



Parker House
Boston, Massachusetts
April 2, 1986

Welcome to this 40th New England Circle, another in a series of these gatherings inaugurated here in this room more than a decade ago.

As it has been since that February evening in 1974, our purpose has remained steadfast: to provide a forum for the discussion of social, political, educational and literary topics that can lead to constructive change in our lives, our nation, and our world.

The Circle's foundations were begun in the Nineteenth Century when Ralph Waldo Emerson, Henry Wadsworth Longfellow, Charles Dickens and the other literary lions of the day gathered regularly at the Parker House for meetings of the Saturday Club. Their traditions of a lively exchange of opinions and ideas in a hospitable and informal setting are still the foundations of today's Circles: a private, non-profit activity which has welcomed more than 1,500 members from every corner of the region. It is a setting which encourages easy and open exchanges between discussion leaders and every Circle guest.

This evening's discussion leader is Roger Fisher, Williston Professor of Law at Harvard University. A member of the Harvard Law School faculty since 1958, Prof. Fisher is known as much for his work outside the classroom as within. As the director of the Harvard Negotiation Project, he leads a team of some of the world's most skillful negotiators and mediators. In the process, he has acquired an international reputation for finding ways to conclude non-violent agreements in situations that appeared to make violence inevitable.

This science of conflict resolution, needed now more than ever in our nuclear age, is outlined in the book Prof. Fisher co-authored with William Ury. Indeed, the best-seller "Getting To Yes" has become the standard text for the increasing number of specialists in the evolving science of negotiation: the process of finding a common ground for parties who initially appear to be at opposite poles.

A graduate of Harvard Law School ('48), Prof. Fisher served in the U.S. Air Force in WW II, and, after the war, assisted the Averell Harriman team that drew up the Marshall Plan.

Please welcome him to this 40th Circle, just as the Circle welcomes each of you.

STEPHEN DUNFEY, *Commissioner, New Hampshire State Port Authority, Hampton, NH*

BARBARA EDELIN, *Real Estate Broker, Brookline, MA*

LINDA FELDMAN, *Assistant Editor of International News, THE CHRISTIAN SCIENCE MONITOR, Boston, MA*

CARRIE FISHER, *Cambridge, MA*

ROGER FISHER, *Samuel Williston Professor of Law & Director of the Harvard Negotiation Project, Harvard Law School, Cambridge, MA*

PAUL FITZGERALD, *The Video Consultant, Winchester, MA*

ELEANOR DUNFEY FREIBURGER, *Faculty Administrator, New Hampshire College, Manchester, NH*

MEG GAGE, *Executive Director, Peace Development Fund, Amherst, MA*

ELIZABETH GOULD, *The Video Consultant, Winchester, MA*

WILLIAM S. GREEN, *Attorney, Manchester, NH*

NADINE HACK, *Senior Vice President, United Capital Corporation, New York, NY*

WILLIAM HART, *Chair, New England Circle, Hampton, NH*

JOEL MARTIN HARTSTONE, *Attorney, Hartford, CT*

JUNE ALICE HAYES, *Executive Assistant to Robert J. Dunfey, Omni/Dunfey Hotels, South Portland, ME*

ANNE HIRSHBERG, *Business Development, New Hampshire Savings Bank, Portsmouth, NH*

PAUL HOLLOWAY, *President, Dreher-Holloway, Exeter, NH*

DAVID ELIOTT JOHNSON, *Bishop, Episcopal Diocese of Massachusetts, Boston, MA*

MICHELLE JOURDAK, *Director, Human Rights Project, Washington, D.C.*

EDWARD M. KENNEDY, JR., *Executive Director, Facing The Challenge, Boston, MA*

CHARLTON MacVEAGH, JR., *Chairman of the Board, First National Bank of Peterborough, NH*

JEANE MAEROFF, *NEW YORK TIMES BUREAU, Boston, MA*

MOSOEU MAGALEFA, *Scholarship Student from South Africa, New Hampshire College, Manchester, NH*

HANNAH MCCARTHY, *President, Daniel Webster College, Nashua, NH*

GERALD R. ALLARD, *President, Allard Industries,
Manchester, NH*

CHARLTON H. AMES, *President, Capital Corporation, Morse,
Portland, ME*

JERILYN ASHER, *Vice President, Positions Health Services of
America, Springfield, MA*

ELIZABETH BANKOWSKI, *Executive Assistant to the Governor,
Secretary of Civil & Military Affairs, Office of the Governor,
Montpelier, VT*

CHARLES R. BETTELEY, *President, New Hampshire Savings
Bank, Portsmouth, NH*

BRUCE C. BOLLING, *President, Boston City Council, Boston, MA*

PETER BRADFORD, *Attorney, Public Utilities Commission,
Augusta, ME*

SCOTT BROWN, *Associate Director, Harvard Negotiation Project,
Harvard Law School, Cambridge, MA*

SHIRLEY H. CARRINGTON, *Executive Director, Roxbury Multi-
Service Center, Roxbury, MA*

VIRGINIA CHICK, *Executive Assistant to the Dunfey,
Omni/Dunfey Hotels, Hampton, NH*

JOHN COLE, *Author; Columnist, PORTLAND-PRESS HERALD,
Portland, ME*

ROBERT J. CONLAN, *Executive Director, National Peace Institute
Foundation, Washington, D.C.*

FRANK DeBOISE, *Treasurer, DeBoise Contractors, Worcester, MA*

JURGEN DEMISCH, *Vice President, Group Director of Operations,
Omni/Dunfey Hotels, Hampton, NH*

BARBARA B. DeHART, *Attorney, Rochester, NH*

CAROL DESCOUTEAUX, *President, Notre Dame College,
Manchester, NH*

JAMES DEMERS, *Congressional Candidate, First District,
Dover, NH*

JERRY DUNFEY, *President, New England Circle, Boston, MA*

JOHN P. DUNFEY, *Vice Chairman & Founder, Omni/Dunfey
Hotels, Hampton, NH*

ROBERT J. DUNFEY, *Director & Founder, Omni/Dunfey Hotels,
South Portland, ME*

- JAMES McGOUGH, *President, United Fish, Portland, ME*
- JOAN MENDELSON, *Director, Office of Community Relations,
Beth Israel Hospital, Boston, MA*
- ACE MXOLISI MGXASHE, *Scholarship Student from South Africa,
New Hampshire College, Manchester, NH*
- RICHARD A. MORSE, *Attorney, Manchester, NH*
- DAVID S. NELSON, *U.S. District Judge, U.S. Federal District
Court, Boston, MA*
- BIC NG, *Fund Accountant, Fidelity Investment Company,
Boston, MA*
- WILLIAM NOONAN, *Stockbroker, Boston, MA*
- DAVID OSHER, *Dean, School of Human Services, New Hampshire
College, Manchester, NH*
- HARLAN PHILIPPI, *Acting Chancellor, University of Maine,
Gorham, ME*
- ANNE POUSSAINT, *Psychologist, Urban Psychological Association,
Brookline, MA*
- DAYLE POWELL, *Associate Director, Carter Center, Emory
University, Atlanta, GA*
- J. RANDOLPH RYAN, *Editorial Writer, THE BOSTON GLOBE,
Boston, MA*
- PHILIP RYAN, *Partner, Bigelow Company, Manchester, NH*
- WILLIAM J. SPENCER, *Senior Associate & Partner, Interaction
Associates, Cambridge, MA*
- DIANA THAMAGE, *Scholarship Student from Africa, New
Hampshire College, Manchester, NH*
- LEONARD UNGER, *Professor of Diplomacy, Fletcher School of Law
and Diplomacy, Tufts University, Medford, MA*
- ANGIE WHIDDEN, *RSM, Executive Director, Justice and Peace,
Diocese of Manchester, Manchester, NH*
- JO-ANNE WILBURN, *Executive Assistant to Jerry Dunfey,
Omni/Dunfey Hotels, Boston, MA*
- ROBERT WOODBURY, *President, University of Southern Maine,
Portland, ME*
- ANNE C. ZACHOS, *Bean Foundation, Manchester, NH*

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Previous Circle Discussion Leaders

Author Richard Goodwin	AMERICA'S FUTURE
Historian Henry Steele Commager	NIXON & IMPEACHMENT
U.S. Ambassador to Canada, Kenneth M. Curtis	NORTH AMERICAN NEIGHBORS
Georgia State Senator Julian Bond	NEW POLITICS
Former Congressman Michael Harrington	EARLY WARNING/CIA
U.S. Senator Edward M. Kennedy	THE KENNEDY VIEW
Author & Columnist Jimmy Breslin	RACE AND THE CITY
Former U.S. Ambassador to the United Nations, Mayor Andrew Young	YOUNG IDEAS
Coretta Scott King	HUMAN RIGHTS & FULL EMPLOYMENT
Speaker Thomas P. "Tip" O'Neill	CONGRESS & CARTER
Economist John Kenneth Galbraith	U.S. & THE ECONOMY
Press Secretary to the President of the U.S., Jody Powell	THE CARTER ADMINISTRATION
European Parliament Member, John Hume	PEACE IN IRELAND
New York Mayor Edward I. Koch	CITY DECISIONS
Former U.S. Senator Thomas J. McIntyre	NEW RIGHT EFFECTS ON AMERICAN POLITICS
U.S. Senator Edward M. Kennedy & Ambassador Henry Cabot Lodge .	AMERICANS FOR SALT
Ralph Nader	CONSUMER MOVEMENT & THE POLITICAL PROCESS
Gloria Steinem	FEMINISM TODAY
U.S. Commissioners for Peace & Conflict Resolution	PEACE ACADEMY
U.A.W. President Douglas Fraser	INDUSTRY IN TROUBLE
Author & Journalist Donald Woods	SOUTH AFRICA
Television Producer Paul Fitzgerald	AFGHANISTAN BETWEEN THREE WORLDS
Bianca Jagger & Congressman James Shannon	CENTRAL AMERICAN TURMOIL
Disarmament Negotiator Inga Thorsson	THIS NUCLEAR AGE
Donald Woods & Dick Gregory	LEGALIZED RACISM/SOUTH AFRICA
Author Mark Gerzon	A CHOICE OF HEROES
Jane Fonda	20TH CENTURY WOMAN
Congressman Edward Markey	NUCLEAR PROLIFERATION
Former Secretary of Defense, Robert McNamara	THE LINCOLN TRUST
Canadian Ambassador to the United States, Allan Gotlieb	CANADIAN/AMERICAN RELATIONS
Urban Developer James Rouse	NEIGHBORHOOD REVITALIZATION
Former Jamaican Prime Minister Michael Manley	THE CARIBBEAN FUTURE
Journalist William Hodding Carter, III	MEDIA'S CHALLENGE
President-General, African National Congress, Oliver Tambo	SOUTH AFRICA'S STRUGGLE
President & CEO, H. J. Heinz Co., Anthony J.F. O'Reilly	IRELAND'S FUTURE
General Secretary, South African Council of Churches, The Rev. Beyers Naudé	APARTHEID TODAY
Massachusetts Congressman Barney Frank & New Hampshire Governor John Sununu	LIBERAL vs CONSERVATIVE