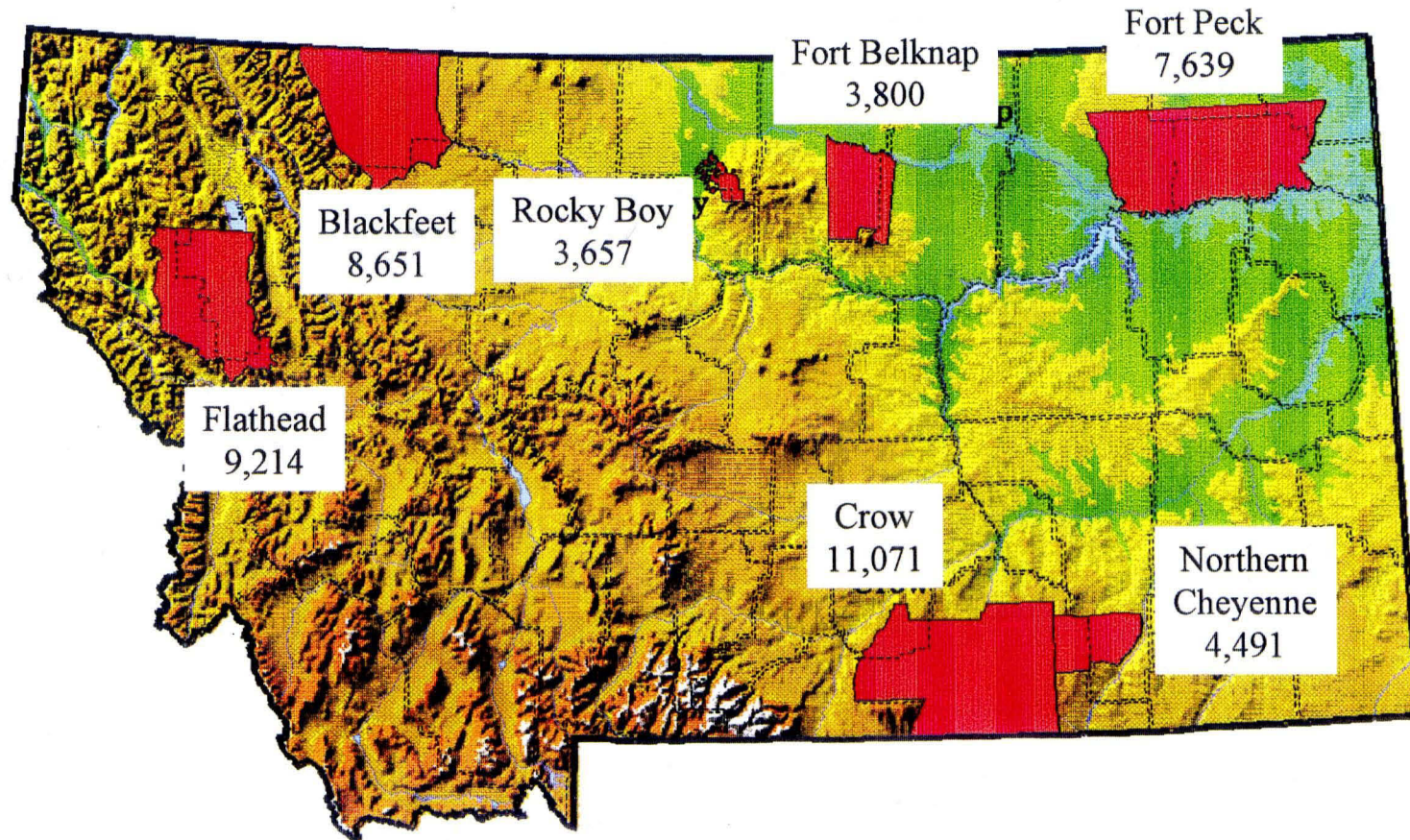


Map of Montana

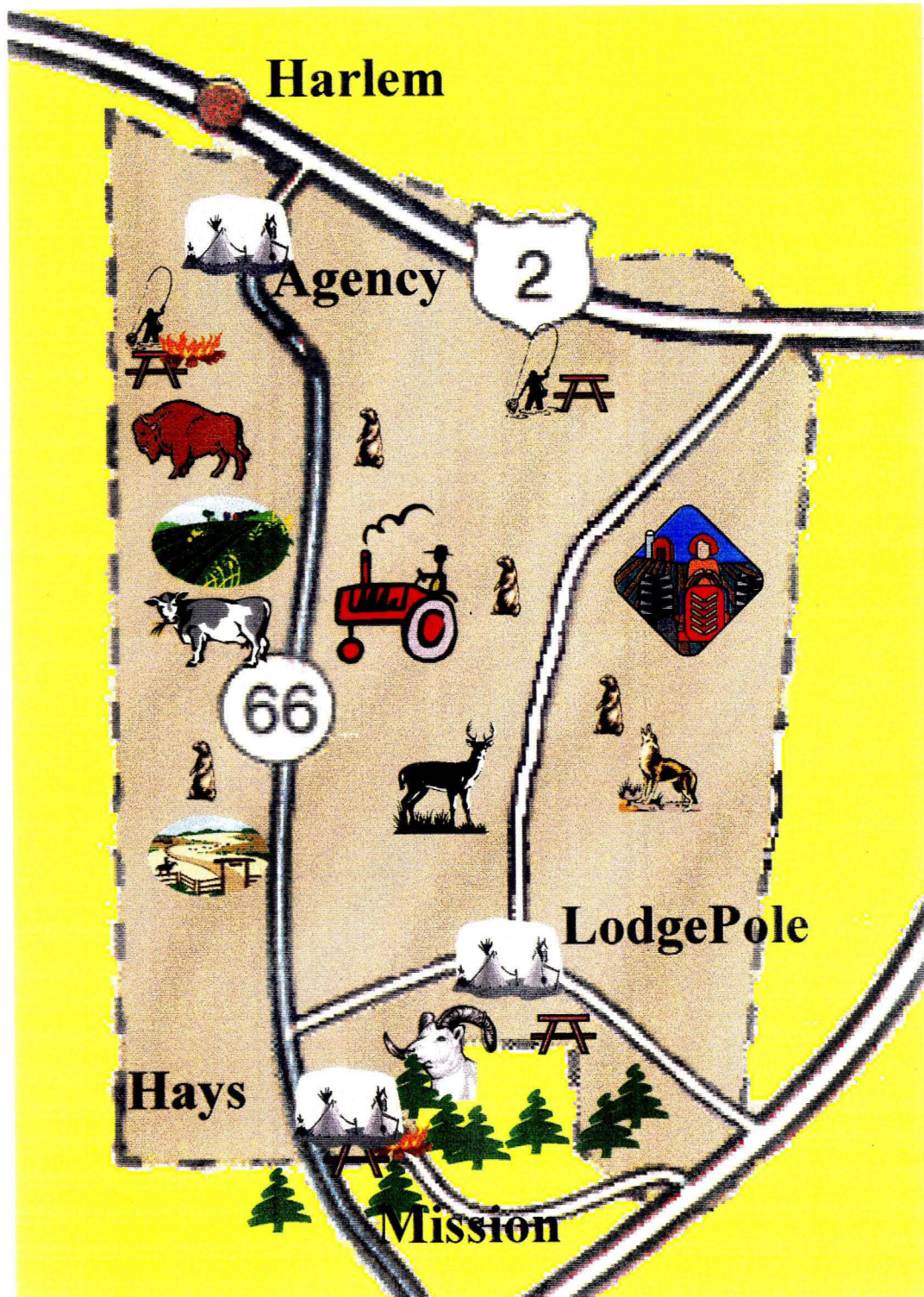
Montana Indian Reservations



Foot Belknap



Fort Belknap Indian Reservation



Labor Force Report

Population Report

FORT BELKNAP POPULATION REPORT

	Male	Female	Total
Total Tribal Enrollment	2,556	2,676	5,232
total Resident Population	1,978	1,831	3,809
Resident Working Age	1,127	1,020	2,147
Population - by Years			
Age 16-64	974	918	1,892
Age 25-34	not defined	not defined	
Age 35-44	not defined	not defined	
Age 45-64	not defined	not defined	
Age 65 - Above	79	78	157
Not in Labor Force	246	142	388
Potential Labor Force	981	878	1,859
Total Employed	294	275	569
Total Unemployed	687	603	1,290
RATE OF UNEMPLOYMENT	69.39%		

Source: BIA Labor Force Report - September 1996
(Gros Ventre & Assiniboine Enrolled Members only)

Unemployment Rate

Unemployment Rate

	1992	1993	1995	1996
Fort Belknap	54.00%	65.00%	65.50%	69.39%
Blaine County	11.00%	10.40%	10.80%	9.40%
Phillips County	7.70%	6.10%	6.60%	6.00%
State of Montana	8.30%	8.10%	6.60%	5.10%
National Rate	6.10%	7.10%	5.60%	5.38%

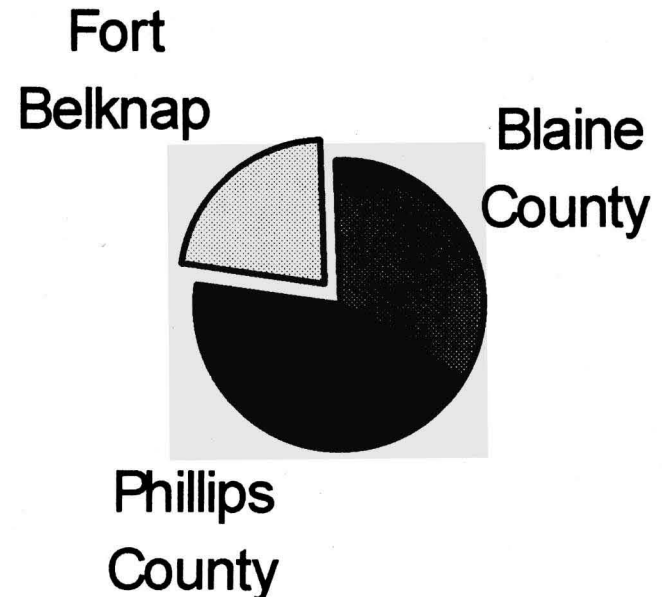
*Source: Employment & Earnings, U.S. Department of Labor
Bureau of Labor Statistics*

Average Income

Average Family Income

Blaine County	\$21,347.00
Phillips County	\$26,862.00
Fort Belknap	\$14,583.00

Average Family Income



Entrepreneur
Program

Business Entrepreneurship Option

94 credits

The Business Entrepreneurship option is designed to provide graduates with the skills necessary for starting and operating new business, needed technical and communication skills are emphasized.

Entrepreneurship Core Curriculum

BU 100	Introduction to Business	3
BU 105	Entrepreneurship I	4
BU 201*	Accounting I	5
BU 205*	Entrepreneurship II	5
BU 250*	Business Law	5
BU 280*	Cooperative Education or	3
BU 292*	Field Experience	3
CSC 125*	Spreadsheet Applications	3
CSC 140*	Word Processing	4
ECON 205*	Microeconomics	5
		40

Select 8 credits from these required electives

BU 130*	Income Taxes	2
BU 133*	International Business	2
BU 135*	Salespersonship	2
BU 137*	Spreadsheet & Word process-	
	ing for Entrepreneurs	2
BU 210*	Computerized Accounting	2
BU 230*	Marketing Principles	2
BU 233*	Finance Principles	2
BU 235*	Management Principles	2
BU 237*	Mgmt Information Sys for	
	Entrepreneurs	2

Class
Participation

CLASS PARTICIPATION

Summer 1996-Spring 1997

Age	Female		Male		Total	
18-25	9	8%	3	6%	12	7%
26-40	38	32%	16	34%	54	33%
41+	71	60%	29	60%	100	60%
	-----	-----	-----	-----	-----	-----
	118	100%	48	100%	166	100%

SMALL BUSINESS CENTER SURVEY

1997

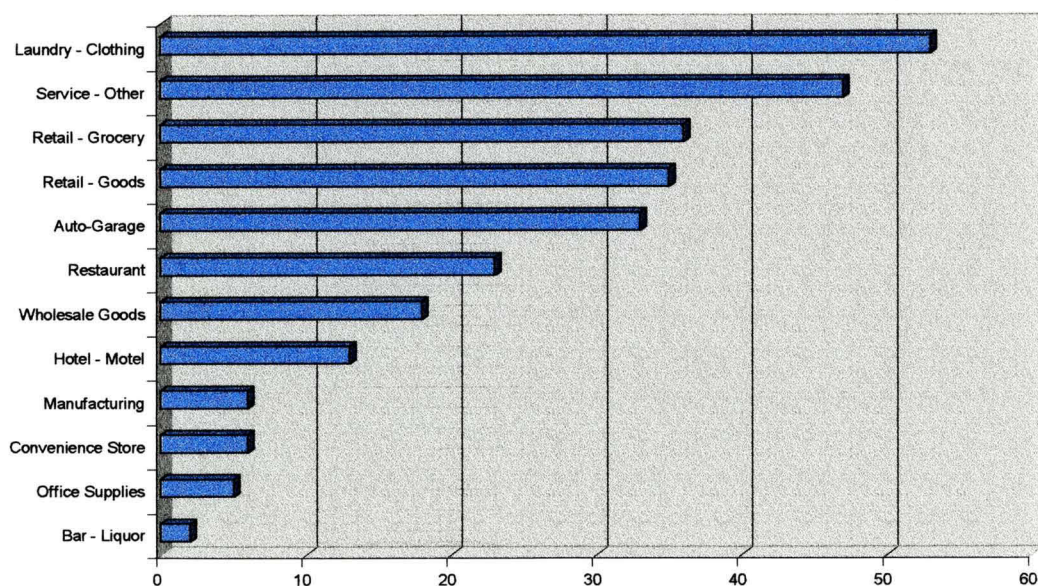
In an effort to see what types of businesses could be successful on Fort Belknap, the Small Business Center requests your assistance in filling out the following survey;

1 What types of businesses do you think are needed on Fort Belknap?

92 Applicants polled produced the following answers;

Question # 1		
Business	Answers	Percentage
Bar – Liquor	2	1%
Office Supplies	5	2%
Convenience Store	6	2%
Manufacturing	6	2%
Hotel – Motel	13	5%
Wholesale Goods	18	6%
Restaurant	23	8%
Auto-Garage	33	12%
Retail – Goods	35	13%
Retail – Grocery	36	13%
Service – Other	47	17%
Laundry – Clothing	53	19%

Businesses Needed

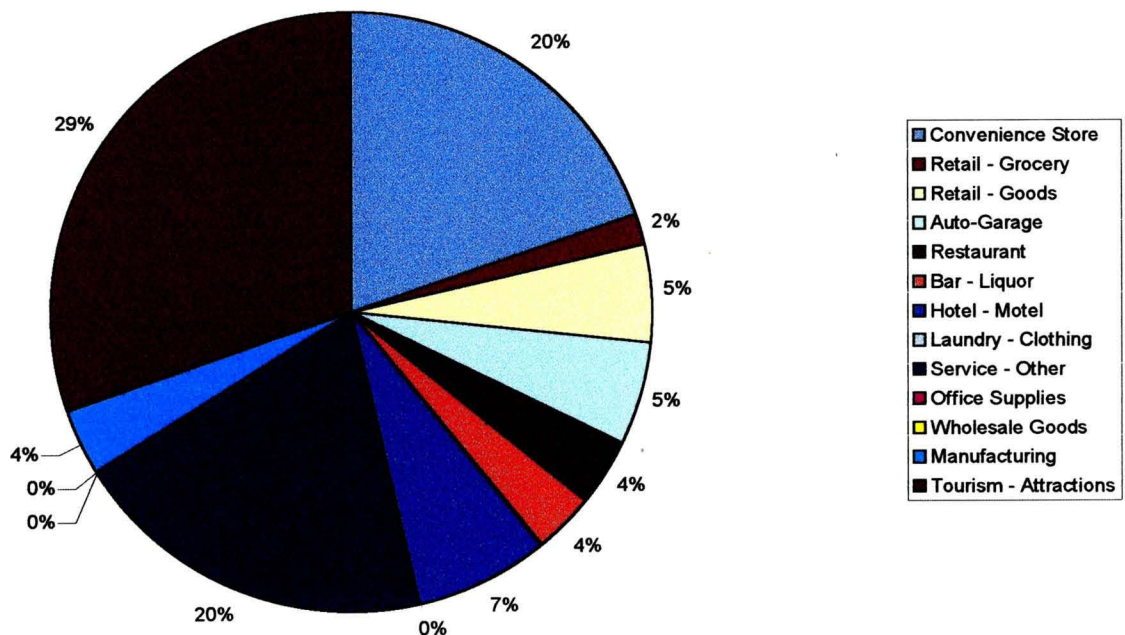


- 2 What types of businesses do you think could be successful in the following communities:

LodgePole:

Question # 2 LodgePole		
Business	Answers	Percentage
Convenience Store	11	20%
Retail – Grocery	1	2%
Retail – Goods	3	5%
Auto-Garage	3	5%
Restaurant	2	4%
Bar – Liquor	2	4%
Hotel – Motel	4	7%
Laundry – Clothing	0	0%
Service – Other	11	20%
Office Supplies	0	0%
Wholesale Goods	0	0%
Manufacturing	2	4%
Tourism – Attractions	17	30%

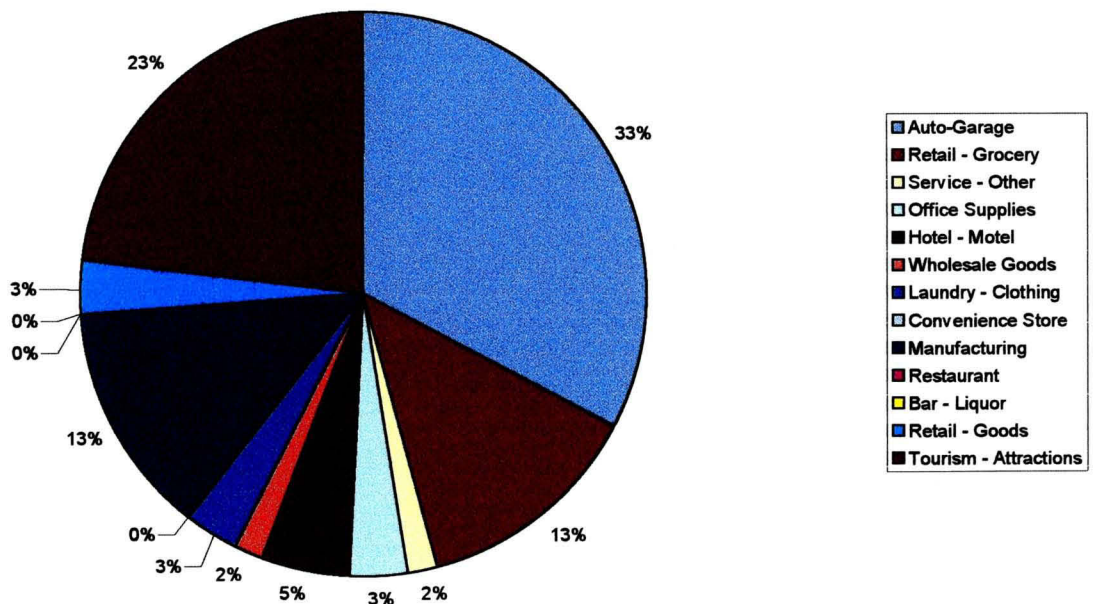
LodgePole Businesses



Hays:

Question # 2 Hays		
Business	Answers	Percentage
Auto-Garage	20	36%
Retail – Grocery	8	14%
Service – Other	1	2%
Office Supplies	2	4%
Hotel – Motel	3	5%
Wholesale Goods	1	2%
Laundry – Clothing	2	4%
Convenience Store	0	0%
Manufacturing	8	14%
Restaurant	0	0%
Bar – Liquor	0	0%
Retail – Goods	2	4%
Tourism – Attractions	14	25%

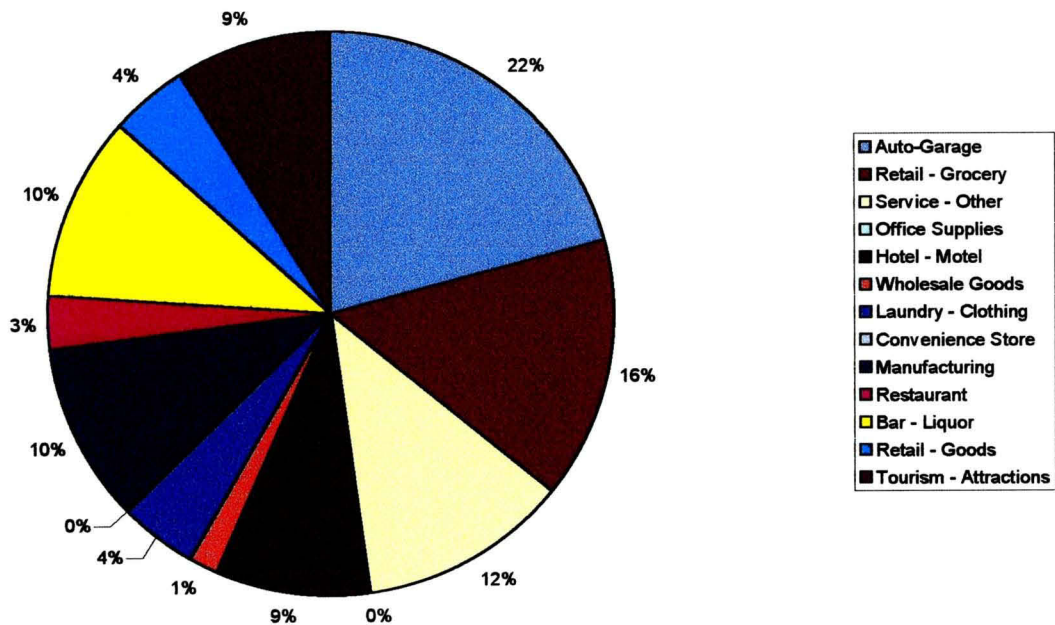
Hays Businesses



Agency:

Question # 2		
Agency		
Business	Answers	Percentage
Auto-Garage	14	25%
Retail – Grocery	10	18%
Service – Other	8	14%
Office Supplies	0	0%
Hotel – Motel	6	11%
Wholesale Goods	1	2%
Laundry – Clothing	3	5%
Convenience Store	0	0%
Manufacturing	7	13%
Restaurant	2	4%
Bar – Liquor	7	13%
Retail – Goods	3	5%
Tourism – Attractions	6	11%

Agency Businesses



3. Would you be willing to support these businesses?
4. Why or Why not?

All respondents answered yes to this question with only one not responding. The following represents their answers;

Support Willing	Why
Yes	Prices seem to get very high with small businesses
Yes	Move convenient than traveling to Harlem or Malta
Yes	I believe small businesses treats people better, they know you as a person and not as an account.
Yes	
Yes	
Yes	I like to see Indian people make it.
Yes	
Yes	
Yes	Better than going to Harlem
Yes	the miles add up when you have to
Yes	for instance the meat processing would probably produce a big profit. Especially the wild game aspect, people in cities outside of Montana are really into these types of meats.
Yes	It would save traveling and would be convenient
Yes	
Yes	Traveling to Havre takes extra gas money and puts more miles on your car
Yes	Local business improves local economies
Yes	Because of convenience
Yes	Because we need to put money into our communities instead of others
Yes	because they are closer
Yes	
Yes	Drive all the way to Havre to wash and vacuum my car and get groceries
Yes	Because it would support independence and provide income to tribal members.
Yes	Friends, family or myself would take advantage of the services
Yes	To build up our tribe
Yes	Particularly if they were owned and operated by Native Americans
Yes	Community economics
Yes	so the businesses will be more successful
Yes	Local tribally owned we need to become more self sufficient
Yes	for close shopping we travel 35 to 70 miles for good cheap products
Yes	good friends good whiskey and good loving
Yes	if it's Indian owned and Indian managed
Yes	We have to travel a long way to shop, eat at restaurants, movies
Yes	shopping locally would be more convenient
Yes	close travel not required
Yes	I would buy local
Yes	need a variety of places to shop and eat
Yes	to help make money and if the help is friendly and courteous
Yes	many people don't have water or wash machines
Yes	because of travel

Yes	because I believe fort Belknap should not depend on the government
Yes	I believe in supporting Indian owned businesses
Yes	close to home, support and boost local economy
Yes	Unemployment far too high, people remain dependent self-esteem low, substance abuse other abuses epidemic. People need to feel good about who they are
Yes	save me a lot of time, as to go to Lodgepole for my needs
Yes	Definitely
Yes	
Yes	
Yes	
Yes	
Yes	have taco sales etc
Yes	Because all of above listed are very needed stores or businesses
Yes	It would be closer than going to Havre
Yes	
Yes	I would support because our reservation needs all these businesses for sparse locations in between towns
Yes	Because we need more businesses supporting the reservation. why go to billings, great falls or even Harlem when you could get it here.
Yes	Everyone would need to answer a survey to find out if enough would use or is everyone set up a washer dryer
Yes	
Yes	Patronage to keep going
Yes	Then I would not have to drive to Havre
Yes	So I wouldn't have to travel so far
Yes	There would be less trouble if there was somewhere to go
Yes	Too far to travel to town
Yes	Because my washer is broken
Yes	I am getting tired of traveling to Havre to shop
Yes	If the prices were competitive to Harlem
Yes	Depending on the business proposal
Yes	Because I think this would work here it's needed
Yes	Because we need many services on the reservation for people who cannot get anywhere to everyday chores
Yes	We would be helping our own people
Yes	I'd rather spend my money on the rez
Yes	I would attempt, prices seem to get very high w/small businesses
Yes	I live in Havre, but spend a lot of time on Fort Belknap and would shop here if there was something available I needed.
Yes	it would save money and time to be able to shop here. In addition, if we can sustain ourselves as a community, we benefit, and more importantly our children will have a future
Yes	to keep the businesses open
Yes	
Yes	
Yes	
Yes	If we're to stand as a nation we need to change our paradigm and start being a community
Yes	Creates employment business is local

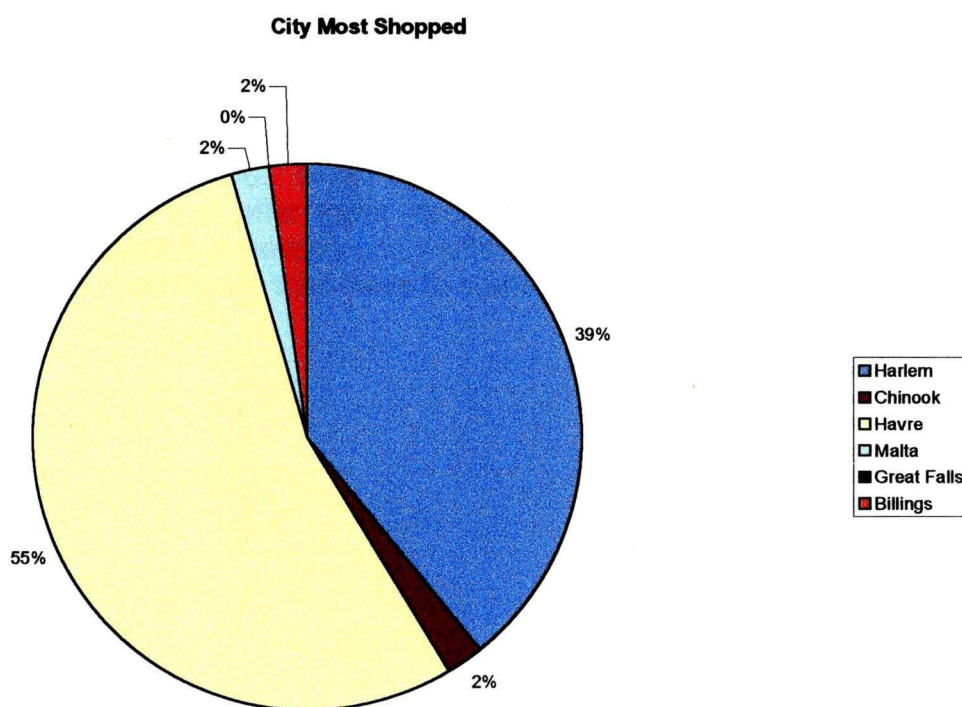
Yes	
Yes	To support tribal business and entrepreneurs
Yes	When spending at local businesses the money stays in the community
Yes	
Yes	
Yes	To build up the economy on Fort Belknap
Yes	for the gas
Yes	Locally owned keep the money here
Yes	My family lives in this area and I frequently visit, I like to drive around and have a cake or something
Yes	Because I work at the college and would like to see my salary to go back into the community
No Answer	
Yes	yes if the tribe stays out of their business
Yes	Because I think the people would benefit from them

5. Would you be willing to encourage others, who are not from Fort Belknap, to be supportive of our businesses?

91 of those polled responded yes and two had no response.

6. Where do you do most of your shopping?

Question 6		
City	Answer	Percentage
Harlem	36	39%
Chinook	2	2%
Havre	50	54%
Malta	2	2%
Great Falls	0	0%
Billings	2	2%



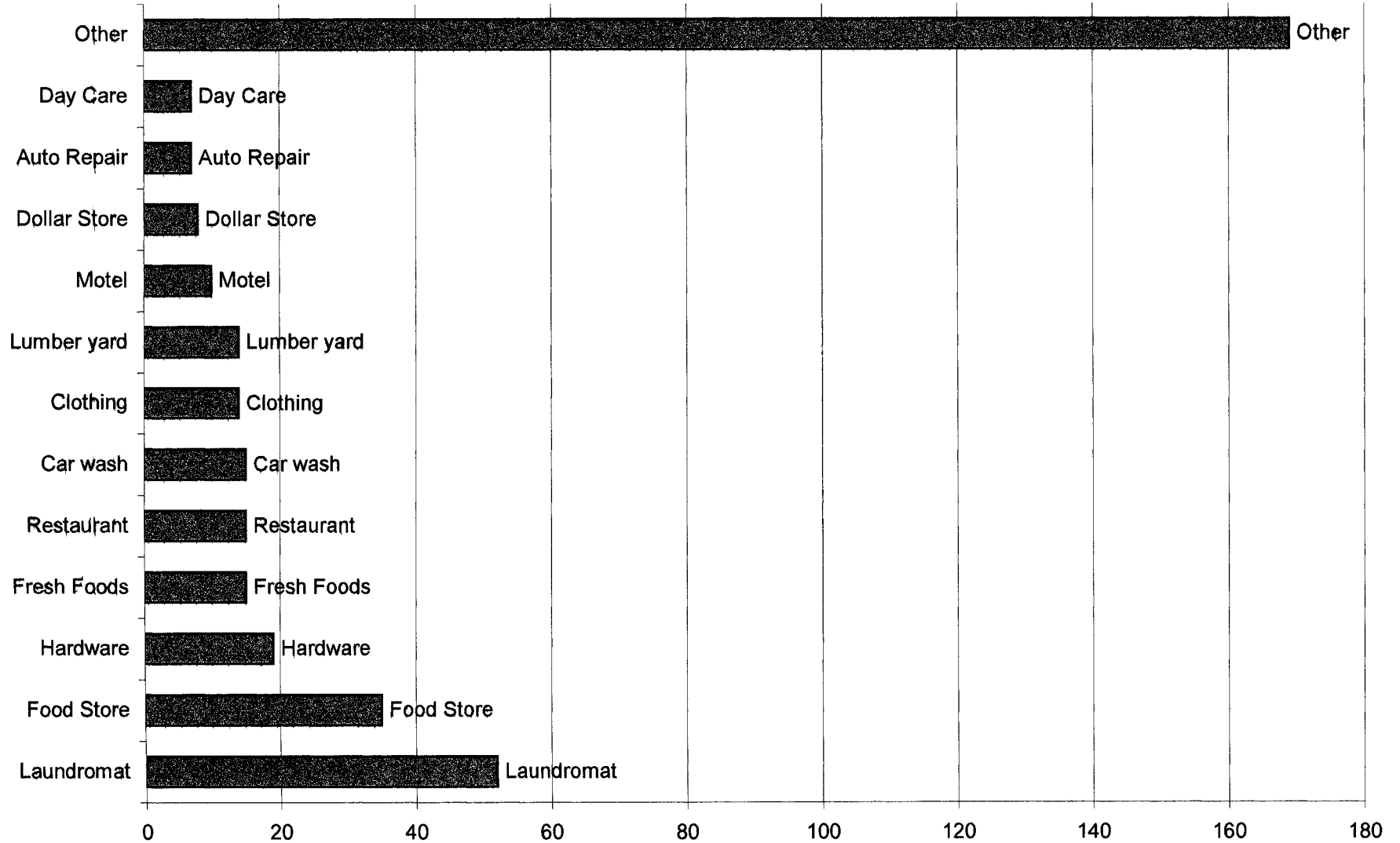
7. How many times a month do you travel to the following places? And what are the main items you shop for?

City	Times per Month	Percent
Harlem	1,175	62%
Chinook	147	8%
Havre	384	20%
Malta	64	3%
Great Falls	56	3%
Billings	63	3%

8. If these items were available on Fort Belknap, would you purchase them here, or would you continue to travel the distance to shop?

Most polled stated that they do most of their small shopping (less than \$100) in stores closest to where they live. However, many indicated that they do their major purchases in cities that offer lower value and better quality goods. All indicated that if local stores/businesses could offer similar quality and value they would rather prefer to shop locally than have to spend the extra time traveling.

Businesses on Fort Belknap



Distance to
Shopping Areas

