATION/ACCESS
Federal Routes:
State Routes: 114, 13
Nearest Interstate: I-293, Exit 4
Distance: 11 miles
Railroad: None
Public Transportation: Manchester
Nearest Airport: 7000 feet
Runway: Yes
Lighted: Yes
Navigational Aids: Manchester
Nearest Commercial Airport: 10 miles

MEDICAL & HEALTH

Nearest Hospital:
Catholic Medical Ctr./Elliot, Manchester
Distance: 10 miles Beds: 497
Total Number of Doctors Living in Town: 4

EDUCATIONAL FACILITIES

<table>
<thead>
<tr>
<th>Schools</th>
<th>Grades</th>
<th>Enrollment</th>
<th>Vocational Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>2</td>
<td>P-3</td>
<td>609</td>
</tr>
<tr>
<td>Middle/Junior High</td>
<td>1</td>
<td>4-8</td>
<td>1108</td>
</tr>
<tr>
<td>High School</td>
<td>1</td>
<td>9-12</td>
<td>926</td>
</tr>
<tr>
<td>Private/Parochial</td>
<td>2</td>
<td>K-8</td>
<td>275</td>
</tr>
</tbody>
</table>

If No Schools, District Students Attend: Distance:

Nearest Comm/Tech College: Manchester Comm/Tech College
Nearest College/University: St. Anselm/Hesser/UNH-Manchester/NH College/Notre Dame

COMMUNITY SERVICES & RECREATION

Protestant Churches: 4
Catholic Churches: 1
Synagogues:
Hotels/Motels:
Bed/Breakfast Establishments:
Total Overnight Rooms:
Shopping Centers/Malls:
Cinemas:
Live Theater:
Museums:
Library: Goffstown Public
Municipal Parks: 2
YMCA/YWCA: 1
Indoor/Outdoor Swimming: 2
Indoor Skating Rinks:
Tennis Courts: 2
Golf Courses: 1
Bowling Centers: 1
Nearest Ski Areas: McIntyre
Other Recreation: Mountain climbing trails

FOR MORE INFORMATION, CONTACT:
Goffstown Economic Development Council
Andre Garron, Planning & Econ Devel Coord
Town Office, 16 Main St
Goffstown, NH 03045
Phone: (603) 497-8990
Fax: (603) 497-8993
E-Mail: AGPlAnit
http://www.

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Phone: 603.228.3349, Fax: 228.3209, Email: soiccnh@aol.com

Return to Alphabetical Listing of Community Profiles

Go To Top
Click on the map to select a new map center, or on the border to pan in that direction.
Hooksett

CID NUMBER: 715
COUNTY: Merrimack
LABOR MARKET AREA: Manchester

DISTANCE TO:
Manchester, NH 9 miles
Boston, MA 61 miles
New York, NY 242 miles
Montreal, Canada 252 miles

ELEVATION: 194 feet
TEMPERATURE (°F):
Annual Average 46.3°
January Average 21.8°
July Average 63.5°

PRECIPITATION: Annual Average 39.8 in.

LABOR FORCE
Total Number of Employers: (1990) 259
Total Workers Employed: 4,850
Labor Force Participation Rate:
Male: 84.5%
Female: 69.2%

LABOR FORCE EDUCATION LEVELS:
High School and Higher Graduates: 82.0%
Bachelor's Degree and Higher: 22.1%

EMPLOYMENT BY OCCUPATIONAL GROUP
Executive/Administrative/Managerial: (1990) 583
Professional Specialty: 667
Technician/Related Support: 171
Sales Workers: 804
Administrative Support/Clerical: 965
Private Household: 12
Protective Service: 61
Services, Other: 395
Farming/Forestry/Fishing: 12
Precision Production/Craft/Repair: 616
Machine Operators/Assemblers: 208
Transportation/Material Moving: 284
Handlers/Helpers/Laborers: 182

COMMUTING PATTERNS
Mean Travel Time To Work (minutes): (1990) 20.70
Percent of Residents Working In Community: 20.0%
Percent of Residents Commuting Elsewhere: 80.0%
Percent of Nonresidents Commuting In: 83.3%

LARGEST EMPLOYERS

General Electric Co. Jet engine parts 650 1966
SCI Computer Chips 265 1990
Wal-Mart Super Dept Store Retail 160 1991
Healthsource Insurance 127 1994
Poultry Products Co, Inc Poultry parts 127 1978
Cummings Printing Printing 120 1993
K-Mart Department Store Retail 110 1974
Northeast Career Schools College 46 1993
Manchester Sand & Gravel Sand, Gravel 40 1940

MUNICIPAL SERVICES
Town Hall Hours: M-F 8:00-4:30; Tax Coll. W 8-6:30
Type Of Government: Manager & Council
Fiscal Year: 96/97
Budget (Annual): 10,602,192
Expenditure/Capita: 1,104.40
Planning Board: Appointed
Industrial Plans Reviewed By: Code Enforcement
Zoning: 1957/96
Master Plan: 1989
Capital Improvement Plan: Yes
Full-Time Police Department: Yes
Full-Time Fire Department: Yes
Town Fire Insurance Rating: 6/9

TAXES
Local Property Tax Rate (per thousand): (1996) $22.48
Assessment Ratio: 1.24
Full-Value Property Tax (per thousand): $22.48
1996 Valuation:
Residential: 68.60%
Commercial: 32.14%
Other: 2.28%

HOUSING
Single-Family Units: (1995) 2136
Number of Building Permits:
55
Multi-Family Units:
1106
Number of Building Permits:
0
Mobile Homes: 540
Median Gross Rent: 340
Median Housing Costs: 128,400
Hooksett

Utilities
- Electric Supplier: PSNH
- Natural Gas Supplier: Concord Natural Gas
- Water Supplier: Central Hookset Precinct
  - Source: Manchester Water
  - Average Usage (1000 gal/day): 269
  - Excess Capacity (1000 gal/day): 700

Sanitation
- Sewer: Municipal
- Coverage: 36

Municipal Treatment Plant
- Treatment Plant Type: Extended Air
- Capacity (million gal/day): 2.20
- Load (percent of capacity): 22.78%

Telephone Company: Nynex
- Telephone Switching: Digital
- Cellular Phone Access: Yes
- Cable Television: Yes

EDUCATIONAL FACILITIES
- Schools: Elementary 2, Middle/Junior High 1, High School - Private/Parochial
- If No Schools, District Students Attend: Manchester Central; Manchester West
- Nearest Technical College: NH Technical Institute; Manchester Comm/Tech College
- Nearest College/University: NH College/UNH-Manchester/Hesser/St. Anselm/Notre Dame

COMMUNITY SERVICES & RECREATION
- Protestant Churches: 4
- Catholic Churches: 1
- Synagogues: Other:
- Hotels/Motels: 6
- Bed/Breakfast Establishments: Total Overnight Rooms: 6
- Shopping Centers/Malls: 1
- Cinemas: 1
- Live Theater:
- Museums:
- Other:
- Library: Hooksett Public
- Municipal Parks: 4
- YMCA/YWCA:
- Indoor/Outdoor Swimming: 1
- Indoor Skating Rinks:
- Tennis Courts: 2
- Golf Courses:
- Bowling Centers:
- Nearest Ski Areas:
- McIntyre
- Other Recreation:
- Antiques/Boating/Heritage Trl.

FOR MORE INFORMATION, CONTACT:
Administration Dept
Elizabeth D. Dinwoodie
Hooksett Municipal Bldg., 16 Main St.
Hooksett, NH 03106-1397
Telephone: (603) 485-8471
Fax Number: (603) 485-4423

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Office of Business & Industrial Development
PO Box 856, Concord, New Hampshire 03302-0856
(603) 271-2591
For additional copies, contact:
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(603) 228-3349
Updated 12/16/96
1997 New Hampshire Community Profile for...
HOOKSETT

CID Number: 715
County: Merrimack
Labor Market Area: Manchester

DISTANCE TO:

Manchester, NH 9 miles
Boston, MA 61 miles
New York, NY 242 miles
Montreal, Canada 252 miles
Elevation: 194 feet

TEMPERATURE (F):

Annual Average 46.3
January Average 21.8
July Average 69.5
Precipitation: Annual Average 39.8 in.

DEMOGRAPHICS

Community 9,198 8,767 7,303 5,564
County 124,165 120,005 98,302 80,925

1990 Population by age:

5 and under 776
6 to 17 1,405
18 to 29 1,537
30 to 59 3,841
60 to 69 683
70 and Over 525

INCOME (1990)

Per Capita Income: 10,973
Median Household Income: 46,426
Average Weekly Wage: 461

LABOR FORCE (1990)

- Total Number of Employers: 294
- Total Workers Employed: 4,850
- Labor Force Participation Rate:
  - Male: 84.5%
  - Female: 69.2%

Labor Force Education Levels:
- High School and Higher Graduates: 82.0%
- Bachelor's Degree and Higher: 22.1%

EMPLOYMENT BY OCCUPATIONAL GROUP (1990)

- Executive/Administrative/Managerial: 583
- Professional Specialty: 657
- Technician/Related Support: 171
- Sales Workers: 804
- Administrative Support/Clerical: 965
- Private Household: 12
- Protective Service: 61
- Services, Other: 395
- Farming/Forestry/Fishing: 12
- Precision Production/Craft/Repair: 616
- Machine Operators/Assemblers: 208
- Transportation/Material Moving: 184
- Handlers/Helpers/Laborers: 182

COMMUTING PATTERNS (1990)

- Mean Travel Time To Work (minutes): 20.70
- Percent of Residents Working In Community: 20.0%
- Percent of Residents Commuting Elsewhere: 80.0%
- Percent of Nonresidents Commuting In: 83.9%

Largest Employers

- General Electric Co.: Jet engine parts
  - Employees: 650
  - Estab.: 1966
- SCI: Commuter Chins
  - Employees: 265
  - Estab.: 1990
Hooksett, NH Community Profile for 1997

- Wal-Mart Super Dept Store
- Healthsource
- Poultry Products Co, Inc
- Cummings Printing
- K-Mart Department Store
- Northeast Career Schools
- Manchester Sand & Gravel

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Industry</th>
<th>1991</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wal-Mart Super Dept Store</td>
<td>Retail</td>
<td>160</td>
<td>1991</td>
</tr>
<tr>
<td>Healthsource</td>
<td>Insurance</td>
<td>127</td>
<td>1994</td>
</tr>
<tr>
<td>Poultry Products Co, Inc</td>
<td>Poultry parts</td>
<td>127</td>
<td>1978</td>
</tr>
<tr>
<td>Cummings Printing</td>
<td>Printing</td>
<td>120</td>
<td>1993</td>
</tr>
<tr>
<td>K-Mart Department Store</td>
<td>Retail</td>
<td>110</td>
<td>1978</td>
</tr>
<tr>
<td>Northeast Career Schools</td>
<td>College</td>
<td>46</td>
<td>1994</td>
</tr>
<tr>
<td>Manchester Sand &amp; Gravel</td>
<td>Sand, Gravel</td>
<td>40</td>
<td>1940</td>
</tr>
</tbody>
</table>

MUNICIPAL SERVICES

- Town Hall Hours: M-F 8:00-4:30; Tax Coll. W 8-6:30
- Type Of Government: Manager & Council
- Fiscal Year: 96/97
- Budget (Annual): 10,602,192
- Expenditure/Capita: 1,104.40

- Planning Board: Appointed
- Industrial Plans Reviewed By: Code Enforcement
- Zoning: 1957/96
- Master Plan: 1989
- Capital Improvement Plan: Yes
- Full-Time Police Department: Yes
- Full-Time Fire Department: Yes

TAXES (1996)

- Local Property Tax Rate (per thousand): $22.48
- Assessment Ratio: 1.24
- Full-Value Property Tax (per thousand): $22.48

1994 Valuation:
- Residential: 65.60%
- Commercial: 32.14
- Other: 2.26

HOUSING (1995)

- Single-Family Units: 2186
- Multi-Family Units: 1106
- Number of Building Permits: 55

11/09/97 08:22:57
Number of Building Permits: 0
Mobile Homes: 340
Median Gross Rent: 546
Median Housing Costs: 128,400

UTILITIES

Electric Supplier: PSNH
Natural Gas Supplier: Concord Natural Gas
Water Supplier: Central Hookset Precinct
Source: Manchester Water
Average Usage (1000 gal/day): 269
Excess Capacity (1000 gal/day): 700

Sanitation
Sewer: Municipal
Coverage: 36

Municipal Treatment Plant
Treatment Plant Type: Extended Air
Capacity (million gal/day): 2.20
Load (percent of capacity): 22.78%

Telephone Company: NYNEX
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

TRANSPORTATION/ACCESS

Federal Routes: 3
State Routes: 28, 3A
Nearest Interstate: I-93, Exit 11
Distance: Local Access
Railroad: Boston & Maine
Public Transportation: Manchester
Nearest Airport: Runway: 7000 feet
Lighted: Yes
Navigational Aids: Yes
MEDICAL & HEALTH

Nearest Hospital:

Elliot, Manchester
Distance: 9 miles  Beds: 205
Total Number of Doctors Living in Town: 9

EDUCATIONAL FACILITIES

<table>
<thead>
<tr>
<th>Schools</th>
<th>Grades</th>
<th>Enrollment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>2</td>
<td>K-5</td>
</tr>
<tr>
<td>Middle/Junior High</td>
<td>1</td>
<td>6-8</td>
</tr>
</tbody>
</table>

High School
Private/Parochial
If No Schools, District Students Attend: Manchester Central; Manchester West  Distance: 9 miles

Nearest Comm/Tech College: NH Technical Institute; Manchester Comm/Tech College
Nearest College/University: NH College/UNH-Manchester/Hesser/St. Anselm/Notre Dame

COMMUNITY SERVICES & RECREATION

Protestant Churches: 4
Catholic Churches: 1
Synagogues:
Hotels/Motels: 6
Bed/Breakfast Establishments:

Total Overnight Rooms:

Shopping Centers/Malls: 6
Cinemas: 1
Live Theater:
Museums:
Library: Hookset Public
Hooksett, NH Community Profile for 1997

Municipal Parks: 4
YMCA/YWCA:
Indoor/Outdoor Swimming: 1
Indoor Skating Rinks: 2
Tennis Courts:
Golf Courses:
Bowling Centers:
Nearest Ski Areas: McIntyre
Other Recreation:
Antiques/Boating/Heritage Trl.

FOR MORE INFORMATION, CONTACT:

Administration Dept
Elizabeth D. Dinwoodie
Hookset Municipal Bldg., 16 Main St.
Hooksett, NH 03106-1397

Phone: (603) 485-8471
Fax: (603) 485-4423
E-Mail: Hooksett,Municipal,Bldg.,16,Main,St.,Hooksett,NH,03106-1397 http://www.

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Phone: 603.228.3349, Fax: 228.3209, Email: soiccnh@aol.com

Return to Alphabetical Listing of Community Profiles
Go To Top
CID NUMBER: 820  
COUNTY: Rockingham  
LABOR MARKET AREA: Manchester  

DISTANCE TO:  
Manchester, NH  12 miles  
Boston, MA  43 miles  
New York, NY  223 miles  
Montreal, Canada  272 miles  

ELEVATION: 127 feet  
TEMPERATURE (°F):  
Annual Average 46.3°  
January Average 21.8°  
July Average 69.5°  

PRECIPITATION: Annual Average 38.8 in.  

DEMOGRAPHICS  
Population  
20,810 19,781 13,593 5,346  
County 254,721 245,845 190,345 138,951  

1990 Population by age:  
5 and under 2,137  
6 to 17 4,207  
18 to 29 3,051  
30 to 59 9,145  
60 to 69 753  
70 and Over 488  

INCOME  
Per Capita Income: 16,888  
Median Household Income: 55,594  
Average Weekly Wage: 449  

LARGEST EMPLOYERS  
Product/Service  Employees  ESTAB.  
Education 450  
Manufacturer 320  
Parcel Delivery 288 1993  
Groceries 200 1993  
Department Store 150  
Manufacturer 128  
Yogurt Processor 120  
Parcel Delivery 100 1992  
Road Construction 100  
Soft Drink Bottler 100  

MUNICIPAL SERVICES  
Town Hall Hours: M-F 8:30-5  
Type Of Government: Town Council  
Fiscal Year: 96  
Budget (Annual): 14,108,751  
Expenditure/Capita: 665.33  
Planning Board: Appointed  
Industrial Plans Reviewed By: Planning Board  
Zoning: 1962/96  
Master Plan: 1988  
Capital Improvement Plan: 1996  
Full-Time Police Department: Yes  
Full-Time Fire Department: Yes  
Town Fire Insurance Rating: 5/9  

TAXES  
Local Property Tax Rate (per thousand): $37.75  
Assessment Ratio: 0.97  
Full-Value Property Tax (per thousand): $36.62  
1996 Valuation: 73.59%  
Residential: 22.36%  
Commercial: 4.00%  

HOUSING  
Single-Family Units: 4896  
Number of Building Permits: 1810  
Multi-Family Units: 28  
Number of Building Permits: 590  
Mobile Homes: 639  
Median Gross Rent: 52,900  
Median Housing Costs: 152,900
LON DONDE RRY

UTILITIES

Electric Supplier: PSNH/NH Electric Coop
Natural Gas Supplier: EnergyNorth

Water
Source: Consumers Water
Average Usage (1000 gal/day): 2,200
Excess Capacity (1000 gal/day): 870

Sanitation
Sewer Coverage: Yes 20

Municipal Treatment Plant
Treatment Plant Type: Manchester/Derry
Capacity (million gal/day): Manchester

Telephone Company: Nynex
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

EDUCATIONAL FACILITIES

Schools
Grades Enrollment Vocational Education
Elementary 3 R-6 2562
Middle/Junior High 1 7-8 822
High School 1 9-12 1423 Yes
Private/Parochial 1 K-11 210
If No Schools, District Students Attend:

Nearest Technical College: Nashua Comm/Tech College
Nearest College/University: Castle/White Pines/Heeser/NH College/UNH-Manchester

COMMUNITY SERVICES & RECREATION

Protestant Churches: 2
Catholic Churches: 2
Synagogues: Other:
Hotels/Motels: 1
Bed/Breakfast Establishments: Total Overnight Rooms: 69
Shopping Centers/Malls: 23
Cinemas: 1
Live Theater: 1
Museums: 1
Other:

Library: Leach
Municipal Parks:
YMCA/YWCA:
Indoor/Outdoor Swimming:
Indoor Skating Rinks:
Tennis Courts:
Golf Courses:
Bowling Centers:
Nearest Ski Areas:
McIntyre
Other Recreation:

FOR MORE INFORMATION, CONTACT:

Londonderry Economic Development Dept.
Peter C. Lowitt, Director
50 Nashua Road
Londonderry, NH 03053

Telephone: (603) 432-1100 x134
Fax Number: (603) 432-1123

TRANSPORTATION/ACCESS

Road Access: Federal Routes: 102, 128
Nearest Interstate: I-93, Exit 4/5
State Routes: None

Local Access: Manchester/Londonderry
Runway: 7000 feet
Lighted: Yes
Navigational Aids: Yes
Nearest Airport: Manchester

Nearest Commercial Airport:
Distance: Local

MEDICAL & HEALTH

Nearest Hospital:
So. NH Regional, Nashua/Parkland, Derry
Distance: 8 miles Beds: 465
Total Number of Doctors Living in Town: 15

COMMUNITY SERVICES & RECREATION

Protestant Churches: 2
Catholic Churches: 2
Synagogues: Other:
Hotels/Motels: 1
Bed/Breakfast Establishments: Total Overnight Rooms: 69
Shopping Centers/Malls: 23
Cinemas: 1
Live Theater: 1
Museums: 1
Other:

Library: Leach
Municipal Parks:
YMCA/YWCA:
Indoor/Outdoor Swimming:
Indoor Skating Rinks:
Tennis Courts:
Golf Courses:
Bowling Centers:
Nearest Ski Areas:
McIntyre
Other Recreation:

FOR MORE INFORMATION, CONTACT:

Londonderry Economic Development Dept.
Peter C. Lowitt, Director
50 Nashua Road
Londonderry, NH 03053

Telephone: (603) 432-1100 x134
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(603) 271-2591

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UPDATED 2/4/97
1997 New Hampshire Community Profile for...

LONDONDERRY

CID Number: 820
County: Rockingham
Labor Market Area: Manchester

DISTANCE TO:

Manchester, NH 12 miles
Boston, MA 43 miles
New York, NY 223 miles
Montreal, Canada 272 miles
Elevation: 127 feet

TEMPERATURE (F):

Annual Average 46.3
January Average 21.8
July Average 69.5
Precipitation: Annual Average 38.8 in.

DEMOGRAPHICS

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Community</td>
<td>20,810</td>
<td>19,781</td>
<td>13,598</td>
<td>5,346</td>
</tr>
<tr>
<td>County</td>
<td>254,721</td>
<td>245,845</td>
<td>190,345</td>
<td>138,951</td>
</tr>
</tbody>
</table>

1990 Population by age:

- 5 and under: 2,137
- 6 to 17: 4,207
- 18 to 29: 3,051
- 30 to 59: 9,145
- 60 to 69: 753
- 70 and Over: 488

INCOME (1990)

Per Capita Income: 10,000
Median Household Income: 55,594
Average Weekly Wage: 449

LABOR FORCE (1990)
Total Number of Employers: 528
Total Workers Employed: 10,799
Labor Force Participation Rate:
Male: 90.0%
Female: 72.1%

Labor Force Education Levels:
High School and Higher Graduates: 91.2%
Bachelor's Degree and Higher: 33.4%

EMPLOYMENT BY OCCUPATIONAL GROUP (1990)
Executive/Administrative/Managerial: 2,069
Professional Specialty: 1,986
Technician/Related Support: 493
Sales Workers: 1,529
Administrative Support/Clerical: 1,537
Private Household: 25
Protective Service: 99
Services, Other: 809
Farming/Forestry/Fishing: 95
Precision Production/Craft/Repair: 1,144
Machine Operators/Assemblers: 446
Transportation/Material Moving: 264
Handlers/Helpers/Laborers: 303

COMMUTING PATTERNS (1990)
Mean Travel Time To Work (minutes): 28.28
Percent of Residents Working In Community: 19.9%
Percent of Residents Commuting Elsewhere: 80.1%
Percent of Nonresidents Commuting In: 67.8%
### Largest Employers

<table>
<thead>
<tr>
<th>Employer</th>
<th>Product/Service</th>
<th>Employees</th>
<th>Estab.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Londonderry School District</td>
<td>Education</td>
<td>450</td>
<td></td>
</tr>
<tr>
<td>Summit Packaging</td>
<td>Manufacturer</td>
<td>320</td>
<td></td>
</tr>
<tr>
<td>United Parcel Service Inc.</td>
<td>Parcel delivery</td>
<td>288</td>
<td>1993</td>
</tr>
<tr>
<td>Shaw's Supermarket</td>
<td>Groceries</td>
<td>200</td>
<td></td>
</tr>
<tr>
<td>K Mart</td>
<td>Department store</td>
<td>150</td>
<td>1993</td>
</tr>
<tr>
<td>Wire Belt</td>
<td>Manufacturer</td>
<td>128</td>
<td></td>
</tr>
<tr>
<td>Stonyfield Farms</td>
<td>Yogurt Processor</td>
<td>120</td>
<td></td>
</tr>
<tr>
<td>Federal Express</td>
<td>Parcel Delivery</td>
<td>100</td>
<td>1992</td>
</tr>
<tr>
<td>Continental Paving</td>
<td>Road Construction</td>
<td>100</td>
<td></td>
</tr>
<tr>
<td>Coco Cola Bottling Company</td>
<td>Soft drink bottler</td>
<td>100</td>
<td></td>
</tr>
</tbody>
</table>

### MUNICIPAL SERVICES

- **Town Hall Hours:** M-F 8:30-5
- **Type Of Government:** Town Council
- **Fiscal Year:** 96
- **Budget (Annual):** 14,108,751
- **Expenditure/Capita:** 665.33
- **Planning Board:** Appointed
- **Industrial Plans Reviewed By:** Planning Board
- **Zoning:** 1962/96
- **Master Plan:** 1988
- **Capital Improvement Plan:** 1996
- **Full-Time Police Department:** Yes
- **Full-Time Fire Department:** Yes
- **Town Fire Insurance Rating:** 5/9

### TAXES (1994)

- **Local Property Tax Rate (per thousand):** $37.75
- **Assessment Ratio:** 0.97
- **Full-Value Property Tax (per thousand):** $36.62

1994 Valuation:

- **Residential:** 73.59%
- **Commercial:** 22.36%
- **Other:** 4.05%

### HOUSING (1995)
<table>
<thead>
<tr>
<th>Category</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single-Family Units:</td>
<td>4898</td>
</tr>
<tr>
<td>Number of Building Permits:</td>
<td>69</td>
</tr>
<tr>
<td>Multi-Family Units:</td>
<td>1810</td>
</tr>
<tr>
<td>Number of Building Permits:</td>
<td>28</td>
</tr>
<tr>
<td>Mobile Homes:</td>
<td>590</td>
</tr>
<tr>
<td>Median Gross Rent:</td>
<td>639</td>
</tr>
<tr>
<td>Median Housing Costs:</td>
<td>152,900</td>
</tr>
</tbody>
</table>

**UTILITIES**

<table>
<thead>
<tr>
<th>Service</th>
<th>Supplier</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electric Supplier:</td>
<td>PSNH/NH Electric Coop</td>
</tr>
<tr>
<td>Natural Gas Supplier:</td>
<td>EnergyNorth</td>
</tr>
<tr>
<td>Water Supplier:</td>
<td>Consumers Water</td>
</tr>
<tr>
<td>Source:</td>
<td>Dug Well</td>
</tr>
<tr>
<td>Average Usage (1000 gal/day):</td>
<td>2,200</td>
</tr>
<tr>
<td>Excess Capacity (1000 gal/day):</td>
<td>870</td>
</tr>
</tbody>
</table>

**Sanitation**

<table>
<thead>
<tr>
<th>Service</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sewer</td>
<td>Yes</td>
</tr>
<tr>
<td>Coverage</td>
<td>20</td>
</tr>
</tbody>
</table>

**Municipal Treatment Plant**

<table>
<thead>
<tr>
<th>Service</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Treatment Plant Type:</td>
<td>Manchester/Derry</td>
</tr>
<tr>
<td>Capacity (million gal/day):</td>
<td></td>
</tr>
<tr>
<td>Load (percent of capacity):</td>
<td></td>
</tr>
</tbody>
</table>

**TRANSPORTATION/ACCESS**

<table>
<thead>
<tr>
<th>Service</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Telephone Company:</td>
<td>NYNEX</td>
</tr>
<tr>
<td>Telephone Switching:</td>
<td>Digital</td>
</tr>
<tr>
<td>Cellular Phone Access:</td>
<td>Yes</td>
</tr>
<tr>
<td>Cable Television:</td>
<td>Yes</td>
</tr>
</tbody>
</table>
Federal Routes: 102, 128
State Routes: I-93, Exit 4/5
Nearest Interstate: Local Access
Distance: None
Railroad: Manchester/Londonderry
Public Transportation: 7000 feet
Nearest Airport:
Runway: Yes
Lighted: Yes
Navigational Aids: Manchester
Nearest Commercial Airport: Local

MEDICAL & HEALTH

Nearest Hospital:
So. NH Regional, Nashua/Parkland, Derry
Distance: 8 miles Beds: 465
Total Number of Doctors Living in Town: 15

EDUCATIONAL FACILITIES

<table>
<thead>
<tr>
<th>Schools</th>
<th>Grades</th>
<th>Enrollment</th>
<th>Vocational Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>3</td>
<td>R-6</td>
<td>2562</td>
</tr>
<tr>
<td>Middle/Junior High</td>
<td>1</td>
<td>7-8</td>
<td>822</td>
</tr>
<tr>
<td>High School</td>
<td>1</td>
<td>9-12</td>
<td>1423</td>
</tr>
<tr>
<td>Private/Parochial</td>
<td>1</td>
<td>K-11</td>
<td>210</td>
</tr>
</tbody>
</table>

If No Schools, District Students Attend:

Nearest Comm/Tech College: Nashua Comm/Tech College
Nearest College/University: Castle/White Pines/Hesser/NH College/UNH-Manchester

COMMUNITY SERVICES & RECREATION

Protestant Churches: 2
Catholic Churches: 2
Synagogues:
Hotels/Motels: 1
Bed/Breakfast Establishments: 1
Total Overnight Rooms: 69
Shopping Centers/Malls: 23
Cinemas: 1
Live Theater: 1
Museums: 1

Library: Leach
Municipal Parks: 1
YMCA/YWCA: Indoor/Outdoor Swimming: Indoor Skating Rinks:
Tennis Courts: 2
Golf Courses: 1
Bowling Centers: 1
Nearest Ski Areas: McIntyre

Other Recreation:

FOR MORE INFORMATION, CONTACT:

Londonderry Economic Development Dept.
Peter C. Lowitt, Director
50 Nashua Road
Londonderry, NH 03053

Phone: (603) 432-1100 x134
Fax: (603) 432-1128

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Updated: 2/4/97

For additional copies, contact:

SOICC of NH, 64 Old Suncook Road, Concord, NH 03301-7317
Phone: 603.228.3349, Fax: 228.3209, Email: soiccnh@aol.com

Return to Alphabetical Listing of Community Profiles

Go To Top
CID NUMBER: 617
COUNTY: Hillsborough
LABOR MARKET AREA: Manchester

DISTANCE TO:
Manchester, NH
0 miles
Boston, MA
56 miles
New York, NY
243 miles
Montreal, Canada
251 miles

ELEVATION: 250 feet

TEMPERATURE (°F):
Annual Average 46.4°
January Average 20.6°
July Average 70.0°

PRECIPITATION:
Annual Average 39.3 in.

LABOR FORCE:
Total Number of Employers: 2,842
Total Workers Employed: 51,828
Labor Force Participation Rate: Male: 78.3%
Female: 63.7%

Labor Force Education Levels:
High School and Higher Graduates 74.9%
Bachelor's Degree and Higher 19.6%

EMPLOYMENT BY OCCUPATIONAL GROUP:
(1990)
Executive/Administrative/Managerial: 6,189
Professional Specialty: 6,556
Technician/Related Support: 1,802
Sales Workers: 6,706
Administrative Support/Clerical: 10,104
Private Household: 125
Protective Service: 736
Services, Other: 6,018
Farming/Forestry/Fishing: 252
Precision Production/Craft/Repair: 5,798
Machine Operators/Assemblers: 3,791
Transportation/Material Moving: 1,920
Handlers/ Helpers/Laborers: 1,851

COMMUTING PATTERNS:
(1990)
Mean Travel Time To Work (minutes): 16.80
Percent of Residents Working In Community: 62.4%
Percent of Residents Commuting Elsewhere: 37.6%
Percent of Nonresidents Commuting In: 46.5%

DEMOGRAPHICS
Community 101,900 99,567 90,936 87,754
County 349,604 336,073 276,608 223,941

1990 Population by age:
5 and under 9,128
6 to 17 13,808
18 to 29 23,134
30 to 59 35,630
60 to 69 8,366
70 and Over 9,501

INCOME
Per Capita Income: 15,111
Median Household Income: 38,812
Average Weekly Wage: 464

LARGEST EMPLOYERS
Optima Health, Inc.
Citizens Bank
Public Service Co. of NH
Alexander's Shop N' Save
Osram Sylvania
NYNEX
Blue Cross Blue Shield of NH
Bank of NH
St. Anselm College
Velcro USA

PRODUCT/SERVICE
Health care
Banking
Utility
Supermarket
Electronics
Utility
Insurance
Banking
Education
Textiles

EMPLOYEES
3,062
1500
1,400
916
850
1000
628
572
550
580

ESTAB.

MUNICIPAL SERVICES
Town Hall Hours: M-F 9-5
Type Of Government: Mayor & 12 Aldermen
Fiscal Year: 7/1-6/30
Budget (Annual): 146,727,526
Expenditure/Per Capita: 1,440.00
Planning Board: Appointed
Industrial Plans Reviewed By: City Planning Board
Zoning: 1927/95
Master Plan: 1993
Capital Improvement Plan: 1995
Full-Time Police Department: Yes
Full-Time Fire Department: Yes
Town Fire Insurance Rating: 2

TAXES
Local Property Tax Rate (per thousand): $29.63
Assessment Ratio: 1.16
Full-Value Property Tax (per thousand): $34.37
1996 Valuation:
Residential: 60.02%
Commercial: 37.65%
Other: 2.33%

HOUSING
(1995)
Single-Family Units: 15933
Multi-Family Units: 28506
Mobile Homes: 491
Median Gross Rent: 466
Median Housing Costs: 118,600
**Utilities**

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Source</th>
<th>Average Usage (1000 gal/day)</th>
<th>Excess Capacity (1000 gal/day)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electric Supplier</td>
<td>PSNH</td>
<td>16</td>
<td>4</td>
</tr>
<tr>
<td>Natural Gas Supplier</td>
<td>Manchester Gas/EnergyNorth</td>
<td>16</td>
<td>4</td>
</tr>
</tbody>
</table>

**Sanitation**

<table>
<thead>
<tr>
<th>Sewer</th>
<th>Coverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Municipal</td>
<td>95</td>
</tr>
</tbody>
</table>

**Municipal Treatment Plant**

<table>
<thead>
<tr>
<th>Treatment Plant Type</th>
<th>Capacity (million gal/day)</th>
<th>Load (percent of capacity)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Activated Sludge</td>
<td>34.00</td>
<td>65.00%</td>
</tr>
</tbody>
</table>

**Telephone**

<table>
<thead>
<tr>
<th>Company</th>
<th>Switching</th>
<th>Access</th>
<th>Coverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>NYNEX</td>
<td>Digital</td>
<td>Yes</td>
<td>95</td>
</tr>
</tbody>
</table>

**EDUCATIONAL FACILITIES**

<table>
<thead>
<tr>
<th>Schools</th>
<th>Grades</th>
<th>Enrollment</th>
<th>Vocational Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>15</td>
<td>K-6</td>
<td>8089</td>
</tr>
<tr>
<td>Middle/Junior High</td>
<td>3</td>
<td>6-8</td>
<td>2474</td>
</tr>
<tr>
<td>High School</td>
<td>3</td>
<td>9-12</td>
<td>5368</td>
</tr>
<tr>
<td>Private/Parochial</td>
<td>11</td>
<td>K-12</td>
<td>2378</td>
</tr>
</tbody>
</table>

**COMMUNITY SERVICES & RECREATION**

<table>
<thead>
<tr>
<th>Protestants Churches</th>
<th>25</th>
<th>Library: Manchester City</th>
</tr>
</thead>
<tbody>
<tr>
<td>Catholic Churches</td>
<td>19</td>
<td>Municipal Parks:</td>
</tr>
<tr>
<td>Synagogues</td>
<td>2</td>
<td>YMCA/YWCA:</td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td>Indoor/Outdoor Swimming:</td>
</tr>
<tr>
<td>Hotels/Motels</td>
<td>11</td>
<td>Indoor Skating Rinks:</td>
</tr>
<tr>
<td>Bed/Breakfast Establishments: Total Overnight Rooms: 1000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Shopping Centers/Malls</td>
<td>10+</td>
<td>Tennis Courts:</td>
</tr>
<tr>
<td>Cinemas</td>
<td>15</td>
<td>Golf Courses:</td>
</tr>
<tr>
<td>Live Theater</td>
<td>2</td>
<td>Bowling Centers:</td>
</tr>
<tr>
<td>Museums</td>
<td>3</td>
<td>Nearest Ski Areas:</td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td>McIntyre</td>
</tr>
</tbody>
</table>

**FOR MORE INFORMATION, CONTACT:**

Manchester Economic Development Office
Jay E. Taylor, Industrial Agent
859 Elm Street
Manchester, NH 03101

Phone: (603) 624-6505
Fax: (603) 624-6308
1997 New Hampshire Community Profile for...
MANCHESTER

CID Number: 617
County: Hillsborough
Labor Market Area: Manchester

DISTANCE TO:

<table>
<thead>
<tr>
<th>Location</th>
<th>Distance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manchester, NH</td>
<td>0 miles</td>
</tr>
<tr>
<td>Boston, MA</td>
<td>58 miles</td>
</tr>
<tr>
<td>New York, NY</td>
<td>243 miles</td>
</tr>
<tr>
<td>Montreal, Canada</td>
<td>251 miles</td>
</tr>
</tbody>
</table>

Elevation: 250 feet

TEMPERATURE (F):

- Annual Average: 46.4
- January Average: 20.6
- July Average: 70.0

Precipitation: Annual Average: 39.3 in.

DEMOGRAPHICS

<table>
<thead>
<tr>
<th>Year</th>
<th>Population</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>101,900</td>
</tr>
<tr>
<td>County</td>
<td>349,804</td>
</tr>
</tbody>
</table>

1990 Population by age:

- 5 and under: 9,128
- 6 to 17: 13,808
- 18 to 29: 23,134
- 30 to 59: 35,630
- 60 to 69: 8,366
- 70 and Over: 9,501

INCOME (1990)

Net Census Income: $15,111
Labor Force participation rates:
- Male: 78.9%
- Female: 63.7%

Labor force education levels:
- High School and Higher Graduates: 74.9%
- Bachelor's Degree and Higher: 19.6%

Employment by Occupational Group (1990):
- Executive/Administrative/Managerial: 6,189
- Professional Specialty: 6,536
- Technician/Related Support: 1,802
- Sales Workers: 6,706
- Administrative Support/Clerical: 10,104
- Private Household: 125
- Protective Service: 736
- Services, Other: 6,018
- Farming/Forestry/Fishing: 252
- Precision Production/Craft/Repair: 5,798
- Machine Operators/Assemblers: 3,791
- Transportation/Material Moving: 1,920
- Handlers/ Helpers/Laborers: 1,851

Commuting Patterns (1990):
- Mean Travel Time To Work (minutes): 18.80
- Percent of Residents Working In Community: 62.4%
- Percent of Residents Commuting Elsewhere: 37.6%
- Percent of Nonresidents Commuting In: 46.5%
Largest Employers

<table>
<thead>
<tr>
<th>Employer</th>
<th>Product/Service</th>
<th>Employees</th>
<th>Estab.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Optima Health, Inc.</td>
<td>Health care</td>
<td>3,062</td>
<td></td>
</tr>
<tr>
<td>Citizens Bank</td>
<td>Banking</td>
<td>1,500</td>
<td></td>
</tr>
<tr>
<td>Public Service Co. of NH</td>
<td>Utility</td>
<td>1,400</td>
<td></td>
</tr>
<tr>
<td>Alexander's Shop N' Save</td>
<td>Supermarket</td>
<td>916</td>
<td></td>
</tr>
<tr>
<td>Osram Sylvania</td>
<td>Electronics</td>
<td>850</td>
<td></td>
</tr>
<tr>
<td>NYNEX</td>
<td>Utility</td>
<td>1,000</td>
<td></td>
</tr>
<tr>
<td>Blue Cross Blue Shield of NH</td>
<td>Insurance</td>
<td>628</td>
<td></td>
</tr>
<tr>
<td>Bank of NH</td>
<td>Banking</td>
<td>572</td>
<td></td>
</tr>
<tr>
<td>St. Anselm College</td>
<td>Education</td>
<td>550</td>
<td></td>
</tr>
<tr>
<td>Velcro USA</td>
<td>Textiles</td>
<td>580</td>
<td></td>
</tr>
</tbody>
</table>

MUNICIPAL SERVICES

- **Town Hall Hours:** M-F 9-5
- **Type Of Government:** Mayor & 12 Aldermen
- **Fiscal Year:** 7/1-6/30
- **Budget (Annual):** 146,727,526
- **Expenditure/Capita:** 1,440.00

Planning Board:
- Appointed
  - City Planning Board

- **Industrial Plans Reviewed By:** City Planning Board
- **Zoning:** 1927/95
- **Master Plan:** 1993
- **Capital Improvement Plan:** 1995
- **Full-Time Police Department:** Yes
- **Full-Time Fire Department:** Yes
- **Town Fire Insurance Rating:** 2

TAXES (1994)

- **Local Property Tax Rate (per thousand):** $29.63
- **Assessment Ratio:** 1.16
- **Full-Value Property Tax (per thousand):** $34.37

1994 Valuation:
- Residential: 60.02%
- Commercial: 37.65%
- Other: 2.33%

HOUSING (1995)
Single-Family Units: 15933
Number of Building Permits: 194
Multi-Family Units: 28506
Number of Building Permits: -78
Mobile Homes: 491
Median Gross Rent: 466
Median Housing Costs: 118,600

UTILITIES

Electric Supplier: PSNH
Natural Gas Supplier: Manchester Gas/EnergyNorth
Water Supplier: Manchester Water Works
Source: Massabesic Lake
Average Usage (1000 gal/day): 16
Excess Capacity (1000 gal/day): 4

Sanitation
Sewer: Municipal
Coverage: 95

Municipal Treatment Plant
Treatment Plant Type: Activated Sludge
Capacity (million gal/day): 34.00
Load (percent of capacity): 65.00%

Telephone Company: NYNEX
Telephone Switching: Digital
Cellular Phone Access: Yes
Cable Television: Yes

TRANSPORTATION/ACCESS
Federal Routes: 3
State Routes: 101, 3A, 114, 28
Nearest Interstate: I-93/293, Exit 6-10
Distance:
Railroad: Boston & Maine
Local Access: Bus
Public Transportation: Manchester
Nearest Airport: Manchester
Runway: 7000 feet
Yes
Lighted: Yes
Navigational Aids: Yes
Nearest Commercial Airport: Local

MEDICAL & HEALTH

Nearest Hospital:
Catholic Medical Ctr./Elliot/VA Medical Ctr.
Distance: Local Beds: 605
Total Number of Doctors Living in Town: 294

EDUCATIONAL FACILITIES

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If No Schools, District Students Attend:

Nearest Comm/Tech College: Manchester Comm/Tech College
Nearest College/University: Hesser/St. Anselm/UNH-Manchester/NH College/Notre Dame

COMMUNITY SERVICES & RECREATION

Protestant Churches: 28
Catholic Churches: 19
Synagogues: 2
Hotels/Motels: 11
Bed/Breakfast Establishments:

Total Overnight Rooms: 1000
Shopping Centers/Malls: 10+
Cinemas: 15
Live Theater: 2
Museums: 3
Library: Manchester City
    Municipal Parks: 36
    YMCA/YWCA: 2
    Indoor/Outdoor Swimming: 6
    Indoor Skating Rinks: 2
    Tennis Courts: 13
    Golf Courses: 3
    Bowling Centers: 3
    Nearest Ski Areas: McIntyre

Other Recreation:

FOR MORE INFORMATION, CONTACT:

Manchester Economic Development Office
Phone: (603) 624-6505
Jay E. Taylor, Industrial Agent
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