

## APPENDIX - 1: Questionnaire used on farmers.

### HEIFER INTERNATIONAL – KENYA

#### IMPACT ASSESSMENT ON FARMERS' MILK COOLING PLANT – OL'KALOU DAIRY LTD.

Date of Interview: \_\_\_\_ / \_\_\_\_ / 2007.

#### Introduction

- Greet the respondent, introduce yourself and explain why you are conducting the interview.
- Mention confidentiality of the information.

1. Name of Farm \_\_\_\_\_ Location \_\_\_\_\_

2. What is the total size of your farm \_\_\_\_\_ acres?

3. How much of your land size is used to raise animals now? \_\_\_\_\_ acres.

4. What type of cattle do you keep?

Pure breeds     Cross Breed     Any other type

\_\_\_\_\_

\_\_\_\_\_

5. (a) Are you a member of the Dairy? (If Yes go to number 6)  Yes  No

(b) If No, why?

6. How long have you been a member of the Dairy?

7. (a) What is the Average quantity of milk that you sell per day/Month? \_\_\_\_\_ Kgs

(b) What has been your highest ever \_\_\_\_\_ Kgs, Lowest ever \_\_\_\_\_ Kgs

8. (a) Do you sell your milk to buyers other than the Dairy plant? (If no go to number 10)

Yes     No     or Both

(b) If Yes, why? \_\_\_\_\_

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9. Would you be willing to supply milk to the dairy plant? (    ) Yes (    ) No

Give your main reasons \_\_\_\_\_

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10. (a) How many cows for milking did you keep before establishment of the dairy plant?

(b) How many do you have now? \_\_\_\_\_ (If the two above are different)

(c) Reason for increase/decrease \_\_\_\_\_

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11. Were you able to sell all your milk before establishment of the dairy plant? (    ) Yes

If (    ) No, Why? \_\_\_\_\_

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12. (a) What other income generating activities do you undertake apart from Dairy farming?

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(b) In comparison to Dairy farming which one do you prefer most and why? \_\_\_\_\_

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13. (a) Do you have access to Animal feed? (    ) Yes (    ) No

(b) What are the average costs per month?

14. (a) Do you have access to Animal Drugs/Treatment? (    ) Yes (    ) No

(b) What are the average costs per month?

15. Is there a farm input store that you have access to? (    ) Yes (    ) No

16. How far is it located from your farm? \_\_\_\_\_

17. Are there community animal health workers and vets available? (    ) Yes (    ) No

18. Do you have a system in place to ensure milk safety and quality? (    ) Yes (    ) No

19. List some of the basic steps you take to ensure milk safety and quality?

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20. Where and when did you receive the training? \_\_\_\_\_

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21. Have you ever received training on dairy production from the dairy plant? ( ) Yes  
( ) No.

22. How often do you experience milk rejection at the cooling plant? ( ) Once in a while  
( ) All the time ( ) Never at all

23. Give reasons for your choice above?

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24. (a) Do people complain about animal farming in your community? ( ) Yes ( ) No

(b) If Yes, Why? \_\_\_\_\_

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(c) Main measure you think can reduce this problem? \_\_\_\_\_

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25. Has the dairy been able to pay you in time? ( ) Yes ( ) No

26. How is your income from Dairy mainly used? \_\_\_\_\_

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27. (a) Have you secured a loan through the dairy to finance your farm operations? (If no go to number 29) ( Yes ) ( No )

(b) If Yes, how much did you receive? \_\_\_\_\_

(c) Have you been able to keep up with your loan repayments? ( ) Yes ( ) No

(d) If No, Why? \_\_\_\_\_

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28. What other services offered by the Dairy plant do you use?

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29. (a) What are the major constraints in dairy farming? \_\_\_\_\_

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(b) What are the major constraints in marketing? \_\_\_\_\_

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30. Are there any improvements you would wish to see in the services offered by the Dairy plant? \_\_\_\_\_

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**END**

**Thank the respondent once again.**

**APPENDIX – 2: Questionnaire used on milk plant’s management.**

**HEIFER INTERNATIONAL – KENYA**

**IMPACT ASSESSMENT ON FARMERS’ MILK COOLING PLANT – OL’KALOU DAIRY LTD.**

Date of Interview: \_\_\_\_\_ / \_\_\_\_\_ / 2007.

**Introduction**

- Greet the respondent, introduce yourself and explain why you are conducting the interview.
- Mention confidentiality of the information.

**Questionnaire for the Dairy Plant Management.**

1. When was the company established? \_\_\_\_\_

2. Why was the company established? \_\_\_\_\_

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3. Who are the shareholders of the company? \_\_\_\_\_

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4. What are the requirements for membership?

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5. (a) How many members did the company have when it was established? \_\_\_\_\_

(b) How many members does the company presently have?

(c) How many are active? Men \_\_\_\_\_ Women \_\_\_\_\_

6. (a) What are the marketing arrangements for the company's products? \_\_\_\_\_

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(b) How has it assisted in marketing the company's products? \_\_\_\_\_

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7. Does the dairy see expansion in the near future? \_\_\_\_\_ If Yes/No, please explain

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9. What areas can the dairy improve on? \_\_\_\_\_

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10. What are the market/marketing constraints affecting the Dairy plant? \_\_\_\_\_

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11. List any major strengths of the dairy plant \_\_\_\_\_

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12. List any major weakness of the dairy plant \_\_\_\_\_

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13. List any major opportunities for the dairy plant \_\_\_\_\_

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14. List any major threat(s) for the dairy plant \_\_\_\_\_

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15. (a) Do the members receive their membership dividend? (    )Yes (    )No.

(b) What is the rate of dividend? \_\_\_\_\_

16. How many women benefit from the project? \_\_\_\_\_

17. How many women are in Management/Directorship position in this dairy? \_\_\_\_\_

18. Which incentives do you provide farmers to sell their milk to the plant? \_\_\_\_\_

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19. (a) How successful can you say you have been in helping local farmers market their milk?  
Please explain. \_\_\_\_\_

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(b) In delivery of other services that you provide to the farmers? \_\_\_\_\_

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20. What new business/income generating activities have emerged as a result of the setting up of the milk cooling plant in the community? Give numbers \_\_\_\_\_

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21. Are there some other facilities/services that have now become available to the community here as a result of the new dairy plant? \_\_\_\_\_

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22. How do you compare yourself to other milk marketing agents in your location? \_\_\_\_\_

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**END**

**Thank the respondent once again.**